

ECONOMIC  
DEVELOPMENT  
ADMINISTRATION

2001 ANNUAL REPORT

U.S. DEPARTMENT OF COMMERCE

AMERICAN JOBS ★ AMERICAN VALUES

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**THE SECRETARY OF COMMERCE**  
Washington, D.C. 20230

The President of the Senate  
Speaker of the House of Representatives

Dear Mr. President and Mr. Speaker:

I am pleased to submit the annual report on the activities of the Economic Development Administration, U.S. Department of Commerce, for Fiscal Year 2001, in compliance with Section 603 of the Public Works and Economic Development Act of 1965, as amended.

Sincerely,

A handwritten signature in black ink, appearing to read "D. Evans".

Donald L. Evans



# Statement from the Assistant Secretary of Commerce for Economic Development

**David A. Sampson**

**EDA: October 1, 2000 – October 1, 2001**

*“The role of government is to create conditions in which jobs can be created.”*

– President George W. Bush

I am pleased to report to Congress that in Fiscal Year 2001, the Economic Development Administration (EDA) continued to forward the President’s philosophy by helping our partners across the nation (states, regions, and communities) create wealth and minimize poverty by promoting a favorable business environment to attract private capital investments and higher-skill, higher-wage jobs.

After the terrorist attacks on September 11, 2001, EDA headquarters and regional office staffs worked together in support of the economic revitalization of New York City and northern Virginia. EDA personnel continue to serve in important roles supporting homeland security planning and economic security planning and preparation.

EDA’s strategic investments in public infrastructure and local capital markets provide lasting benefits for economically disadvantaged areas. Acting as catalysts to mobilize public and private investments, EDA helps local communities address problems of high unemployment, low per capita income, and other forms of severe economic distress.

Successful economic development projects attract private sector capital investment and create value-added jobs, benefiting local communities and government at all levels. Successful economic development projects expand the economy, causing the demand for government expenditures for some social services to decrease while tax revenues increase.

To maximize return on taxpayer investment and to demonstrate return on investment through measurable, quantifiable performance measures, EDA has reestablished its direction by focusing its mission and vision.

*Statement from the Assistant Secretary of Commerce for Economic Development*

EDA has established new investment guidelines that focus on results rather than processes. Applying the new guidelines allows EDA to focus on investments that enhance community success in attracting private-sector investment, creating higher-skill, higher-wage jobs, stabilizing and diversifying local economies. By generating growth in distressed communities, EDA investments continue to have a high probability of success.

EDA continues to invest in applicants who are entrepreneurial in spirit and in action. In a general sense, potential investments are analyzed based on the following seven criteria:

- The proposed investments are market-based.
- The proposed investments are proactive in nature and scope.
- The proposed investments look beyond the immediate economic horizon, anticipate economic changes, and diversify the local and regional economy.
- The proposed investments maximize the attraction of private sector investment, which would not otherwise come to fruition absent EDA's investment.
- The proposed investments have a high probability of success.
- The proposed investments result in an environment where higher-skill, higher-wage jobs are created.
- The proposed investments maximize return on taxpayer investment.

It has been my privilege to serve as Assistant Secretary of Commerce for Economic Development since being confirmed by the U.S. Senate in August 2001. I look forward to working with EDA staff, our public shareholders, and our partners in the executive and legislative branches during the years ahead.

We will continue to support President Bush's endeavors in improving the economic security of the United States for future generations. Through its investments, EDA is helping to fulfill the Administration's goal to leave no geographic area or demographic sector of our nation behind in achieving the American dream.

Sincerely,



David A. Sampson  
*Assistant Secretary for Economic Development*

# Mission Statement and Vision Statement

## Mission Statement

Help our partners across the nation (states, regions, and communities) create wealth and minimize poverty by promoting a favorable business environment to attract private capital investment and higher-skill, higher-wage jobs through world-class capacity building, planning, infrastructure, research grants and strategic initiatives.

## Vision Statement

To transform EDA into the premier standard bearer for domestic economic development in the federal government, and to move EDA from a culture of compliance to a culture of performance.



# Fiscal Year 2001 Statement of Appropriations

(In Thousands of Dollars)

Appropriations	Fiscal Year 2001
Public Works and Development . . . . .	286,069
Economic Development Planning . . . . .	23,947
Technical Assistance . . . . .	9,080
Economic Adjustment . . . . .	49,520
Defense Economic Adjustment . . . . .	31,381
Trade Adjustment Assistance . . . . .	10,477
Research . . . . .	499
Adjusted Economic Development Assistance Program Subtotal* . . . . .	410,973
Adjusted Salaries and Expenses* . . . . .	27,938
<b>Total</b> . . . . .	<b>438,911</b>

\* Appropriations reflect .22 percent enacted rescission



# Economic Development Administration Fiscal Year 2001 Highlights

- EDA provided \$497.2 million to fund 1,168 investments, which are expected to generate almost \$6.5 billion in private sector funds, create 114,029 jobs, and save 39,442 jobs.
- David A. Sampson of Arlington, Texas, was confirmed as Assistant Secretary of Commerce for Economic Development on August 6, 2001.
- Booz-Allen and Hamilton completed a study on the structure and mission of EDA.
- Within two weeks of the September 11, 2001, terrorist attack on the World Trade Center, EDA approved a \$1 million Economic Adjustment Assistance investment to the Empire State Development Corporation to help New York City begin the process of economic recovery.
- For the eighth consecutive year, EDA assisted states affected by declines in Appalachian coal and southeastern timber, and supported the Pacific Northwest Timber Initiative.
- In July 2000, EDA received \$55.8 million in emergency supplemental appropriations, and by the close of Fiscal Year 2001 had awarded investments totaling \$51 million to fifty-one communities.
- Twelve Research investments totaling \$517,162 were awarded in Fiscal Year 2001, including a \$299,262 investment to Wayne State University, Detroit, Michigan, to evaluate the economic impact of Economic Adjustment Program investments in achieving structural economic adjustment.

- Ten National Technical Assistance investments totaling \$1,080,500 were awarded, including a \$100,000 investment awarded to the National Governors' Association, to produce a governors' guide to cluster-based economic development. Also included was a \$75,000 investment awarded to the National Coalition for Asian Pacific American Community Development to assess the economic development needs of Asian Americans and Pacific Islanders in distressed communities.
- EDA awarded a \$1 million investment to the Tampa Port Authority to increase traffic in the Port by upgrading the seawall, developing underutilized port property and improving safety. It is estimated private investment in the project will be \$10.2 million.
- EDA invested \$1 million to construct a storm-sewer system, supporting the development of the Advanced Technology Agribusiness Park on a brownfield site in Des Moines, Iowa, one of twenty-eight communities designated a national Brownfields Showcase Community. It is estimated EDA's investment will create one hundred new jobs, save four hundred existing jobs, and leverage over \$19 million in private investment.
- Affiliated Tribes of Northwest Indians, a consortium of over fifty Native American Tribes in the states of Washington, Oregon, Alaska, Idaho, Montana, and California, received a \$55,000 investment. EDA assistance will coordinate and administer regional economic development activities, including a revolving loan fund, tribal telecommunication programs, tourism plans, and an energy development strategy, in addition to the preparation of Comprehensive Economic Strategy.
- EDA's Liquidation Division collected and returned \$12.6 million in critically needed funds to the United States Treasury and the American taxpayer.

# I. Performance Goals and Results: Government Performance and Results Act of 1993 (GPRA)

**EDA PERFORMANCE GOAL:** Create private enterprise and jobs in economically distressed communities

EDA fosters a favorable environment for the private sector to risk capital investment to produce goods and services and increase productivity, thereby providing the higher-skill, higher-wage jobs that offer opportunity for all Americans. All activities EDA undertakes with public dollars must demonstrate a return on investment through quantifiable performance measures.

Two programs are particularly important for meeting this performance goal: public works and economic adjustment. EDA investments in public works and development facilities are catalysts for other public and private investments, establishing or expanding commercial and industrial facilities in distressed communities. EDA's economic adjustment investments for infrastructure improvements and revolving loan funds help communities and businesses respond to severe economic dislocations caused by major layoffs, plant shutdowns, trade impacts, and natural disasters, as well as the closure of military bases, energy labs, and similar actions that adversely affect local economies.

*Performance Measures: (1) Jobs created or retained in distressed communities as a result of EDA investments and (2) Private sector dollars invested in distressed communities as a result of EDA investments*

Successful economic development projects in distressed communities attract private-sector capital investment and create value-added jobs that are beneficial for local communities and government at all levels. By investing in successful economic undertakings, promoting job creation and expanding the economy, the demand for government expenditures for some social services decrease while tax revenues increase. EDA's investment policy guidelines set standards to achieve performance goals of promoting private investment and job creation in distressed communities. Potential investments must be market-based, proactive,

*EDA public works and infrastructure projects awarded in FY 1998 and completed by September 30, 2002, created or retained 12,898 jobs.*

maximize private capital investment, create higher-skill, higher-wage jobs, and offer a positive return on the taxpayer's investment.

Recent program evaluations (Rutgers University, et. al., 1997) document long-term outcomes for EDA public works projects, defense adjustment construction, and revolving loan funds grants. These evaluations show that program results (i.e., permanent jobs created or retained or private-sector dollars invested) can be quantified at project completion, typically three years following the grant award, and that these results increase substantially over the next six years (typically nine years after grant award). Based on these findings, EDA sets performance targets and obtains data at project completion and at three-year intervals thereafter, to a maximum of nine years following the grant award. EDA reports actual results as data becomes available for each reporting period.

## Results – (1) Job creation or retention

### FY 2001 Target

5,400 jobs by FY 2001 resulting from public works projects approved in FY 1998 (first interval target). Future targets for FY 1998 grants are 27,000 jobs by FY 2004 and 54,000 jobs by FY 2007.

*EDA estimates that over 14,400 jobs will be created or retained by FY 2004 as a result of public works and infrastructure investments approved in FY 2001. Future targets for FY 2001 investments are 36,000 jobs by FY 2007 and 72,000 jobs by FY 2010.*

### FY 2001 Actual

12,898 jobs were reported for public works projects approved in FY 1998 that were completed on or before September 30, 2001 (first reporting interval).

### FY 2004 Target for projects funded in FY 2001

FY 2001 grantees will begin reporting in FY 2004. It is projected that 14,400 will be created or retained by FY 2004 as a result of public works and infrastructure projects approved in FY 2001. Future targets for FY 2001 grants are 36,000 jobs by FY 2007 and 72,000 jobs by FY 2010.

## Results – (2) Private sector investment

### FY 2001 Target

EDA projects that \$130 million in private-sector investments will be generated by FY 2001 for public works projects approved in FY 1998. Future targets for FY 1998 grants are \$650 million in private-sector investments by FY 2004 and \$1.3 billion in private-sector investments by FY 2007.

\* FY 2001 GPRA performance targets are based on the anticipated results of the public works and development investments based on a formula derived from a study done by Rutgers University. The study compiled and analyzed the performance of EDA public works projects after nine years. The formula-driven calculation projects the private-sector investment and jobs data at three-, six-, and nine-year intervals from the date of the investment award. Performance results reported here reflect a discount to provide a margin of attrition for the possible change in economic conditions over the nine-year period, pending final review and analysis of performance data reported by EDA grantees.

**FY 2001 Actual**

For public works investments approved in FY 1998, and completed before September 30, 2001, private-sector investments of \$971 million were generated in FY 2001.

**FY 2004 Target for Private Investments Funded in FY 2001**

FY 2001 grantees will begin reporting in FY 2004. \$480 million in private investment is projected by FY 2004 for public works and infrastructure projects approved in FY 2001 (first interval target). Future targets for FY 2001

grants are \$1.2 billion in private investment by FY 2007 and \$2.4 billion in private investment by FY 2010.

*EDA projects \$480 million in private-sector investments by FY 2004 for public works and infrastructure projects approved in FY 2001. Future targets for FY 2001 grants are \$1.2 billion in private investment by FY 2007 and \$2.4 billion in private investment by FY 2010.*

**Analysis**

Actual results of FY 1998 grants are being reported for the first time. The results for these performance measures over the last two years show that twenty percent of the projected jobs and private investments were realized

within the first three years. Accordingly, EDA increased the three-year targets to twenty percent. EDA continues to analyze actual job creation and private investment results to collect data prior to modifying the target further. Actual results reported here reflect a twenty-five percent discount to provide a margin of attrition, pending final review and analysis of performance data reported by EDA grantees. Further adjustments will be analyzed upon receipt of future job creation and retention and private investment results.

**Source and Verification**

EDA policies and procedures to obtain and verify data on long-term program outcomes are consistent with methodology used by Rutgers University, et al., for

conducting the Public Works Program: Performance Evaluation (May, 1997) and the Defense Adjustment Program: Performance Evaluation (November, 1997). These evaluations provide the baseline used to develop EDA performance targets for the creation and retention of jobs and private sector investment. To provide more complete information on long-term outcomes, EDA sponsored two GPRA pilot reviews (Rutgers University, et al., 1999) to refine reporting methods and obtain data on a second set of projects. The GPRA Pilot I and II reports include an in-depth examination of construction and revolving loan fund projects.

The data reported for private sector investment in FY 2001 had several projects with an unusually large amount of private investment that EDA believes are anomalous and account for the significant difference between the target and actual results.

*Performance Measure: Percentage of investments in areas of highest distress*

EDA actively encourages proposals from distressed communities and directs program and staff resources to assist these communities in developing viable proposals and plans for successful development projects. Areas of highest distress are defined in part as those areas where the 24-month unemployment rate is at least 180 percent of the national average or where per capita income is not more than 60 percent of the national average. Disaster areas and Indian tribal areas are also classified as highest distress. The public works, economic adjustment infrastructure, and revolving loan fund investments made in communities of highest distress reflect EDA's success in achieving its goals for private investment and job creation.

## Results

FY 2001 Target . . .	40 percent
FY 2001 Actual . . .	43 percent
FY 2002 Target . . .	40 percent

## Analysis

With 43 percent of EDA's funding going to areas of highest distress, the target of 40 percent was exceeded by eight percent. The measure of EDA investments in areas of highest distress has surpassed its performance target for three consecutive years following implementation of the Economic Development Administration Reform Act of 1998, P.L. 105-393. The FY 2002 target, however, is maintained at 40 percent for several reasons. First the impact of the current economic contraction is unknown. Second, EDA is in the process of determining optimum investment portfolio mix, which is critical to the overall impact of EDA's limited resources. While EDA's assistance is available to many communities across the nation, targeting more than 40 percent to a specific category of applicants significantly reduces the ability of other deserving, but less distressed, grantees to compete for assistance.

## Source and Verification

EDA uses statistics from the Bureau of Economic Analysis (BEA) for per capita income (PCI), and the Bureau of Labor Statistics (BLS) for 24-month unemployment data in determining distress conditions. BEA provides quarterly updates on unemployment statistics at the county, city and Metropolitan Statistical Area (MSA) levels. A community may qualify for EDA assistance using distress data from other sources such as the Bureau of Indian Affairs, state or specific census tracts, all of which are verified by EDA prior to investment.

### **EDA PERFORMANCE GOAL: Build community capacity to achieve and sustain economic growth**

Economic development is a local process. However the federal government plays an important role by helping distressed communities develop the means to identify and overcome barriers that inhibit economic growth. EDA's approach is to support local planning and long-term partnerships with state and regional organizations that can assist distressed communities with strategic planning and investment activities. This

process helps local communities set priorities, determine the viability of potential projects, and leverage outside resources to improve the local economy and sustain long-term economic growth.

EDA is proud of its active partnership with our economic development partners at the state, regional, and local level. The partnership approach to economic development is an important key to effectively and efficiently addressing the economic development challenges facing our nation's communities. EDA continues to build upon its partnerships with local development officials; economic development districts; university centers; faith-based and community-based organizations; and other local, state, and federal agencies. More importantly, EDA will also forge new and strategic working partnerships with private capital markets and seek new and innovative ways to spur economic development.

EDA planning funds support the preparation of Comprehensive Economic Development Strategies (CEDs), which guide EDA investments for public works and economic adjustment implementation investments, including revolving loan funds. Sound local planning also attracts other federal, state, and local funds, as well as private sector investment, to implement long-term development strategies. Evaluations of EDA's public works and defense adjustment programs show that EDA planning and technical assistance programs play a significant role in the successful completion and outcomes of its infrastructure and revolving loan fund projects.

*Performance Measure: Percentage of local technical assistance and economic adjustment strategy investments in areas of highest distress*

Local technical assistance grants offer specialized technical or professional services to local officials and community groups, including assistance to evaluate investment opportunities. Economic adjustment strategy grants help local communities adjust to sudden and severe economic dislocations and long-term declines in key industry sectors that severely impact local economies. Areas of highest distress include those areas where the 24-month unemployment rate is at least 180 percent of the national

average or per capita income is not more than 60 percent of the national average, as well as disaster areas and Indian tribal areas.

## Results

FY 2001 Target . . .	30 percent
FY 2001 Actual . . .	32 percent
FY 2002 Target . . .	30 percent

## Analysis

With 32 percent of EDA's funding going to areas of highest distress, the target of 30 per cent was exceeded by seven percent. FY 2001 results indicate that our regional offices identify areas of highest distress and respond to sudden and severe economic dislocations. The FY 2002 target, however, is maintained at 30 percent for several reasons. First, the impact of the current economic contraction is unknown. Second, EDA is in the process of determining an optimum investment portfolio mix, which is critical to the overall impact of EDA's limited resources. While EDA's assistance is available to many communities across the nation, targeting more than 30 percent to a specific category of applicants significantly reduces the ability of other deserving, but less distressed, grantees to compete for assistance.

## Source and Verification

EDA uses statistics from the Bureau of Economic Analysis (BEA) for per capita income (PCI), and the Bureau of Labor Statistics (BLS) for 24-month unemployment data in determining the distress conditions nationwide as previously specified on page 6.

## II. Management Controls and Future Initiatives

### President Bush's Management Agenda

EDA has developed initiatives and prioritized resources to help accomplish the challenges noted previously and to advance the President's Management Agenda, including the following:

- Strategic management of human capital;
- Competitive sourcing;
- Improved financial performance;
- Expanded electronic government; and,
- Budget and performance integration.

These initiatives provide an integrated approach to positioning EDA to meet the challenges of the 21st century.

### EDA Workforce Analysis: Major Issues and Challenges

The downturn in the economy, begun in late 2001 and exacerbated by the terrorist attacks of September 11, 2001, and other factors, poses the most significant challenge to EDA in the near future. As more American communities encounter economic dislocation, EDA must work harder to target its limited resources to address the growing need for assistance in the most productive manner possible.

These challenges are tied to EDA's long-standing need to better-align its resources with its priorities. Recognizing the need for a restructuring of EDA, the last Administration began efforts to develop an organization better-suited to its mission. Their efforts included the commissioning of a major workforce analysis conducted by the consulting firm Booz-Allen & Hamilton and the drafting of alternate

organization structures, including the decentralization of EDA primary program responsibilities to the regions.

As this Administration takes responsibility for EDA's future, we commit to build upon the work done prior to our arrival. To advance EDA into an organization better-equipped to address the challenges of economic development in the 21st century, we seek to accomplish the following initiatives:

- Strengthen the decentralization of EDA to enhance the closeness of EDA's programs to the communities they serve;
- Enhance the human resources of EDA's six regional offices to better our outreach in America's distressed communities;
- Streamline EDA's organizational structure in EDA Headquarters, by eliminating duplicative functions;
- Focus efforts of EDA Headquarters, on responsibilities best centralized, such as policy development, communication, and administrative functions;
- Upgrade the skills of EDA's employees to provide them the tools necessary to become effective and efficient deliverers of the federal government's economic development components; and,
- Identify, support and broadly disseminate the latest in useful, cutting-edge research focused on economic development theory and practice.

### EDA Workforce Analysis

In June 2001, EDA completed the first management improvement initiative, the Booz-Allen & Hamilton workforce analysis, consisting of the five following sections: Supply Analysis; Skills Analysis; Gap Analysis; Workload Analysis; and, a Recommendations Report. These analyses provide EDA's managers with the following benefits:

- Information for an efficient and accurate alignment of the workforce with the organization's goals, objectives and priorities;

- Strategic basis for managers to make human resource decisions;
- Foundation to assist EDA with focused cross-organizational placement, training, retraining and recruiting; and,
- Strategic method for addressing present and anticipated workforce issues.

The report identified three strategic recommendations to address critical agency-wide issues as follows:

- EDA should *re-establish the strategic context of the agency* to address issues of mission, vision and overall strategy;
- EDA should *examine and improve its workflow processes* so that gaps in quality and services are diminished and inefficiencies caused by redundant processes are eliminated; and,
- EDA should *implement a competency-based human resource system* to tie employee's competencies and behaviors to the organization's redefined mission and strategic goals.

## Audits of EDA by Department of Commerce Inspector General

### Financial Statement Audit FY 2001

In FY 2001, EDA did not have a separate audit, but was audited as part of the Department's Consolidated Audit. EDA had two recommendations under the Reportable Condition: Financial Management and Reporting Needs Improvement. The first recommendation was that EDA ensure that all adjustments to the general ledger are adequately documented and appropriately captured in FACTS II. The second was that EDA use the most recent SF-133 crosswalk to accurately comply with requirements of the departments of The Treasury and Commerce. This is a significant improvement over the FY2000 audit, in which EDA had one material weakness, two reportable conditions and one instance of material non-compliance with financial management system requirements under the Federal Financial Management Improvement Act.

## Financial Electronic Data Processing (EDP) Audit FY 2001

EDA undergoes an annual financial audit as part of the Department's Consolidated Audit that involves all financial systems and the network environment. The audit involves reviewing security documents, conducting interviews and possibly probing or scanning the application network. Information security testing is an important component of an Information Technology (IT) audit because it helps determine if security controls are in fact operating as intended. The department's consolidated financial EDP audit for FY 2001 resulted in only four recommendations for EDA related to access controls and segregation of duties. This was a significant improvement over the FY 2000 audit. The final FY 2001 EDP audit report specifically states that all recommendations from the FY 2000 audit were reviewed, corrective action taken, and all were closed.

## Information Technology Upgrade

EDA has used a one-time reprogramming to upgrade its IT systems and capabilities. Although EDA successfully converted its three legacy systems, Financial Accounting, Loan Billing and Management System (LBMS) and the Operations Planning and Control System (OPCS) for Y2K, there were many requirements that had to be deferred. In FY 2001, EDA awarded contracts to accomplish the following initiatives:

### Network migration project

- Awarded contracts to replace the outdated Banyan network mail system with industry standard Microsoft network and migrated EDA's mail system to Microsoft Outlook.
- Awarded contracts to introduce industry standard communications technology that enables on-line collaboration among headquarters, regional offices and economic development representative staff.

### OPCS Data Dictionary Project

#### Major Information System User Documentation Project

- Developed hard copy and on-line end-user documentation for the OPCS, LBMS and Audit Tracking systems

#### Infrastructure and Systems Performance Analysis Project

- Conducted analyses of performance and response time on OPCS, LBMS, the Commerce Administrative Management System (CAMS) and the operating environment to deliver specific recommendations on system and operating environment improvement and optimization. This project ensures a stable, responsive infrastructure for incorporation of future state-of-the-art technologies

#### Major Information Systems Enhancement Project

- Initiated enhancements to the OPCS, LBMS, CAMS

### Audits of EDA Investments

During FY 2001, EDA and the Office of the Inspector General (OIG), Department of Commerce, agreed on an audit plan that identified risk factors for EDA infrastructure development and revolving loan fund (RLF) investments. Together, these investments account for over 90 percent of EDA's active portfolio. As a result, the OIG is actively auditing EDA construction projects with delayed start or completion dates and RLF awards with unexpended funds or questionable program performance.

During the final quarter of FY 2001, EDA tested and deployed a new audit tracking system and conducted a thorough review of case files for unresolved and unimplemented audits. For a summary of OIG audit activity by type of investment see Table 1.

Table 1. Status of audits of EDA investments as of September 30, 2001

Audits of EDA Investments	Final Audit Reports	Un- resolved Audits	Audit Appeals	Resolved Audits*	
				Unimple- mented Audits (Open)	Final Action Completed (Closed)
Revolving Loan Funds	36	9	0	10	17
Infrastructure Development	12	8	0	1	3
Capacity Building	4	0	1	2	1
<b>Totals</b>	<b>52</b>	<b>17</b>	<b>1</b>	<b>13</b>	<b>21</b>

\* Resolved audits include 19 audits that were resolved during FY 2001 and 15 audits that were resolved in prior fiscal years, but were implemented or closed in FY 2001.

To address the increased case load, EDA developed and issued new guidance to EDA regional offices on audit resolution and follow-up process. A major goal for FY 2002 is to improve the quality and timeliness of EDA's response to OIG audit findings and to reduce the backlog of unimplemented audits carried over from prior FYs. This will require new management controls to better safeguard EDA investments and improve program performance. The new management system will include specialized training for EDA staff and regular briefings for EDA's Senior Executive Team.

*A major goal for FY 2002 is to improve the quality and timeliness of EDA's response to OIG audit findings and to reduce the backlog of unimplemented audits carried over from prior FYs. This will require new management controls to better safeguard EDA investments and improve program performance.*

### GAO Information Technology Security Review FY 2001

GAO performed an on-site technical review of IT security in February 2001, as part of a department-wide review. The GAO team examined the principal network nodes of the EDA local and wide area network (WAN), our connection to the Internet through the Office of the Secretary, and our UNIX-based application servers in the EDA network. In addition, the GAO team reviewed configurations, and probed and scanned EDA's WAN to determine vulnerabilities that could be exploited by an EDA employee or hacker who accessed the EDA network. A number of vulnerabilities, both confirmed and potential, were discovered. All vulnerabilities were corrected by the end of March 2001. All recommendations were implemented that were associated with the Banyan Interconnect Server and all Cisco devices by the end of March 2001.

## Economic Development Communications and Operations Management System (EDCOMS)

EDA recognizes that Information Technology (IT) plays a vital role in carrying out all facets of its mission. EDA's IT vision is to establish the preeminent Virtual Economic Development Community. EDA's IT strategic goals are to:

- Establish a virtual economic development environment;
- Improve productivity and efficiency through use of IT;
- Provide a dynamic repository of economic development information;
- Assure security, reliability, and compatibility are at the forefront of all IT activities; and,
- Enhance the efficiency and effectiveness of IT resources.

A key component of EDA's IT program is the development of the Economic Development Communications and Operations Management System (EDCOMS), which will enable EDA to integrate existing key component systems and introduce new technologies such as web and Public Key Infrastructure (PKI). EDCOMS will provide the necessary tools and secure infrastructure to support the programs and activities of the agency, as mandated in EDA's legislation, while also complying with other federal information technology legislation, such as Government Paperwork Reduction Act, Government Performance and Results Act, and the Federal Financial Assistance Management Improvement Act. The agency-wide system will support EDA's entire grants management cycle, beginning with the assessment of need for assistance, through budget analysis and information dissemination to potential grantees, grant awards, processing and management, and finally to assessing and reporting performance results.

Through the use of web technologies, EDA envisions a virtual community where ideas, best practices, and innovations can be shared and where practitioners, experts and communities develop synergy and collaboration.

The first phase of EDCOMS will develop and implement the Economic Development Portal, promote the secure, dynamic exchange and dissemination of economic development information and services, enable the migration from paper-based forms submission and reporting to web-enabled, electronic processing. The system will integrate existing grant accounting and management systems. It will enhance the security of EDA's system and communications infrastructure to assure integrity and reliability of information.

EDCOMS directly supports Section 502 of the EDA Reform Act of 1998 – “EDA shall maintain a central information clearinghouse on matters relating to economic development, economic adjustment, disaster recovery, defense conversion, and trade adjustment programs and activities by providing to interested persons, communities, industries, and businesses technical information, market research, or other forms of assistance, information or advice that would be useful in alleviating or preventing conditions of excessive unemployment or underemployment in the areas.”

EDA continues to use technology to support its strategy of electronic processing and management, further contributing to the government-wide effort to facilitate and streamline the grant application and reporting process. EDA's electronic processing will incorporate web, PKI, and imaging technologies to enable on-line pre-application and applications processing for all grant programs; further integrate the agency's operations planning and control system and grants accounting systems; incorporate electronic payment functionality; and employ web technologies to provide mechanisms for on-line data collection and reporting.

EDCOMS will help EDA achieve its mission by facilitating the exchange of information and fostering communication, which in turn generates collaboration between recipients; stakeholders; and local, state and federal partners. EDCOMS will enable a more efficient and effective investment development and administrative process, thus improving customer service and improving investment results.

## Three Pillars of EDA Reform

EDA developed its three pillars of reform after careful study of the following documents: recommendations in the Booz Allen and Hamilton workforce analysis; the President's Management Agenda; audit reports prepared by the Department of Commerce's Inspector General; and, the recommendations from GAO's on-site technical review of IT security, which recognized the vital role of IT.

The execution of the three pillars of EDA reform will enable EDA to become the premier standard bearer for domestic economic development, thus moving from a culture of compliance to a culture of performance. These pillars will guide EDA from operating with a processor of grants philosophy to an investment philosophy. EDA will focus on results.

### Pillar One: Organizational management initiatives

**Alignment of resources:** Ensure maximum alignment of existing financial and human resources to accomplish our mission through restructuring and effective deployment of resources.

**Key EDA Initiative:**

1. Approval and implementation of EDA's proposed reorganization.

**Management process:** Develop standard operating procedures at headquarters to reduce inefficiencies and duplication of efforts. Identify best practices in our regional offices, implement standard operating procedures among the regions,

*Alignment of resources: Ensure maximum alignment of existing financial and human resources to accomplish our mission through restructuring and effective deployment of resources.*

articulate clear investment policy guidelines to ensure due diligence on the front end of investment approval and require rigorous post-approval monitoring to ensure the maximum return on taxpayer investment. Implement process improvements through the e-grants component of the Economic Development Communications and Operations Management System (EDCOMS).

**Key EDA Initiatives:**

1. Approval and implementation of EDA's proposed reorganization.
2. Comprehensive process and organization structure analysis.
3. Upgrade of EDA's use of technology and adoption of e-government.

**Competency based human resource system:** Build the foundation of a competency-based human resource system through rigorous personnel performance reviews, clear performance plans that set high standards and recruitment and training strategies to provide necessary skills.

**Key EDA Initiatives:**

1. Approval and implementation of EDA's proposed reorganization.
2. Rigorous adherence to established Department of Commerce and Office of Personnel Management performance standards and processes.

## **Pillar Two: Performance measures**

**Balanced scorecard:** The second pillar is based on performance measures. EDA will invest in Balanced Scorecard training for all managers and supervisors and will develop and implement an EDA Balanced Scorecard.

**Outcome funding:** EDA is moving forward with the implementation of outcome funding for its grant programs. Policy for investment guidelines has been issued and implemented. Investments will be based on risk and expected return and will focus on outcomes such as leveraging private-sector and local dollars, and creating higher-skill, higher-wage jobs.

**Outcome oriented performance measures:** EDA will develop new outcome performance measures for its capacity-building programs, and discontinue certain interim and process measures.

**Key EDA Initiatives:**

1. Development and implementation of EDA Balanced Scorecard.
2. Development and implementation of EDA's Investment Policy Guidelines.
3. Instill a "performance culture" at all levels of EDA.

**Pillar Three: Communication**

**Congressional and public affairs:** To communicate with key stakeholders and customers in a compelling, multi-faceted way, EDA will enhance and strengthen congressional, state, and local government affairs, and public and media relations.

**EDCOMS:** Implementation of the Economic Development Information Clearinghouse (EDIC) component of EDCOMS will expand and enhance EDA's communication of best practices in the field of economic development, information on developing trends and issues, technical advice, and the success stories of EDA's investments, through use of the World-Wide Web.

**Key EDA Initiatives:**

1. Approval and implementation of EDA's proposed reorganization.
2. Upgrade EDA's use of technology and adoption of e-government.

*EDA's three pillars of reform identify best practices in our regional offices, implement standard operating procedures among the regions, articulate clear investment policy guidelines to ensure due diligence on the front end of the project cycle and require rigorous post-approval monitoring to ensure the maximum return on taxpayer investment.*

## III. Programs of the Economic Development Administration

### Public Works and Development Facilities Program

The Public Works and Development Facilities Program, i.e., Public Works Program, empowers communities experiencing economic decline and distress to revitalize, expand, and upgrade their physical infrastructure to attract new industry, encourage business expansion, diversify local economies, and support the generation or retention of higher-skill, higher-wage jobs and investments.

The Public Works Program supports locally initiated and developed projects that encourage long-term economic self-sufficiency and global competitiveness. Examples of infrastructure and development facility investments supported by this program include water and sewer system improvements, skill-training facilities, industrial and business parks, industrial access roads, port and harbor improvements, business incubator facilities, multi-tenant manufacturing facilities, and tourism facilities.

Public Works investments are awarded to states, cities, or other political subdivisions; special purpose units of government; Indian tribes; and public or private non-profit organizations working in cooperation with a local political subdivision. The investments leveraged by Public Works investments support a variety of specific economic development strategies, including technology-led; entrepreneurial; cluster-based; aquaculture development; diversification of natural resource-dependent economies; community and faith-based economic development; distance learning facilities; export development programs; commercialization and deployment of innovative technologies; and the redevelopment of brownfield sites.



*EDA announced a \$2.5 million investment awarded to the Apollo Theater of New York City to assist in the restoration of this famed Harlem landmark. The economy of central Harlem suffered as a result of the deterioration of the Apollo Theater. By restoring the Apollo to world-class status, this EDA investment will assist in restoring not only Harlem's cultural activities but also its economy and tourism.*



*The Cumbres & Toltec Scenic Railroad Commission was awarded an \$800,000 EDA investment for major upgrades along the narrow-gauge track and railbed of the Cumbres & Toltec Scenic Railroad (C&TSRR), owned jointly by Colorado and New Mexico and providing daily trips between the two states from May to October. The C&TSRR is a living museum of late nineteenth century railroading and its structures, sites and equipment are on the National Register of Historic Places. The railroad attracts more than 50,000 visitors annually, bringing an estimated \$50 million in economic benefits to this economically depressed area.*

Public Works investments may also be used to upgrade or expand a region's economic infrastructure to support the next generation of industry or commerce, such as telecommunications infrastructure and other sustainable development activities including eco-industrial parks. Whenever possible, the program seeks to redevelop existing facilities and rehabilitate older industrial and commercial sites rather than developing greenfield sites, because such investments promote sustainable economic

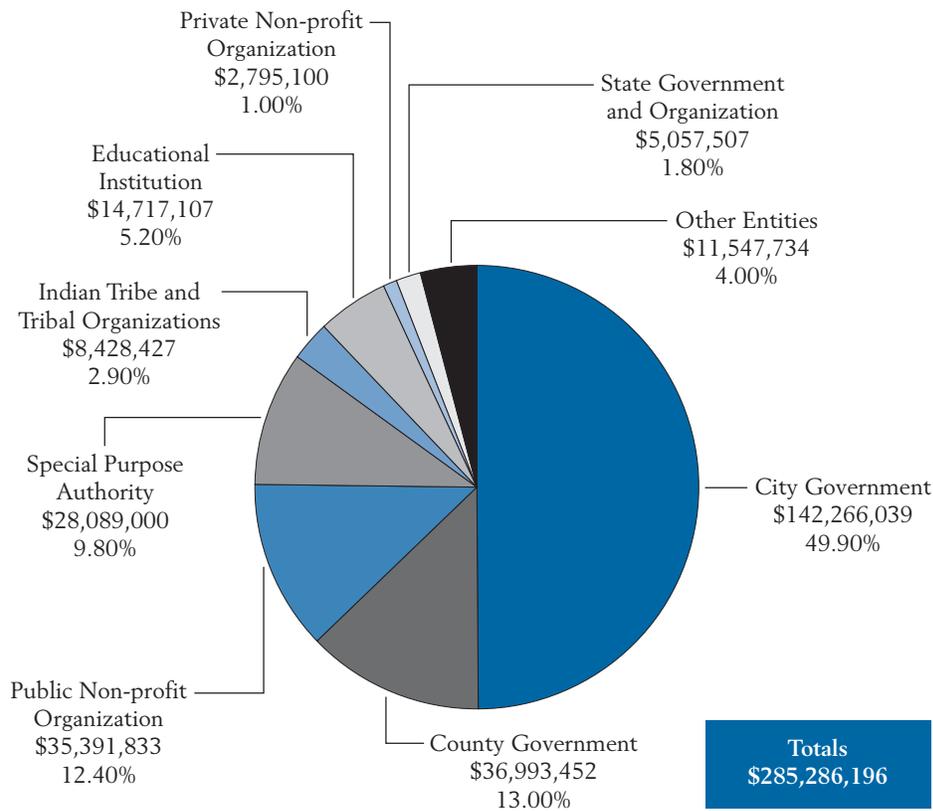
development by taking advantage of readily available infrastructure, labor force, and markets.

### Investment Eligibility for Public Works Assistance

To be eligible for consideration an investment must be located in an economically distressed area or, in the case of an investment located in a non-distressed area, it must provide substantial direct benefits to an economically disadvantaged area. In accordance with EDA's mission and authorizing legislation, distress is established by demonstrating one of the following criteria: high unemployment (at least one percent above the national average over a two-year period); low per capita income (80 percent or less of the national average per capita income); or other economic indicators defined as "special need" (e.g., substantial out-migration, underemployment, natural or other major disasters, extraordinary depletion of natural resources, or destructive impacts of foreign trade).

Additionally, an investment must also satisfy all of the following: 1) be consistent with a locally developed Comprehensive Economic Development Strategy (CEDS) that has been prepared for the area in which it will be located and that has broad community support; 2) improve opportunities for the successful establishment or expansion of industrial or commercial facilities in the area where it will be located;

### Public Works Investment by Recipient Type



3) fulfill a pressing need of the area and be started and completed in a timely manner; 4) not result in an increase of goods or services that exist in the market area; 5) have the required local matching share committed and available at the time of approval; and, 6) benefit the long-term unemployed and members of low-income families who are residents of the area to be served by the investment.

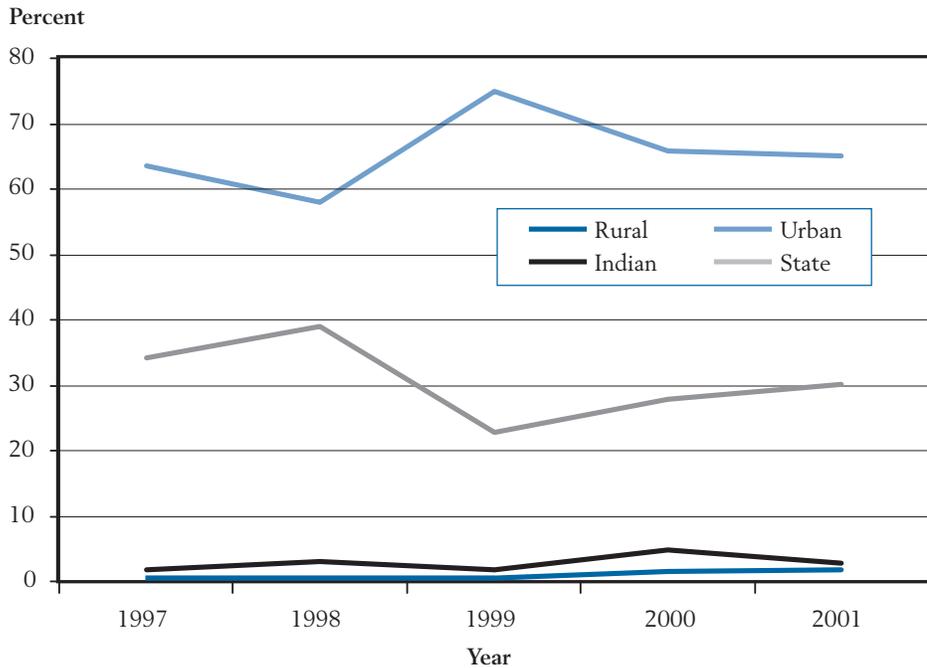
#### Analysis of Public Works Investments

In FY 2001, 282 Public Works investments were approved for a total amount of \$285,286,196. The investment amounts ranged from a low of \$51,800 to a high of \$4,680,983. The average investment was \$1,011,653 and the median was \$990,000.

*Communities located along the border between the United States and Mexico are faced with unique economic circumstances. EDA awarded a \$1.5 million investment to Texas State Technical College, Harlingen campus, to assist in the construction of a technical training facility, picture below, that will provide high-tech skills to unemployed and underemployed workers in Lower Rio Grande Valley region of Texas. With the availability of a newly trained workforce, new and diversified businesses that provide higher-paying jobs will be attracted to the area.*



Public Works Investments by Type of Area from FY 97 - FY 2001



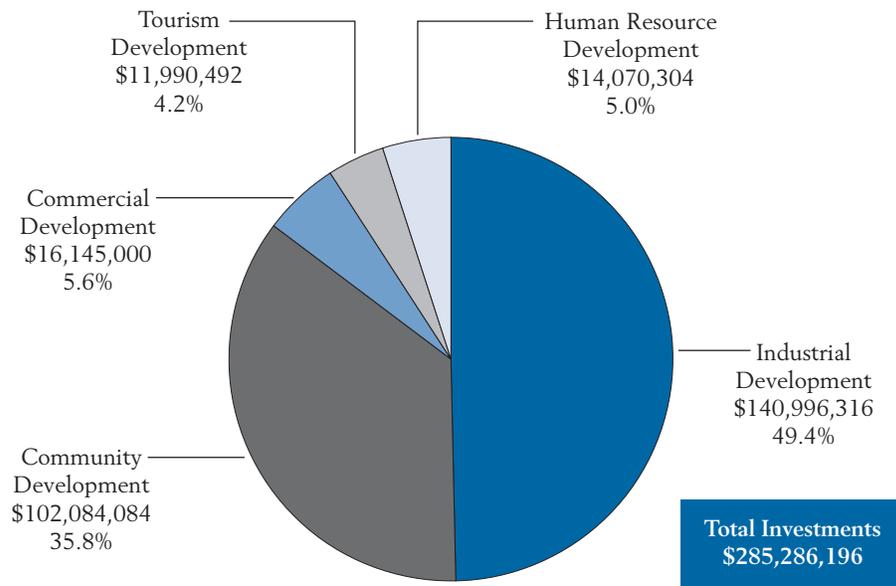
EDA's Public Works and Development Facilities Program helps America's distressed communities and regions, both rural and urban, overcome the problem of aging and inadequate infrastructure that is preventing economic growth from taking place and to achieve lasting economic improvement through the creation of higher- skill, higher-wage private-sector jobs.

The investments focused on twenty-five different initiatives, including the following: entrepreneurial development, clean water, enterprise zones, export development, technological innovation, historic preservation, sustainable development, empowerment zones, brownfields redevelopment, diversification of natural resource-based economies, forest initiative, flood plain, defense adjustment, disaster response, eco-industrial development, welfare-to-work, enterprise communities, eco-tourism, energy-related infrastructure, product recycling, Mississippi Delta, Hurricane Floyd

recovery operations, Southwest Border, American Heritage River, and pre-disaster mitigation activities.

The distribution of FY 2001 Public Works funds by the type of recipient was as follows: city government \$142,266,036; county government \$36,993,452; public non-profit organization \$35,391,833; special purpose unit \$28,089,000; college or university \$14,717,107; Indian tribe \$8,428,427; private non-profit \$2,795,100; state government and organizations \$5,057,507; and numerous other entities not otherwise classified above amounting to \$11,547,734.

### Public Works Investment by Type



## Brownfields Redevelopment

EDA supports the revitalization and reuse of idle and abandoned industrial land and facilities, known as brownfields, and has done so for the past 36 years as a core component of its mission to aid the nation's most economically distressed communities.

Brownfields redevelopment refers to the reuse of abandoned, idled, or underused industrial and commercial sites where expansion or redevelopment is complicated by real or perceived environmental contamination. Although brownfields may, at times, be more expensive to develop than "greenfields" (i.e., previously underdeveloped land), because of the need to assess the conditions of the site and sometimes reclaim the land, they offer many other competitive development advantages, as well as environmental benefits.

### Benefits of Brownfields Redevelopment

Brownfields locations are attractive to private companies due to their proximity to transportation systems such as highways, rail lines, and rivers; markets, including both suppliers and customers; and readily available labor pools. Other brownfields redevelopment benefits include access to land with existing capital assets (e.g., buildings, power and telecommunications infrastructure, water, sewer, etc.), the availability of economic incentives, and unique redevelopment opportunities such as historic sites. Public-sector benefits include job creation, increased tax revenues, reduced urban sprawl, mitigation of health hazards, community and environmental stewardship, crime reduction, and prevention and elimination of neighborhood blight.

EDA's Public Works program investments help to revitalize, upgrade, and expand the physical infrastructure that is commonly needed for brownfields redevelopment. Such investments include the rehabilitation and reuse of older publicly-owned buildings, as well as the construction of new facilities on reclaimed sites.

### **Analysis of Brownfields Redevelopment Investments**

Fifty-eight brownfields redevelopment investments totaling \$54,625,831 were approved by EDA in FY 2001 and 31 of these, totaling \$37,619,931, were Public Works investments.

### **Native American and Alaska Natives**

EDA has a long history of support for the economic development of Native American communities and Alaska Native villages. EDA has provided over three-quarters of a billion dollars in assistance to native communities to promote and support their economic development from 1965 through 2001.

### **Analysis of EDA Investments to Native Communities**

In FY 2001, fourteen Public Works investments amounting to \$8,428,427 were made to Native American and Alaska Native tribal governments and included funding for the following: construction of buildings to house tribally-owned manufacturing companies and commercial businesses; construction of workforce skill-training facilities; construction and equipping of distance-learning facilities on reservations and tribally owned lands; and such facilities as cargo docks and cold storage facilities to enable Native American tribes and Alaskan Native villages to capitalize on the local availability of renewable natural resources. Including all EDA programs, 102 investments amounting to \$22,894,607 were awarded to Native American and Alaska Native tribal governments.

## Economic Adjustment Program

The Economic Adjustment program offers a flexible set of economic development tools for communities facing the most severe of economic crises, namely the temporary or permanent change of the local or regional economic structural base. While the fundamentals of the U.S. economy are strong, radical economic change at the local level is surprisingly more common than one would suspect and is precipitated by both long-term trends and sudden economic events. Such devastating economic impacts may be more readily recognized by other labels such as defense downsizing, catastrophic natural or terrorist disasters, the Pacific Northwest Timber Initiative, the Alaska-Norton Sound Fisheries economic crises or the long-term decline in the Appalachian region coal industry. In other communities, the actual or threatened closure of a principal industry or company due to trade competition can seriously threaten the economic survival of the local community.

The only assistance at the federal level for many of these communities continues to be EDA's Economic Adjustment program. Communities are empowered at the

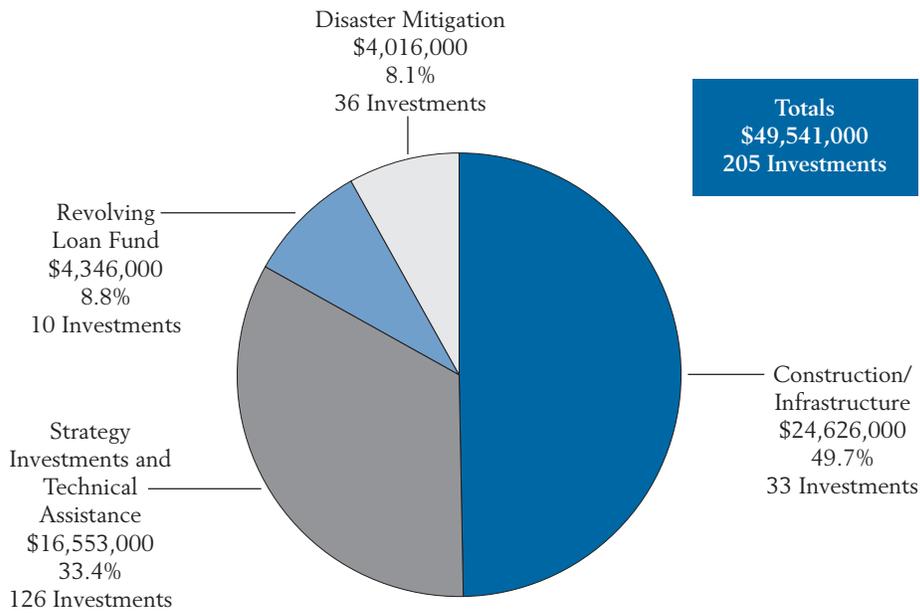
grass-roots level through EDA's investments in regional strategic plans, assisting them in rethinking their economic future and developing action plans to stabilize their local economies and to grow in new and sustainable directions. The program can also fund critical portions of the local action plans with essential infrastructure, technical assistance for business transitions and local capacity building, and revolving loan funds to help jump-start new competitive businesses.

The Economic Adjustment program predominately supports the following three types of investment activities:

*Construction to expand the water treatment plant in the city of Grayson, Kentucky is depicted in this in-progress photograph. This \$4.6 million expansion project, partially funded with an EDA investment of \$1 million, will increase the capacity of the plant to 3 million gallons of water daily. Such increased capacity will support economic development by providing water to industrial customers during periods of peak demand.*



## Economic Adjustment Assistance Investments



- Strategy or capacity-building investments that help communities organize and carry out a planning process resulting in a Comprehensive Economic Development Strategy (CEDS). As in other EDA programs, an EDA-approved CEDS is a prerequisite for an economic adjustment implementation or revolving loan fund investment;
- Implementation investments, including: construction of public works facilities; technical assistance; disaster mitigation assistance; and local capacity building investments that support one or more activities identified in an EDA-approved CEDS; and,
- Revolving Loan Fund investments that capitalize an intermediary to make loans to local businesses that otherwise cannot access commercial credit.

### Eligibility Criteria for Economic Adjustment Program Investments

EDA economic adjustment assistance may be awarded if an area meets any one of the following economic distress factors: high unemployment; low per capita income; disaster declaration; plant closures and layoffs; outmigration,



*Construction progresses on storm water drainage facilities at the Dothan Houston County, Alabama, Regional Airport. EDA awarded a \$1.5 million investment to help fund these improvements to support the expansion of a major aircraft maintenance company, which is expected to increase employment by 300 jobs and leverage \$30 million during the next five years.*

underemployment, military base closure or defense contracting cuts; extraordinary depletion of natural resources; negative impacts of foreign trade; or other special need.

### **Analysis of Economic Adjustment Program Investments**

The Economic Adjustment program received an appropriation of \$49,520,000 in FY 2001.

Additionally, \$21,000 in EDA FY 2001 Defense Adjustment appropriation was reprogrammed to EDA's Economic Adjustment Program giving a total of approximately \$49,541,000. Strategy or capacity-building investments accounted for 42.4 percent of the Economic Adjustment Assistance budget with 164 investments awarded. Implementation or construction investments accounted for 49.3 percent of the program budget with thirty-two investments. Revolving Loan Funds (RLF) received 8.3 percent of the program allocation with nine investments awarded to RLFs.

### **Post Disaster Economic Recovery**

#### **Areas of Special Interest**

For the eighth consecutive year, EDA's Economic Adjustment Program supported communities in Oregon, Washington, and California under the Pacific Northwest Timber Initiative with investments totaling \$2 million. EDA continues to fill a critical gap in this congressionally supported initiative by funding local capacity-building activities, such as economic adjustment strategies and technical assistance investments. Additionally, EDA awarded investments totaling \$2 million for the Alaskan Timber Initiative, and assisted communities in six states affected by declines in Appalachian coal and southeastern timber with investments totaling \$9.5 million.

### Response to the September 11, 2001, Terrorist Attack on the World Trade Center

Within two weeks of the September 11, 2001 terrorist attack on the New York World Trade Center, EDA worked with New York City and the state of New York to determine that the Empire State Development Corporation (ESDC) was the best entity to administer the EDA investment. ESDC is a public benefit corporation of the state of New York.



Approximately half of the EDA investment provides analysis and recommendations for development of the financial services, insurance, and real estate industries in Lower Manhattan, and for the preparation of a strategic plan that would provide analysis and recommendations to enhance the value of Lower Manhattan as a tourism destination.

Following the disaster, ESDC created a subsidiary organization, the Lower Manhattan Development Corporation (LMDC), and charged LMDC with the rebuilding of Lower Manhattan. The balance of the flexible EDA investment will be used by ESDC for critical economic recovery unmet needs as identified by LMDC and local officials.

*Today, communities are clearing up brownfield sites to maximize their abilities to diversify their economies by attracting new industries. These photographs demonstrate the before and after of a brownfield site clean up and renovation undertaken by St. Paul, Minnesota's Port Authority. Today, the site is home to an industrial park housing six light manufacturing businesses, which have invested \$18 million in the area's real estate, additional investments in equipment purchases, saving 266 jobs and creating 1,387 new jobs.*

### Hurricane Floyd and Other Disasters

#### *Supplemental Appropriation*

On July 13, 2000, Public Law 106-246 appropriated to EDA \$55.8 million in a FY 2000 emergency supplemental appropriation for economic adjustment assistance to support disaster recovery programs in





*EDA awarded a \$1.8 million investment to the First A.M.E., FAME, Renaissance facility, a business incubator, located in West Los Angeles, CA that showcases President George W. Bush's faith-based economic development initiative.*

affected states and local communities recovering from the consequences of Hurricane Floyd and other recent disasters. Of the \$55.8 million, \$5.9 million was made available to assist communities impacted by other recent disasters.

#### *EDA Investments from Supplemental Appropriations*

In FY 2001, EDA awarded, from FY 2000 emergency supplemental appropriations,

investments totaling \$51.1 million in fifty-one communities. Examples of these investments include the following:

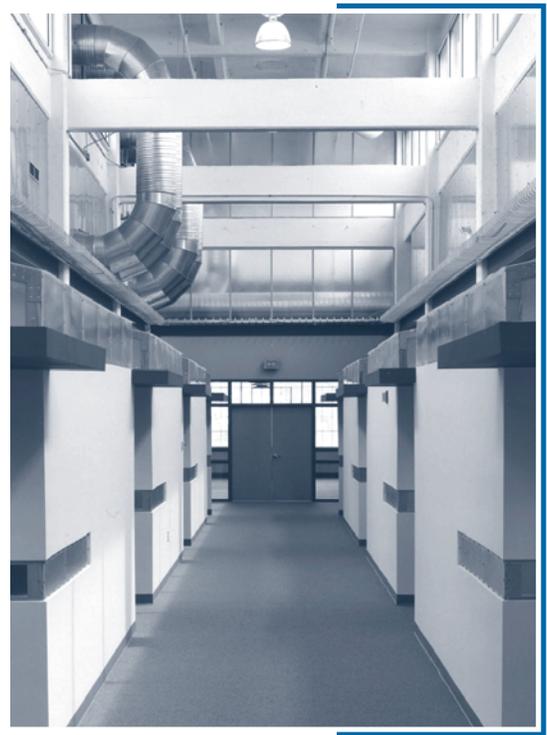
- **Somerset County, New Jersey**, received an EDA investment of \$6.8 million for street improvements including the reconstruction of a traffic rotary in the Boroughs of Bound Brook and South Bound Brook, respectively. The Boroughs were two of the hardest hit municipalities flooded by Hurricane Floyd. The extensive economic losses sustained by the Borough of Pound Brook alone were cited at \$77 million, excluding payroll losses. Approximately 148 businesses suffered direct impact from flooding and all downtown businesses suffered moderate to severe flood damage. The two Boroughs projected a minimum of 300 new long-term jobs as a result of the EDA investment.
- **City of Franklin, Virginia**, received an EDA investment of \$2 million to renovate a building to be used as a business incubator; demolish the City Hall complex and make site improvements for flood mitigation; renovate the Public Safety Building for flood mitigation and modernization; improve downtown infrastructure; and perform other, associated work. The flooding caused by Hurricane Floyd was particularly devastating to affected states and

local communities recovering from the consequences of Hurricane Floyd and other recent disasters. Of the \$55.8 million, \$5.9 million was made available to assist communities impacted by other recent disasters.

- **Town of Tarboro, North Carolina**, received an EDA investment of \$1.7 million for improvements to its water system damaged by Hurricane Floyd. Located in Edgecombe County, one of the state's most distressed counties, Tarboro and nearby Princeville experienced 14 inches of rain within three days. The Tar River crested 24 feet above flood stage, leaving most of Tarboro under water for over a week. The County sustained damages to businesses and infrastructure in excess of \$600 million. The EDA investment is projected to create 84 new jobs, save 104 jobs, and promote the economic growth of Edgecombe County.

#### Norton Sound Fisheries Disaster

Poor salmon returns devastated Native fishing villages bordering Alaska's Norton Sound and triggered the August 8, 2000, Disaster Declaration by the Secretary of Commerce under the Section 312(a) of the Magnuson-Stevens Fishery Conservation and Management Act. On September 20, 2000, EDA announced the availability of a \$10 million special appropriation, reduced to \$9.97 million after rescission for economic adjustment assistance for communities adversely affected by the Norton Sound fisheries disaster.



*The Economic Development Administration played an important role in helping the city of Baltimore revitalize its downtown business district.*

*EDA assistance helped construct an innovative Emerging Technology Center in what was once a dilapidated factory building, as photographed below. The Emerging Technology Center houses a business incubator facility and office space for entrepreneurs and emerging businesses.*

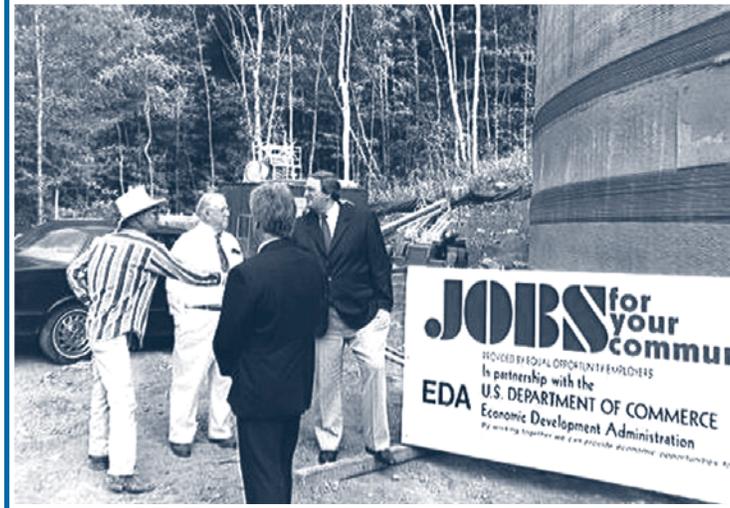
*The Center provides a state-of-the-art communications infrastructure, making it particularly attractive to communications and advanced technology-based clients.*

During FY 2001, EDA awarded ten investments serving nine Native Alaskan Villages bringing Norton Sound, totaling \$7.9 million. The balance of the funds will be

obligated for additional investments in FYs 2002-2003. An example of the economic diversification achieved by these investments follows:

- **The Native Village of Unalakleet**, located on Norton Sound at the mouth of the Unalakleet River, received an EDA investment of \$1.1 million for construction of a multi-purpose community facility providing a meeting hall, office space, visitor industry facilities, gift shop, computer server

and training rooms and other functions. Ten to twelve jobs will be created during the construction phase and approximately 25 other jobs will be created or retained. Unalakleet expects to generate revenue from office space rental to the North Slope Health Corporation, government agency offices, and Kawerek, Inc., a Native non-profit corporation serving Norton Sound villages.



*EDA employees and local officials greet Senator Bob Smith (R-NH) as he arrives at the dedication of a two million-gallon water tank that EDA assistance helped construct in the town of Berlin, New Hampshire. By expanding the capacity of their water infrastructure, Berlin was able to attract new business ventures and create new jobs for local citizens.*

*The water tank supports a new state prison facility and other local projects and businesses that are providing higher-wage and skilled jobs for local workers. A \$900,000 EDA grant to Berlin Water Works helped make the project a reality. The prison facility employs more than 150 people.*

### Disaster Mitigation

Disaster mitigation and EDA's Disaster Resistant Jobs initiative fall within the Economic Adjustment Program. Disaster Mitigation provides pre-disaster planning and technical assistance for disaster-prone communities to take actions to mitigate against the adverse impacts of future disasters on the local economy. The result is a local economy that can better withstand the effects of natural disasters and insure the continuity of businesses and jobs. In FY 2001, EDA awarded \$4.016 million for 36 disaster mitigation investments in 25 states that leveraged an additional \$2.634 million in matching funds investments, totaling approximately \$6.650 million.

## Disaster Mitigation Investments by State, City and Amount

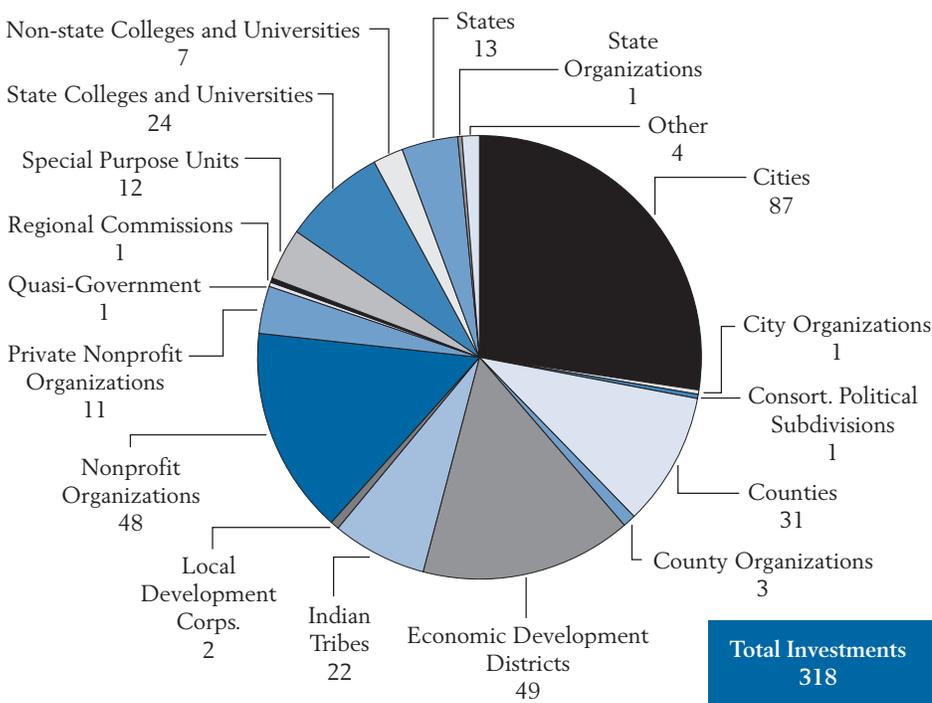
ST	City	EDA \$
AL	Mobile	\$30,000
CA	Marina	\$560,000
CA	Pajaro	\$63,864
CO	Dove Creek	\$55,920
FL	Blountstown	\$12,500
FL	Pensacola	\$50,000
FL	Stuart	\$25,000
FL	West Palm Beach	\$100,000
GA	Multi City	\$7,500
GA	Multi City	\$50,000
GA	Multi City	\$82,500
IA	Le Mars	\$64,800
IL	Rock Island	\$50,000
KY	Multi City	\$85,500
MA	Brockton	\$30,000
ME	Multi City	\$75,000
MN	Multi City	\$60,000
MO	Boonstick	\$63,000
MT	Helena	\$37,500
NC	Cherokee	\$100,000
NC	Multi City	\$50,000
ND	Jamestown	\$20,000
ND	Pembina	\$60,000
ND	Valley City	\$66,250
NE	Nebraska City	\$100,000
NH	Lancaster	\$26,676
NM	Pecos	\$400,000
NV	Reno	\$250,000
OH	Multi City	\$220,000
PA	Multi City	\$70,000
PR	Maunabo	\$800,000
WA	Tacoma	\$70,000
WI	Multi City	\$56,000
WV	Fayetteville	\$56,000
WV	Multi City	\$56,000
WV	Multi City	\$112,000
<b>Total</b>		<b>\$4,016,000</b>

EDA funded disaster mitigation investments are locally directed community activities that contribute to permanent solutions to reductions in job-loss and promote the protection of economic vitality in hazard-prone communities.

### Disaster Resistant Jobs Training

For two and one-half years, EDA has co-sponsored the *Disaster Resistant Jobs* training course offered at FEMA's National Emergency Management Institute located in Emmitsburg, Maryland. The unique three-day training places state and local emergency managers and community economic developers together with senior EDA, FEMA and private-sector instructors to better understand each other's expertise and perspective. Participants learn how emergency managers and economic developers can, and why they must, work together in their own communities to effectively reduce public as well as business costs and losses from future disasters, thereby stabilizing jobs and local economies.

### Economic Adjustment Investments by Recipient Type for FY 2001



This chart includes 205 Economic Adjustment investments, 39 Defense Adjustment investments and 74 Disaster Assistance investments.

## Defense Adjustment Program

The end of the Cold War precipitated a reduction of the nation's military force structure. Congress approved four Base Realignment and Closure (BRAC) rounds in 1988, 1991, 1993, and 1995 to close military bases throughout the United States, while the defense industry, at the same time, experienced significant contract cancellations or reductions.

Since 1992, EDA has awarded \$646 million defense adjustment investments, including 385 investments in approximately 113 counties across 38 states affected by 103 base closures. Additionally, EDA received approximately \$274 million from the Department of Defense and \$8 million from the Department of Energy appropriations for specially targeted defense adjustment projects.

### Analysis of Defense Adjustment Investments

In FY 2001, EDA's Defense Adjustment program received an appropriation of \$31,380,810 plus an additional \$22,026,512 that was transferred in from the Department of Defense for a total of \$53,407,322. EDA reprogrammed \$56,000 to other Economic Development Assistance Program accounts. Of the remaining \$53.3 million, EDA applied \$791,000 for five defense related Trade Adjustment Assistance Centers and seven University Centers by combining defense funds with other program funds, and \$52.5 million for thirty-nine defense adjustment investments. Over ninety percent of the latter amount funded twenty-five investments for the purpose of constructing new or replacement infrastructure on closing military installations and Department of Energy sites. Seven percent of the funds were awarded for twelve investments to provide technical assistance, strategy and planning. Three percent of the program allocation was awarded to fund two RLF investments. Investments in communities affected by defense industry downsizing accounted for ten percent of the funds, including some of the above technical assistance awards.

## Trade Adjustment Assistance Program

The Department of Commerce, including EDA, is strongly committed to supporting President Bush's policies that promote open trade, including Trade

Promotion Authority. Trade with our international partners creates more good jobs for American workers and supports higher living standards for American families. While open trade builds prosperity and spurs economic growth, the reality is that some American firms are impacted by import competition. EDA is pleased to play a role in assisting eligible manufacturing firms adjust to import competition

through the Trade Adjustment Assistance for Firms Program, as authorized by the Trade Act of 1974, as amended (Act).

### Investment Eligibility Criteria for Trade Adjustment Assistance

Only trade-injured manufacturers and producers are eligible to receive assistance under the Trade Adjustment Assistance (TAA) Program. Service and retail firms are not eligible for assistance under the program.

Investments to operate TAACs may be awarded to institutions of higher education, non-profit organizations or other appropriate entities. In FY 2001, seven institutions of higher-education, three single-purpose non-profit organizations, one employers' association and one state agency were awarded funding to operate a TAAC.



*This is the site of the future Native Village of Unalalkeet Multi-Purpose Community Building, in Unalalkeet, Alaska. EDA awarded \$1.1 million to this Native Village for the community building, which will provide long-distance learning in computer training via the Internet as well as rental office space and community services.*

### Analysis of Trade Adjustment Assistance Investments

In FY 2001, EDA awarded \$10,476,900 in TAA funding to the national TAAC network. EDA certified 179 firms as eligible to apply for assistance under the TAA Program and approved adjustment proposals from 118 firms. These 118 firms had an average of 250 employees and \$12,800,000 in sales.



Under the program, the firm must share in paying the costs of consultants' fees for implementing the technical assistance outlined in its adjustment proposal. The combined cost of the EDA and the firm's share for the technical assistance implementation outlined in an adjustment proposal averaged \$97,000.

Examples of technical assistance tasks contained in the adjustment proposals approved during FY 2001 include the following:

- \$30,000 for an electrical solar equipment manufacturer to analyze and recommend upgrades for its web site and to design and develop specifications for new and existing products;
- \$30,000 for a printed circuit boards manufacturer to improve its general operating efficiency, to obtain ISO 9001 certification, to develop marketing brochures and to enhance the firm's Internet marketing capabilities;
- \$150,000 for a manufacturer of digital ambulatory electrocardiograph monitors to attain product compliance with European health, safety and environmental standards and to upgrade marketing and sales tools;
- \$100,000 for an industrial steel tanks manufacturer to develop a strategic plan to identify and enter new and affiliated markets and to design a new catalog and promotional materials for use in the military and maritime equipment markets;

*It is imperative that distressed communities work to attract new businesses and provide for the expansion needs of existing businesses. Creating the infrastructure and ready-to-use industrial sites businesses need to take root in the community boosts private investment and brings greater employment opportunities for local citizens.*

*Here, 100 acres of the Southern Garrett Industrial Park in rural Garrett County, Maryland is readied to be marketed to new business ventures. A joint \$1 million EDA/Appalachian Regional Commission grant helped expand the industrial park, creating more than 400 new jobs for local workers.*

- \$76,000 for a manufacturer of prefabricated cedar buildings to develop a customized panel press for making products that meet the quality standards of the American Plywood Association and the International Code of Building Officials, and to develop a book of home kit plans; and,
- \$100,000 for a casting firm to develop a more efficient sand mold production line, to reduce the amount of raw material lost as scrap, and to develop a preventive maintenance plan to improve the firm's machinery.

## Economic Development Planning Assistance Program

The Economic Development Planning Program provides essential investment support to Economic Development Districts (EDDs), Native American organizations, states, sub-state planning regions, urban counties, cities, and other eligible applicants to assist in planning. The two categories of the Planning Programs are: Partnership Planning investments for Economic Development Districts, Indian Tribes, and other eligible areas; and, Short Term Planning investments to states, sub-state planning regions, and urban areas.

### Analysis of Economic Development Planning Investments

In FY 2001, 312 EDA investments under the District Partnership Planning Program totaled \$18,261,964 in support of 325 districts. One of the investments supports 14 districts in Kentucky. An additional 59 investments totaling \$2,604,500 were made under the Indian Tribe Partnership Planning Program and an additional four Partnership Planning Program investments were made totaling \$279,000 to eligible areas. Under the Short Term Planning Program, EDA provided an additional award for \$20,000 to an Indian Tribe and 25 other awards to rural entities for \$1,162,977, nine awards to states for \$515,000, and 14 awards to urban entities for \$1,196,000.

### Partnership Planning Investments for Economic Development Districts, Indian Tribes, and Other Eligible Areas

Partnership planning investments provide support for the formulation and implementation of local economic development programs and strategies designed to create higher-skill, higher-wage jobs and to increase income for the unemployed and underemployed in areas of economic distress. EDA investments enhance economic development planning capability, support the formulation of development policies, and assist in building local institutional capacity.

Eligible activities under this program include preparing and maintaining a Comprehensive Economic Development Strategy; implementing the elements of the strategy; and, providing planning and technical assistance services to communities and local governments within the organization's jurisdiction. EDA investments are normally awarded on an annual basis and priority consideration is given to currently funded entities with satisfactory performance.

In FY 2001, examples of EDA Partnership Planning investments include the following:

**West Virginia Region 4 Planning and Development Council Economic Development District** received an \$80,000 District Partnership Planning investment. On the third Saturday in October, New River Gorge Bridge Day is held, featuring the opening of the bridge to pedestrians, and day-long activities are enjoyed, including walks, music, and demonstrations of parachuting and rappelling. Despite a history of large attendance, no organized plan had been developed to build on the event to generate income for the region. A portion of the EDA investment will be used to prepare the New River Gorge Day Plan to ensure this event generates the maximum economic benefit to the region and promotes the growth of a local tourism industry.

**Quileute Indian Tribe in La Push, Washington,** received a \$35,000 award to support a Tribal Economic Development Planner to determine the feasibility of renovating and expanding a tribally-owned resort facility and the development of a conceptual design for the resort. An EDA-funded revolving loan fund has also assisted with partial financing of construction projects. Other tribal projects assisted with EDA funding include: developing small business opportunities in a facility donated to the Tribe by the Coast Guard; marketing and further developing the local seafood and tourism industries; securing funding for a bottled water business; assisting in the completion of a transportation plan designed to facilitate economic development; and, maintaining a current economic development strategy.

### Short Term Planning Investments to States, Sub-State Planning Regions, and Urban Areas

Short Term Planning investments support significant new economic development planning, policymaking, and implementation efforts and establish comprehensive economic development planning processes cooperatively with the state, political subdivisions of the state, and economic development districts. Investments under this program are generally for a 12-month period and assistance may be renewed for two additional years.

Economic development planning and implementation activities such as economic analyses, defining economic development goals, identifying project opportunities, and formulating and implementing development programs may be supported under this program. Other eligible activities include coordinating multi-jurisdictional planning efforts, developing institutional planning capacity, and identifying approaches for diversifying the local economy. Any state receiving assistance under the program is required to maintain a Comprehensive Economic Development Strategy developed in cooperation with its political subdivisions and economic development districts.

#### FY 2001 EDA Short Term Planning Investments

[Georgia Tech Research Institute and the State of Georgia](#) were awarded \$100,000 to develop an e-commerce procurement system. The system will provide outreach to primarily minority communities in rural Georgia and will help support efforts to increase minority participation in the state's procurement process.



*The city of Filmore, California, suffered massive economic damage as a result of the Northridge earthquake. The quake caused all downtown commercial and office buildings to be declared unusable. EDA assistance helped construct a new City Hall, which was used initially by businesses until new commercial structures were built. Use of the City Hall facility saved many businesses from permanently closing, thus protecting Filmore's economy.*

University of Missouri-Rolla received \$60,000 from EDA to develop a planning process for industrial retention and growth. The process will be utilized by local and regional economic developers in their efforts to minimize the number and severity of plant closures that have significantly impacted rural Missouri in recent years. The project will enhance the knowledge of economic developers in the area of industrial and manufacturing technology and provide them with a clear and effective methodology for assessing and addressing the needs of local industries.



*The stunningly successful 26-acre, \$14.8 million Alaska Heritage Center educational, cultural and tourism complex opened in 1999. The Center showcases the history, language, art, and rituals of Alaska's five main indigenous native groups. EDA investment in the Center assisted in the construction of this 26,000 square foot "Welcome House," including galleries and performance spaces. Alaska's Heritage Center spurs the regional development of tourism and the associated job growth.*

## Technical Assistance Programs

### Local Technical Assistance Program

The Local Technical Assistance Program helps leaders in the public and non-profit sectors, especially those in distressed communities, to gain essential information for making optimal decisions on local economic development issues. Investments funded under this program most commonly assist communities in analyzing the feasibility of an economic development investment, such as a business incubator or industrial park. However, the strength of the Local Technical Assistance Program lies in its flexibility to address a broad range of local economic development needs and priorities. EDA investments under this program may also assist communities in preparing downtown revitalization strategies, tourism marketing plans, and export marketing programs for locally produced goods and services, and conducting targeted economic development studies, such as analysis of local labor skills and needs.

### Analysis of Local Technical Assistance Investments

EDA awarded 44 Local Technical Assistance investments, totaling \$1.37 million in FY 2001. These FY 2001 Local Technical Assistance investments included nine investments for convening conferences or workshops, eight investments for feasibility studies, six investments for planning studies and analysis, and three telecommunications related studies. The remaining eighteen investments were disbursed among a variety of other categories.

Examples of FY 2001 EDA Local Technical Assistance investments include the following:

The [city of Galion, Ohio](#), was awarded \$25,000 to evaluate and plan the technical aspects of a city-owned fiber-optic network through the community's industrial corridors. The city recognized that its lack of access to high-speed, broadband

*EDA awarded a \$1 million investment to the Port of Tampa, as photographed below in an aerial view, to assist in the realignment and construction of improvements to approximately 2,475 linear feet of seawall. This project, with an overall cost of \$15 million, is expected to create an estimated 225 jobs by allowing more boat traffic and the development of underutilized port property.*



infrastructure through a fiber-optic connection for video conferencing and data transmission was a major impediment to attracting new and retaining existing companies. Unfortunately, Galion is considered too small a market to support expensive high-tech services by its current telephone company. The development of a city-wide high-speed broadband system will provide Galion with the opportunity to expand future linkages among community factories, schools, government facilities, hospitals, and development agencies. As the economic development problems of Galion are common across Ohio, the telecommunications solution reached here could be applied to other similar communities. The study will provide insights on the use of digital network technology as a solution to economic development problems in rural areas.

**United Tribes Technical College**, Bismarck, North Dakota, was awarded \$20,000 to conduct a Tribal planners workshop. The conference discussed Tribal issues and

highlighted best planning practices among Native American communities. The Tribal planners attending the workshop also had an opportunity to discuss unique issues that Tribes face as they prepare a Comprehensive Economic Development Strategy.

**University Center Technical Assistance Program**

Institutions of higher education house a wealth of resources, including faculty, staff, computer facilities, laboratories and libraries. The University Center Technical Assistance Program helps institutions of higher education establish and operate outreach programs, which use their own and other resources to provide technical assistance that addresses economic development needs and opportunities in their service areas, especially in distressed communities.

The majority of the University Centers assist non-profit organizations in analyzing and implementing economic development projects and programs. Other University Centers focus their programs on providing private-sector firms with technology-transfer assistance to help create or stabilize job opportunities. Hispanic serving institutions sponsors five University Centers while historically Black colleges and university sponsor eight University Centers.

### Analysis of University Center Technical Assistance Investments

EDA renewed its financial assistance investments to University Centers in FY 2001 and awarded \$6.649 million in Technical Assistance funding and \$0.567 million in other funding, for a total of \$7.216 million. The following are representative investments made under the University Center Technical Assistance Program in FY 2001:

**California State University**, Chico, California, received \$110,000 to continue its program of serving twenty counties in northeastern and coastal California with technical assistance on economic development matters. The area covers more than 47,000 square miles, encompassing both urban and rural economies. Area economic development problems include the lack of a regional planning network, affordable training in economic training, a regional consensus in economic development goals, and, basic economic data, trends and policy analysis. The University Center in Chico helps to address these problems by providing targeted technical assistance and research to encourage new and existing industry clusters, strengthening existing clusters, and assisting communities adjust to the decline of resource-dependent clusters. It also convenes conferences and workshops on economic developments requested by public and private-sector officials in the region.

*EDA invested \$3,450,6000 with the city of Duluth to partner in construction of a city-owned building at the Duluth International Airport leased to the manufacturer of the small planes pictured below. This EDA-funded economic development project is expected to provide 350 higher-skill, higher-wage employment opportunities for residents of an area hard-hit by a declining iron mining industry.*



The **University of Wisconsin – Milwaukee**, received \$100,000 to continue its University Center program, which serves the seven-county metropolitan Milwaukee area. However, the vast majority of the University Center's work is targeted to Milwaukee's distressed inner-city neighborhoods. The University Center's applied research and technical assistance agenda focuses on three general activities: building linkages for preparing inner-city residents for regional job opportunities; using regional growth management policies to reduce urban sprawl and expand the incentives for investment and development; and, supporting redevelopment and infill development within Milwaukee. Historically, the University Center has engaged in long-term partnerships with its clients, beginning its technical assistance at project or program design stage and continuing it through the implementation stage.

### Research and National Technical Assistance Program

The Research and National Technical Assistance Program develops a comprehensive base of information about economic development issues; disseminates information to local, state, and national economic development practitioners; and, evaluates the performance of economic development programs. Information dissemination

*Through its Research and National Technical Assistance Program, EDA develops and disseminates information about economic development issues to practitioners, and measures the performance of economic development investments.*

investments make crucial information on economic development programs, projects, and emerging issues available to practitioners through targeted newsletters, Web sites, conferences, and other media. Research investments examine existing and emerging issues in economic development, and document the results for practitioners and policymakers. Evaluation investments assess the economic impact of funding under EDA's programs to measure each program's effectiveness and make recommendations for their improvement.

Twelve Research investments totaling \$517,162 were awarded in FY 2001. Examples of these research investments include the following:

- **Wayne State University of Detroit, Michigan**, was awarded \$299,262 to evaluate the economic impact of Economic Adjustment Program investments in achieving structural economic adjustment.
- **The University of Minnesota of Minneapolis, Minnesota**, was awarded \$19,188 to research the role of rural knowledge clusters in economic prosperity.

Ten National Technical Assistance investments totaling \$1,080,500 were awarded in FY 2001. Examples of these projects include the following:

- **The National Governors' Association, Washington, DC**, was awarded \$100,000 to develop a practical understanding of cluster-based economic development, and produce a governors' guide to cluster-based economic development.
- **Bowling Green State University of Bowling Green, Ohio**, was awarded \$149,000 to evaluate the effectiveness of the Local Technical Assistance Program.
- **The National Coalition for Asian Pacific American Community Development** was awarded \$75,000 to assess the economic development needs of Asian Americans and Pacific Islanders in distressed communities.



## IV. State-by-State Directories of Economic Development Offices



# EDA Headquarters and Regional Offices

## Headquarters Office

### Dr. David A. Sampson, Assistant Secretary

U.S. Department of Commerce • 14th & Constitution Avenue, N.W. • Room 7800  
Washington, D.C. 20230  
Telephone: (202) 482-5081 • Fax: (202) 273-4781

## Regional Offices

### PHILADELPHIA REGION (PRO)

#### Paul M. Raetsch, Regional Director

The Curtis Center • Suite 140 South • Independence Square West • Philadelphia, PA 19106  
Telephone: (215) 597-4603 • Fax: (215) 597-1063 • Internet: [Praetsch@eda.doc.gov](mailto:Praetsch@eda.doc.gov)  
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### ATLANTA REGION (ATRO)

#### William J. Day, Regional Director

401 West Peachtree Street, N.W. • Suite 1820 • Atlanta, GA 30308-3510  
Telephone: (404) 730-3002 • Fax: (404) 730-3025 • Internet: [Wday1@eda.doc.gov](mailto:Wday1@eda.doc.gov)  
*Serves: Alabama, Florida, Georgia, Kentucky, Mississippi, North Carolina, South Carolina, Tennessee*

### CHICAGO REGION (CRO)

#### C. Robert Sawyer, Regional Director

111 North Canal Street • Suite 855 • Chicago, IL 60606-7204  
Telephone: (312) 353-8143 • Fax: (312) 353-8575 • Internet: [Rsawyer@eda.doc.gov](mailto:Rsawyer@eda.doc.gov)  
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### AUSTIN REGION (AURO)

#### Pedro R. Garza, Regional Director

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### DENVER REGION (DRO)

#### Anthony J. Preite, Regional Director

1244 Speer Boulevard • Suite 670 • Denver, CO 80204  
Telephone: (303) 844-4715 • Fax: (303) 844-3968 • Internet: [Apreite@eda.doc.gov](mailto:Apreite@eda.doc.gov)  
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### SEATTLE REGION (SRO)

#### A. Leonard Smith, Regional Director

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## STATE ECONOMIC DEVELOPMENT OFFICES

Organization Name	Director	Phone
Alabama Development Office, Center for Commerce	David W. Hutchison	334-242-0400
Alaska Department of Commerce and Economic Development	Debby Sedwick	907-465-2500
American Samoa Department of Commerce	Aiimau Herbert Scanlan, Jr.	684-633-5155
Arizona Department of Commerce	Jackie Norton	602-280-1300
Arkansas Economic Development Agency	Jim Pickens	501-682-2052
California Trade and Commerce Agency	Lon Hatamiya	916-322-3962
Colorado Office of Business Development	Bob Lee	303-892-3840
Connecticut Department of Economic and Community Dev.	James Abromaitis	860-270-8000
Delaware Economic Development Office	John D. Wik	302-739-4271
Enterprise Florida	John C. Anderson	407-316-4600
Georgia Department of Industry, Trade, and Tourism	R. K. Sehgal	404-656-3556
Guam Department of Commerce	Joseph Cruz	671-475-0321
Hawaii Dept. of Business, Economic Dev., and Tourism	Seiji Naya	808-586-2355
Idaho Department of Commerce	Gary Mahn	208-334-2470
Illinois Department of Commerce and Community Affairs	Pam McDonough	217-782-7500
Indiana Department of Commerce	Tom McKenna	317-232-8802
Iowa Department of Economic Development	C. J. Niles	515-242-4720
Kansas Department of Commerce and Housing	Gary Sherrer	785-296-2741
Kentucky Cabinet for Economic Development	Gene Strong	502-564-7670
Louisiana Department of Economic Development	Don J. Hutchinson	225-342-5388
Maine Department of Economic and Community Development	Steven H. Levesque	207-624-9800
Maryland Department of Business and Economic Development	David S. Iannucci	410-767-6300
Massachusetts Department of Economic Development	John Urban	617-727-3206
Michigan: MEDC	Doug Rothwell	517-335-5883
Minnesota Department of Trade and Economic Development	Rebecca Yanisch	612-296-6424
Mississippi Development Authority	Robert Rohrlack	601-359-3449
Missouri Department of Economic Development	Joseph L. Driskill	573-751-3946
Montana Department of Commerce	Mark Simonich	406-444-3797

## Chapter IV: Section: State Economic Development Offices

Nebraska Department of Economic Development	Maxine Moul	402-471-3747
Nevada Commission on Economic Development	Bob Shriver	702-687-4325
New Hampshire Division of Economic Development	Stuart Arnett	603-271-2341
New Jersey Commerce and Economic Growth Commission	William D. Watley	609-777-0885
New Mexico Economic Development Department	Christopher Lee	505-827-1681
New York State Department of Economic Development	Charles A. Gargano	518-292-5100
North Carolina Department of Commerce	Jim Fain	919-733-4151
North Dakota Dept. of Economic Development and Finance	Linda Butts	701-328-5300
Ohio Department of Development	Joseph C. Robertson	614-466-3379
Oklahoma Department of Commerce	Ronald Rosenfeld	405-815-6552
Oregon Economic Development Department	William C. Scott	503-986-0110
Pennsylvania Dept of Community and Economic Development	Samuel A. McCullogh	717-783-3840
Puerto Rico Planning Board	Pavel De Jesus	787-727-4444
Rhode Island Department of Administration	John O'Brien	401-222-5772
South Carolina Department of Commerce	Charles S. Way, Jr.	803-737-0400
South Dakota Governor's Office of Economic Development	Chris Braendlin	605-773-5032
Tennessee Department of Economic and Comm. Development	Alex Fischer	615-741-1888
Texas Department of Economic Development	Jeff Moseley	512-936-0101
Utah: Governor's Office of Planning and Budget	Lynne N. Ward	801-538-1027
Vermont Agency of Commerce and Community Development	Molly Lambert	802-828-3211
Virgin Islands Bureau of Economic Development Research	Lauritz Mills	340-714-1700
Virginia Economic Development Partnership	Mark Kilduff	804-371-8108
Washington State Dept. of Community, Trade, and Econ. Dev.	Martha Choe	360-725-4000
West Virginia Development Office	David Satterfield	304-558-2234
Wisconsin Department of Commerce	Brenda J. Blanchard	608-266-1018
Wyoming Business Council	Tucker Fagan	307-777-2800

## ECONOMIC DEVELOPMENT DISTRICTS

Economic Development Districts (EDDs) are multi-jurisdiction organizations established to develop and implement a comprehensive economic development planning process designed to promote economic growth in their areas. Through planning investments for administrative expenses, EDA provides partnership assistance to 325 EDDs and four other areas. Through this assistance EDA supports not only economic development planning and implementation, but also various technical assistance to member jurisdictions.

Organization Name	Executive Director	Phone
<b>Alabama</b>		
Alabama-Tombigbee Regional Commission	John Clyde Riggs	334-682-4234
Birmingham Regional Planning Commission	Larry Watts	205-251-8139
East Alabama Regional Planning Commission	James W. (Bill) Curtis	256-237-6741
North Central Alabama Regional Council of Governments	C. Ronald Matthews	256-355-4515
South Alabama Regional Planning Commission	Russell J. Wimberly	334-433-6541
South Central Alabama Development Commission	Tyson Howard	334-244-6903
Southeast Alabama Regional Planning and Dev. Commission	W. Fred Dykes	334-794-4093
Top of Alabama Regional Council of Governments	Robert B. Culver	256-533-3330
West Alabama Planning and Development Council	Robert Lake	205-333-2990
<b>Alaska</b>		
Kenai Peninsula Borough	James S. Carter	907-283-3335
Prince William Sound Economic Development Council	Sue Cogswell	907-835-3775
Southwest Alaska Municipal Conference	Mark Earnest	907-562-7380
American Samoa		
American Samoa Department of Commerce	John P. Faumuina, Jr.	684-633-5155
<b>Arizona</b>		
Central Arizona Association of Governments	Maxine Leather	520-689-5004
Northern Arizona Council of Governments	Kenneth J. Sweet	520-774-1895
SouthEastern Arizona Governments Organization	Joe E. Brannan	520-432-5301

**Arkansas**

Central Arkansas Planning and Development District	Rodney Larsen	501-676-2721
East Arkansas Planning and Development District	Richard Spelic	870-932-3957
Northwest Arkansas Economic Development District	J. Michael Norton	870-741-5404
Southeast Arkansas Economic Development District	Glenn Bell	870-536-1971
Southwest Arkansas Planning and Development District	Terry Sherwood	870-234-4030
West Central Arkansas Planning and Development District	Pat Heusel	501-525-7577
Western Arkansas Planning and Development District	John Guthrie	501-785-2651
White River Planning and Development District	Van C. Thomas	870-793-5233

**California**

Central Sierra Economic Development District	Larry Busby	209-532-8768
Sierra Economic Development District	Betty Riley	530-823-4703
Superior California Economic Development District	Bob Nash	530-225-2760
Tri-County Economic Development Corporation	Marc Nemanic	530-893-8732
Valley of Imperial Development Alliance	Ken Hollis	760-337-7814
Yuba-Sutter Economic Development Corporation	Tim Johnson	530-751-8555

**Colorado**

Region 9 Economic Development District of S. W. Colorado	Ed Morlan	970-247-9621
Region 10 League for Economic Assistance and Planning	Leslie T. Jones	970-249-2436
San Luis Valley Development Resources Group	Michael D. Wisdom	719-589-6099
Southern Colorado Economic Development District	James D. Bates	719-545-8680

**Florida**

Apalachee Regional Planning Council	Charles D. Blume	850-674-4571
Central Florida Regional Planning Council	R. Douglas Leonard	863-534-7130
North Central Florida Regional Planning Council	Charles Justice	352-955-2200
South Florida Regional Planning Council	Carolyn Dekle	954-985-4416
Southwest Florida Regional Planning Council	Wayne Daltry	941-656-7720
Treasure Coast Regional Planning Council	Michael Busha	561-221-4060
West Florida Regional Planning Council	Lel Czeck	850-595-8910
Withlacoochee Regional Planning Council	Michael Moehlman	352-732-1315

**Georgia**

Central Savannah River Regional Development Center	Andy Crosson	706-210-2000
Chattahoochee-Flint Regional Development Center	Henry Booker	706-675-6721
Coastal Georgia Regional Development Center	Vernon Martin	912-264-7363
Coosa Valley Regional Development Center	James H. Layton	706-295-6485
Georgia Mountains Regional Development Center	Ben Hulsey	770-538-2626
Heart of Georgia Altamaha Regional Development Center	Alan Mazza	478-374-4771
Lower Chattahoochee Regional Development Center	Patti Cullen	706-256-2910
McIntosh Trail Regional Development Center	Lanier Boatwright	770-227-6300
Middle Flint Regional Development Center	Donten Bensel	229-931-2909
Middle Georgia Regional Development Center	James C. Tonn	478-751-6160
North Georgia Regional Development Center	Barry Tarter	706-272-2300
Northeast Georgia Regional Development Center	James R. Dove	706-369-5650
South Georgia Regional Development Center	John L. Leonard	229-331-5281
Southeast Georgia Regional Development Center	Lace Futch	478-285-6097
Southwest Georgia Regional Development Center	Dan Bollinger	229-522-3552

**Hawaii**

Pacific Basin Development Council	Carolin Imamure	808-596-7229
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**Idaho**

Clearwater Economic Development Association	Dodd Snodgrass	208-746-0015
East Central Idaho Planning and Development Association	David Ogden	208-356-4524
Ida-Ore Planning and Development Association	Bob Barber (Interim)	208-322-7033
Panhandle Area Council	James Deffenbaugh	208-772-0584
Region IV Development Association	Joseph Herring	208-732-5727
Southeast Idaho Council of Governments	Kathleen Lewis	208-233-4032

**Illinois**

Bi-State Regional Commission	Denise Bulat	309-793-6300
Blackhawk Hills Regional Commission	Steve Haring	815-625-3854
Greater Egypt Regional Planning and Development Commission	A.S. Kirkikis	618-549-3306
Greater Wabash Regional Planning Commission	Lisa A. Michels	618-445-3612
South Central Illinois Regional Planning and Dev. Commission	Fred Walker	618-548-4234
Southeastern Illinois Regional Planning and Dev. Commission	Kimberly Watson	618-252-7463
Southern Five Regional Planning and Development Commission	Lisa D. Thurston	618-634-2284
Southwestern Illinois Metro. and Regional Planning Commission	Thomas W. Wobbe	618-344-4250
Two Rivers Regional Council of Public Officials	Larry Markway	217-224-8171

**Indiana**

Indiana 15 Regional Planning Commission	Debbie Beavin	812-367-8455
Kankakee-Inoquois Regional Planning Commission	Christopher A. Larson	219-253-6658
Region III-A Development and Regional Planning Commission	Regan Ford	219-347-4714
River Hills EDD and Regional Planning Commission	Jill Saegesser	812-288-4624
Southeastern Indiana Regional Planning Commission	Susan A. Pickett-Craig	812-689-5505
Southern Indiana Development Commission	Jo C. Arthur	812-295-3707
West Central Indiana Economic Development District	Merv Nolot	812-238-1561

**Iowa**

Area 15 Regional Planning Commission	Ellen Foudree	641-684-6551
Bi-State Regional Commission	Denise Bulat	309-793-6300
East Central Iowa Economic Development District	Kelly Hutton Deutmeyer	563-556-4166
Iowa Northland Regional Economic Development Commission	Sharon Juon	319-235-0311
Mid Iowa Development Association Council of Governments	Steve Hoesel	515-576-7183
North Iowa Area Council of Governments	Joe Myhre	641-423-0491
Northwest Iowa Planning and Development Commission	Dave Horan	712-262-7225
Region XII Council of Governments	Rick Hunsaker	712-792-9914
Siouxland Interstate Metropolitan Planning Council	Jim Hurm	712-279-6286
Southeast Iowa Regional Planning Commission	Brian Tapp	319-753-5107
Southern Iowa Council of Governments	Timothy Ostroski	641-782-8491
Upper Explorerland Regional Planning Commission	Tom Masey	563-864-7551

**Kansas**

Great Plains Development, Inc.	Patty Richardson	620-227-6406
Mo-Kan Regional Council	Jean Waltemath	816-233-3144
North Central Regional Planning Commission	John R. Cyr	785-738-2218
Northwest Kansas Planning and Development Commission	Randall J. Hrabe	785-421-2151
South Central Kansas Economic Development District	Bill Bolin	316-262-7035
Southeast Kansas Regional Planning Commission	Linda Weldon	620-431-0080

**Kentucky**

Barren River Area Development District	Dot Darby-Paschall	270-781-2381
Big Sandy Area Development District	Sandy Runyon	606-886-2374
Bluegrass Area Development District	Jas Sekhon	859-269-8021
Buffalo Trace Area Development District	Stephen Miller	606-564-6894
Cumberland Valley Area Development District	John L. Bruner II	606-864-7391
FIVCO Area Development District	Sherry McDavid	606-739-5191
Gateway Area Development District	Gail K. Wright	606-674-6355
Green River Area Development District	Jiten Shah	270-926-4433
Kentucky River Area Development District	Paul Hall	606-436-3158
Lake Cumberland Area Development District	Stuart Carman	270-866-4200
Lincoln Trail Area Development District	Wendell Lawrence	270-769-2393
Northern Kentucky Area Development District	John Mays	859-283-1885
Pennyryle Area Development District	Dan Bozarth	270-886-9484
Purchase Area Development District	Henry G. Hodges	270-247-7171

**Louisiana**

Capital Region Planning Commission	Don W. Neisler	225-383-5203
Coordinating and Development Corporation	M. D. LeComte	318-632-2022
Evangeline Economic and Planning Development Commission	Stan McGee	337-886-7782
Imperial Calcasieu Regional Planning and Dev. Commission	James Porter	337-433-1771
Kisatchie-Delta Regional Planning Development District	Jimmy C. Williams	318-487-5454
North Delta Regional Planning Development District	David A. Creed	318-387-2572
South Central Planning Development Commission	Todd Pellegrin	504-446-0514

**Maine**

Androscoggin Valley Council of Governments	Robert J. Thompson	207-783-9186
Eastern Maine Economic Development Corporation	David A. Cole	207-942-6389
Greater Portland Council of Governments	Neil W. Allen	207-774-9891
Kennebec Valley Council of Governments	Kenneth C. Young	207-453-4258
Northern Maine Development Commission	Robert Clark	207-498-8736

**Maryland**

Tri County Council for Western Maryland	Leanne Mazer	301-777-2158
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**Massachusetts**

Merrimack Valley Planning Commission	Gaylord Burke	978-374-0519
Metropolitan Area Planning Council	David C. Soule	617-451-2770
Montachusett Regional Planning Commission	Mohammed H. Kahn	978-345-7376
Old Colony Planning Council	Pasquale Ciaramella	508-583-1833
Pioneer Valley Planning Commission	Timothy W. Brennan	413-732-2593
Southeastern Regional Planning and EDD	Stephen Smith	508-823-1803

## Chapter IV: Section: Economic Development Districts

**Michigan**

Central Upper Peninsula Planning and Dev. Reg. Commission	David C. Gillis	906-786-9234
East Central Michigan Planning and Development Region	Sue Fortune	989-797-0800
Eastern Upper Peninsula Reg. Planning and Dev. Commission	John W. Campbell	906-635-1581
Northeast Michigan Council of Governments	Diane Rekowski	989-732-3551
Northwest Michigan Council of Governments	Elaine Wood	616-929-5017
South Central Michigan Planning Council	Rand D. Bowman	616-323-0045
Southwestern Michigan Commission	Judy Lammers	616-925-1137
Tri County Regional Planning Commission	Jon W. Coleman	517-393-0342
West Michigan Regional Planning Commission	Dave Bee	616-774-8400
West Michigan Shoreline Regional Development Commission	Sandeep Dey	616-722-7878
Western Upper Peninsula Planning and Dev. Regi. Commission	James Stingle	906-482-7205

**Minnesota**

Arrowhead Regional Development Commission	John R. Chell	218-722-5545
East Central Regional Development Commission	Bob Voss	320-679-4065
Headwaters Regional Development Commission	Cliff Tweedale	218-751-3108
Mid-Minnesota Development Commission	Don Winkler	320-235-8504
Northwest Regional Development Commission	Leon Heath	218-745-6733
Region 5 Development Commission	Bob Hutton	218-894-3233
Region 9 Development Commission	Reggie Edwards	507-387-5643
Southwest Regional Development Commission	Jay Trusty	507-836-8547
Upper Minnesota Valley Regional Development Commission	Paul Michaelson	320-289-1981
West Central Minnesota Initiative Fund	Nancy Straw	218-739-2239

**Mississippi**

Central Mississippi Planning and Development District	F. Clarke Holmes	601-981-1511
East Central Planning and Development District	Bill Richardson	662-683-2007
Golden Triangle Planning and Development District	Rupert L. Johnson	662-324-7860
North Central Mississippi Planning and Development District	Robert Williamson	662-283-2675
North Delta Planning and Development District	Glenn K. Brown	662-561-4100
Northeast Mississippi Planning and Development District	Don Elder	662-728-6248
South Delta Planning and Development District	William Haney, Jr.	662-378-3831
Southern Mississippi Planning and Development District	Leslie Newcomb	228-868-2311
Southwest Mississippi Planning and Development District	Wirt L. Peterson	601-446-6044
Three Rivers Planning and Development District	Vernon R. Kelly, III	662-489-2415

**Missouri**

Bootheel Regional Planning and Economic Dev. Commission	Tyrone Thompson	573-276-2242
Green Hills Regional Planning Commission	Michael R. Johns	660-359-5636
Kaysinger Basin Regional Planning Commission	Stanley Hayes	660-885-3393
Lake of the Ozarks Council of Local Governments	Jim Dickerson	573-346-5616
Mark Twain Regional Council of Governments	Mark Fuqua	573-565-2203
Meramec Regional Planning Commission	Richard Cavender	573-265-2993
Mo-Kan Regional Council	Jean Waltemath	816-233-3144
Northeast Missouri Regional Planning Commission	David B. Shoush	816-465-7281
Northwest Missouri Regional Council of Governments	Randy Railsback	660-582-5121
Ozark Foothills Regional Planning Commission	Don Bell	573-785-6402
South Central Ozarks Council of Governments	James T. Dancy	417-256-4226
Southeast Missouri Regional Planning and Economic Dev. Com.	Thomas G. Tucker	573-547-8357

**Montana**

Bear Paw Development Corporation of Northern Montana	Paul C. Tuss	406-265-9226
Beartooth Resource Conservation and Development Area, Inc.	Tom Kaiserski	406-962-3914
Great Northern Development Corporation	Linda Twitchell	406-653-2590
Headwaters Resource Conservation and Development Area, Inc.	Connie Daniels	406-782-7333

**Nebraska**

Northeast Nebraska Economic Development District	Renay Robison-Scheer	402-379-1150
Panhandle Area Development District	Al Heuton	308-436-6584
River Country Economic Development District	George H. Frye	402-475-2560
Siouxland Interstate Metropolitan Planning Council	Jim Hurm	712-279-6286
West Central Nebraska Economic Development District	Martin O'Haus	308-284-6077

**Nevada**

Western Nevada Development District	Mary Lou Bentley	775-883-7333
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**New Hampshire**

North Country Council	Michael King	603-444-6303
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**New Jersey**

South Jersey Economic Development District	Gordon Dahl	856-765-9700
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**New Mexico**

Eastern Plains Council of Governments	Leland Tillman	505-762-7714
Mid-Rio Grande Council of Governments	Lawrence Rael	505-247-1750
North Central New Mexico Economic Development District	Barbara Deaux	505-827-7313
Northwest New Mexico Council of Governments	Patricia Lundstrom	505-722-4327
South Central New Mexico Council of Governments	Elizabeth A. Bernal	505-744-0039
Southeastern New Mexico Economic Development District	Tony Elias	505-624-6131
Southwest New Mexico Council of Governments	Don Rauch	505-388-1509

**New York**

Brooklyn Economic Development Corporation	Joan G. Bartolomeo	718-522-4600
Capital District Regional Planning Commission	Chungchin Chen	518-453-0850
Central New York Regional Planning and Development Board	Gary G. Hayes	315-422-8276
Genesee Finger Lakes Regional Planning Council	Paul L. Howard	716-454-3770
Herkimer-Oneida Counties Comprehensive Planning Program	Michael Gaphin	315-798-5710
Hudson Valley Regional Council	John F. Crews	845-567-9466
Lake Champlain/Lake George Reg. Planning Board and EDD	Walter Young	518-668-5773
Mohawk Valley Economic Development District	Michael Reese	315-866-4671
South Bronx Overall Economic Development Corporation	Neil Pariser	718-292-3113
Southern Tier Central Regional Planning and Dev. Board	William D. Hess	607-962-5092
Southern Tier East Regional Planning Development Board	Robert Augensterm	607-724-1327
Southern Tier West Regional Planning and Development Board	Donald Rychnowski	716-945-5301
Staten Island Economic Development Corporation	Cesar J. Claro	718-477-1400
Queens County Overall Economic Development Corporation	Marie S. Nahikian	718-263-0546

**North Carolina**

Albermarle Commission	Kay Rose	252-426-5753
Eastern Carolina Council of Governments	Joe McKinney	252-638-3185
Kerr-Tar Regional Council of Governments	Neil Mallory	252-436-2040
Land-of-Sky Regional Council	Robert Shepherd	828-251-6622
Mid-East Commission	Tim Ware	252-946-8043
Region D Council of Governments	Richard Fender	828-265-5434
Southeastern Economic Development Commission	Ellen Gause	910-862-6985
Southwestern North Carolina Planning and EDC	Bill Gibson	828-488-9211
Upper Coastal Plain Council of Governments	Greg Godard	252-446-0411

**North Dakota**

Lake Agassiz Regional Development Corporation	Irvin D. Rustad	701-239-5373
Lewis and Clark Economic Development District	Paul Rechlin	701-255-4591
North Central Planning Council	Richard Anderson	701-662-8131
Red River Regional Council	Julius M. Wangler	701-352-3550
Roosevelt-Custer Regional Council for Development	Rod Landblom	701-483-1241
Souris Basin Planning Council	Greg Hagen	701-852-4988
South Central Dakota Regional Council	Eric Hoberg	701-252-8060
Tri-County Regional Development Council	Mark Sovig	701-577-1358

**Ohio**

Buckeye Hills-Hocking Valley Regional Development District	C. Boyer Simcox	614-374-9436
Eastgate Regional Council of Governments	John R. Getchey	330-746-7601
Northeast Ohio Four County Reg. Planning and Dev. Org.	Joseph Hadley, Jr.	330-836-5731
Ohio Mid-Eastern Governments Association	Donald R. Myers	740-439-4471
Ohio Valley Regional Development Commission	Jeff Spencer	740-947-2853

**Oklahoma**

Association of South Central Oklahoma Governments	Blaine H. Smith, Jr.	580-252-0595
Central Oklahoma Economic Development District	Wayne Manley	405-273-6410
Eastern Oklahoma Economic Development District	Bruce Mahaffey	918-682-7891
Grand Gateway Economic Development Association	Edward J. Crone	918-783-5793
Kiamichi Economic Development District of Oklahoma	Chester Dennis	800-722-8180
North Oklahoma Development Authority	Larry Tipps	580-237-4810
Southwest Oklahoma Development Authority	Gary W. Gorshing	580-562-4882
Southern Oklahoma Development Association	Roy Boatner	580-920-1388

**Oregon**

CCD Business Development Corporation	Wayne Luzier	541-672-6728
Central Oregon Intergovernmental Council	Richard Mackay	541-548-8163
Greater Eastern Oregon Development Corporation	Melisa Jo Drugge	541-276-6745
Ida-Ore Planning and Development Association	Bob Barber	208-322-7033
Mid-Columbia Economic Development District	Lee Curtis	541-296-2266
Mid-Willamette Valley Economic Development District	David A. Galati	503-588-6177
Northeast Oregon Economic Development District	Lisa Lang	541-426-3598
Oregon Cascades West Economic Development District	William Wagner	541-924-8470
Southern Oregon Economic Development District	Gordon Safley	541-773-8946

### Pennsylvania

Northeastern Pennsylvania Alliance	Cameron Moore	717-655-5581
North Central Pennsylvania Reg. Planning and Dev. Commission	Ronald W. Kuleck	814-773-3162
Northern Tier Regional Planning and Development Commission	Kevin Abrams	570-265-9103
Northwest Pennsylvania Regional Planning and Dev. Commission	William Steiner	814-677-4800
SEDA Council of Governments	Dennis Robinson	570-524-4491
Southern Alleghenies Planning and Development Commission	Edward Silveti	814-949-6500
Southwestern Pennsylvania Commission	James Hassinger	412-391-5590

### Puerto Rico

Puerto Rico Planning Board	Pavel De Jesus	787-727-4444
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### South Carolina

Berkeley-Charleston-Dorchester Council of Governments	Ronald E. Mitchum	843-529-0400
Catawba Regional Planning Council	Harold Shiporo	803-327-9041
Central Midlands Council of Governments	Doug Phillips	803-376-5390
Lowcountry Council of Governments	Chris Bickley	843-726-5536
Lower Savannah Council of Governments	Eric Thompson	803-649-7981
Pee Dee Regional Council of Governments	Johnny B. Brown	843-669-3138
Santee-Lynches Regional Council of Governments	James T. Darbey, Jr.	803-775-7381
South Carolina Appalachian Council of Governments	Robert Strother	864-242-9733
Upper Savannah Council of Governments	Patricia Edmonds	864-941-8050
Waccamaw Regional Planning and Development Commission	Kenneth Thompson	843-546-8502

### South Dakota

Black Hills Council of Local Governments	Van A. Lindquist	605-394-2681
First District Association of Local Governments	Dick Edenstrom	605-882-5115
Northeast Council of Governments	Faye Kann	605-626-2595
Planning and Development District III	Greg Henderson	605-665-4408
South Eastern Council of Governments	Lynne E. Keller	605-367-5390

### Tennessee

East Tennessee Development District	Terrence J. Bobrowski	865-584-8553
First Tennessee Development District	Susan Reid	423-928-0224
Greater Nashville Regional Council	Maynard Pate	615-862-8828
Memphis Area Association of Governments	John Sicola	901-729-2871
Northwest Tennessee Economic Development District	John A. Bucy	901-587-4215
South Central Tennessee Development District	Joe Max Williams	931-381-2040
Southeast Tennessee Development District	Joe Guthrie	423-266-5781

Southwest Tennessee Development District	Evelyn C. Robertson	731-668-7112
Upper Cumberland Development District	Wendy Askins	931-432-4111

### Texas

Alamo Area Council of Governments	Al Notzon, III	210-362-5200
Brazos Valley Council of Governments	Tom Wilkinson	979-775-4244
Capital Area Economic Development District	Betty Voights	512-443-7653
Central Texas Economic Development District	Anna Kazanas	254-799-0258
Coastal Bend Council of Governments	John Buckner	361-883-5743
Concho Valley Economic Development District	Jeffrey Sutton	915-944-9666
Deep East Texas Council of Governments and EDD	Walter G. Diggles	409-384-5704
East Texas Economic Development District	Glynn Knight	903-984-8641
Golden Crescent Regional Planning Commission	Patrick J. Kennedy	361-578-1587
Gulf Coast Economic Development District	Jack Steele	713-627-3200
Lower Rio Grande Valley Development Council	Kenneth N. Jones, Jr.	956-682-3481
Middle Rio Grande Development Council	Leodoro Martinez	830-278-2527
Northeast Texas Economic Development District	L. D. Williamson	903-832-8636
Panhandle Regional Planning Commission	Gary Pitner	806-372-3381
South Plains Association of Governments	Jerry D. Casstevens	806-762-8721
South Texas Development Council	Armando Garza, Jr.	956-722-3995
Southeast Texas Economic Development District	Don Kelly	409-727-2384
Texoma Council of Governments	Frances Pelley	903-893-2161
West Central Texas Economic Development District	Director: Tom Mann	915-672-8544
West Texas Economic Development Council	Jake Brisbin, Jr.	915-533-0998

### Utah

Five County Association of Governments	John Williams	435-673-3548
Mountainland Economic Development District	Darrell Cook	801-229-3800
Six County Economic Development District	Russell Cowley	435-896-9222
Southeastern Utah Economic Development District	William D. Howell	435-637-5444
Uintah Basin Economic Development District	Laurie Brummond	435-722-4518

### Vermont

Economic Development Council of Northern Vermont	Connie Stanley-Little	802-524-4546
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### Virgin Islands

Economic Development Authority	Luritz Mills	340-714-1700
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## Chapter IV: Section: Economic Development Districts

**Virginia**

Accomack-Northampton Planning District Commission	Paul F. Berge	757-787-2936
Central Shenandoah Planning District Commission	William H. Strider	540-885-5174
Crater Planning District Commission	Dennis Morris	804-861-1666
Cumberland Plateau Planning District Commission	Andrew Chafin	276-889-1778
LENOWISCO Planning District Commission	Ronald C. Flanary	276-431-2206
Mount Rogers Planning District Commission	Thomas G. Taylor	276-783-5103
New River Valley Planning District Commission	David W. Rundgren	540-639-9313
Northern Neck Planning District Commission	Jerry W. Davis	804-333-1900
Piedmont Planning District Commission	Jack Houghton	434-392-6104
Southside Planning District Commission	Joyce French	434-447-7101
West Piedmont Planning District Commission	Robert W. Dowd	276-638-3987

**Washington**

Benton-Franklin Council of Governments	Gwen Rasmussen	509-943-9185
Big Bend Economic Development Council	William Riley	509-764-8591
Central Puget Sound Economic Development District	Charles K. Ede	206-623-2744
Columbia-Pacific Resource, Conservation and Development/EDD	James K. Walls	360-533-4648
Cowlitz-Lewis Economic Development District	Stephen Harvey	360-577-3041
Mid-Columbia Economic Development District	Lee Curtis	541-296-2266
Palouse Economic Development Council	Jack Thompson	509-334-3579
Peninsula Development Association	Jim Haguewood	360-457-7793
Tri-County Economic Development District	Martin E. Wold	509-684-4571

**West Virginia**

Region I Planning and Development Council	Norman L. Kirkham	304-431-7225
Region II: Planning and Development Council	Michele T. Craig	304-529-3357
Region III Planning and Development Council	John Romano	304-744-4258
Region IV: Planning and Development Council	W.D. Smith	304-872-4970
Region V: Mid-Ohio Valley Regional Council	James P. Mylott	304-422-4993
Region VI: Planning and Development Council	James L. Hall	304-366-5693
Region VII: Planning and Development Council	Rosemary Vagner	304-472-6564
Region VIII: Planning and Development Council	Kenneth W. Dyche	304-257-2292
Region IX: Planning and Development Council	Kenneth E. Green	304-263-1743
Region X: Bel-O-Mar Regional Council and Planning Commission	William C. Phipps	304-242-1800

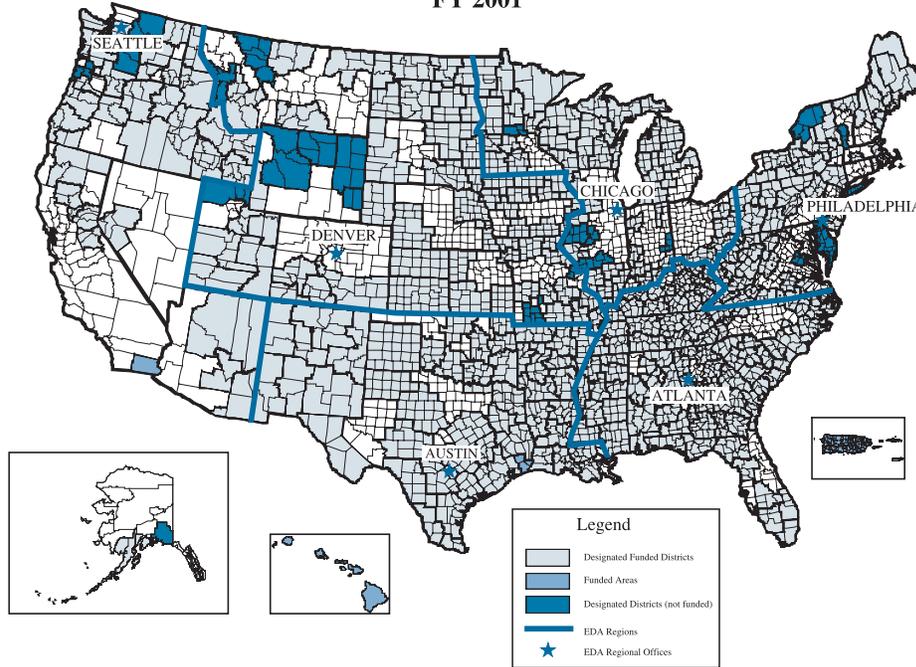
**Wisconsin**

Bay-Lake Regional Planning Commission	Martin W. Holden	920-448-2820
East Central Wisconsin Regional Planning Commission	Harlan P. Kieson	920-751-4770
Mississippi River Regional Planning Commission	Greg Flogstad	608-785-9396
North Central Wisconsin Regional Planning Commission	Dennis Lawrence	715-849-5510
Northwest Regional Planning Commission	Bruce Davis	715-635-2197
Southwestern Wisconsin Regional Planning Commission	Lawrence T. Ward	608-342-1214
West Central Wisconsin Regional Planning Commission	Jerry Chasteen	715-836-2918

**Wyoming**

Lincoln-Uinta Association of Governments	Mary Crosby	307-877-3984
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**Economic Development Districts  
FY 2001**



Prepared by the Economic Development Administration, U.S. Department of Commerce

## INDIAN TRIBE PLANNING GRANTEES

Through EDA's Partnership Planning Program, the agency provides economic development planning grants and other assistance to 59 different Indian Tribes. Through this planning assistance, EDA enables Tribal areas to develop and maintain local capacity to guide growth, coordinate development efforts, and maximize investments.

Eligible activities under this program include the preparation and maintenance of an Comprehensive Economic Development Strategy, and planning, implementation, and technical assistance services to areas within the Indian Tribes' jurisdiction.

Tribal Planning Grantee	Director	Phone
<b>Alaska</b>		
Bristol Bay Native Association	Terry Hoefflerle	907-842-5257
Kawerak, Inc.	Loretta Bullard	907-443-4379
Tanana Chiefs Conference	Steve Ginnis	907-452-8251
Tlingit and Haida Indian Tribes of Alaska	Edward K. Thomas	907-586-1432
<b>Arizona</b>		
The Hopi Tribe	Fred Shupla	928-734-3243
Quechan Indian Tribe—Fort Yuma Indian Reservation	Mike Jackson, Sr.	760-572-0213
San Carlos Apache Tribe	Charlie Russell	520-475-2331
<b>California</b>		
California Indian Assistance Program	Ben Delaney	916-445-4727
<b>Colorado</b>		
Ute Mountain Ute Tribe	Troy Ralstin	970-565-6485
<b>Florida</b>		
Micosukee Indians	Ron Logan	305-223-8380
<b>Idaho</b>		
Coeur D'Alene Tribe of Idaho	Charlotte A. Nilson	208-686-5321
Nez Perce Tribe of Idaho	Cassandra Kipp	208-843-2253

**Maine**

Passamaquoddy Tribe of Pleasant Point	Charles Rudelitch	207-853-2600
Penobscot Nation	Nicholas Dow	207-827-7776

**Massachusetts**

Wampanoag Tribe of Gay Head (Aquinnah)	Beverly M. Wright	508-645-9265
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**Michigan**

Inter-Tribal Council of Michigan	Sharon Teeple	906-632-6896
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**Minnesota**

Minnesota Chippewa Tribe	Gary S. Frazer	218-335-8581
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**Mississippi**

Choctaw Indians, Mississippi Band	Ivy Owen	601-650-1966
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**Montana**

Assiniboine and Sioux Tribes of the Fort Pack Indian Reservation	Raymond Ogle	406-768-5155
Blackfeet Tribal Business Council	Marilyn Parsons	406-338-7181
Chippewa Cree Tribe of the Rocky Boy's Reservation	Richard Small	406-395-4207
Confederated Salish and Kootenai Tribes of the Flathead Reservation	Joe Durglo	406-883-4317
Fort Belknap Indian Community	Allen Arthur Stiffarm	406-353-2205
Northern Cheyenne Tribe	Joe Little Coyote	406-477-6558

**New Mexico**

Pueblo of Acoma	Bernadine J. Garcia	505-552-6604
Pueblo of Zuni	Larry Sanchez	505-782-4481
Eight Northern Indian Pueblos Council	Bernie Teba	505-852-4265

**New York**

Seneca Nation of Indians	Shelley Lichy	716-532-4900
St. Regis Mohawk Tribal Council	Robert Delorimiere	518-358-2272

**North Carolina**

Eastern Band of Cherokee Indians	Susan B. Jones	828-497-4951
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**North Dakota**

Spirit Lake Sioux Tribe	Phillip Longie	701-766-1705
Standing Rock Sioux Tribe	Brent Kary	701-854-3698
Three Affiliated Tribes	Marian Spotted Bear	701-627-4781
Turtle Mountain Band of Chippewa Indians	Anita Blue	701-477-0470

Chapter IV: Section: Indian Tribe Planning Grantees

**Oklahoma**

Inter-Tribal Council	Helen Christie	918-542-4486
The Chickasaw Nation	Bill Anoatubby	580-436-2603

**Oregon**

Confederated Tribes of Siletz Indians	Daniel Lundy	541-444-8235
Confederated Tribes of the Umatilla Indian Reservation	Deb Coswell	541-276-3873
Confederated Tribes of the Warm Springs Reservation	Mike Clements	541-533-3468

**South Dakota**

Cheyenne River Sioux Tribe	Kevin Meagher	605-964-4000
Lower Brule Sioux Tribe	Toni Rouillard	605-473-5566
Oglala Sioux Tribe of the Pine Ridge Reservation	Fred Brown	605-867-5771
Rosebud Sioux Tribe	John Miller	605-856-5644
Sisseton-Wahpeton Sioux Tribe	Doug Dolney	605-698-4972
Yankton Sioux Tribe	William (Sam) Weddell	605-384-5679

**Washington**

Affiliated Tribes of Northwest Indians Economic Development Corporation	Mark L. Ufkes	206-542-5115
Confederated Tribes of the Colville Reservation	Mary Beth Clark	509-634-2200
Lummi Nation	Clayton D. Finkbonner	360-384-1489
Makah Indian Tribe	Bud Denney	360-645-3281
Muckleshoot Indian Tribe	John Halliday	253-939-3311
Port Gamble Development Authority	Bill Smith	360-297-2646
Quileute Indian Tribe	Barbara Bocek	360-374-6163
Quinault Indian Nation	Max Stocks	360-276-8211
Skokomish Indian Tribe	Ed Binder	360-426-6936
Spokane Tribe of Indians	David Ernst	509-258-4581
The Suquamish Tribe	Wayne George	360-598-3311
Swinomish Indian Tribal Community	Charles O'Hara	360-466-3163
The Tulalip Tribes of Washington	Barrett Schmanska	360-651-4500

**Wisconsin**

Great Lakes Inter-Tribal Council	Jim Hawkins	715-588-3324
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**Wyoming**

Joint Business Council of the Wind River Reservation	Joint Charimanship	307-332-6625
Northern Arapaho Tribe	Mike Lawson	307-332-6120

## REVOLVING LOAN FUNDS

Revolving Loan Funds are publicly administered development capital funds, providing debt financing for strategically targeted businesses unable to obtain adequate market financing for projects of economic benefit to an area. Revolving Loan Funds capital is replenished as loans are repaid and is then recycled into new loans. The purpose of this program is to provide economically distressed communities with a flexible and continuing source of capital that can be used with other economic development tools for encouraging private investment in the types of business activities that will contribute to long term economic stability and growth.

Organization Name	Director	Phone
<b>Alabama</b>		
Alabama-Tombigbee Regional Commission	John Clyde Riggs	334-682-4234
Birmingham Regional Planning Commission	Larry Watts	205-251-8139
East Alabama Regional Planning Commission	James W. (Bill) Curtis	256-237-6741
Jefferson County/City of Birmingham	Robert E. Lunsford	205-325-5761
Lee-Russell Council of Governments	Suzanne G. Burnette	334-749-5264
North Central Alabama Regional Council of Governments	C. Ronald Matthews	256-355-4515
Northwest Alabama Council of Local Governments	Keith Jones	256-389-0555
South Alabama Regional Planning Commission	Russell J. Wimberly	251-433-6541
Southeast Alabama Regional Planning and Development Comm.	W. Fred Dykes	334-794-4093
Southeast Alabama Self-Help Association	Clyde Windsor	334-727-2340
Top of Alabama Regional Council of Governments	Robert B. Culver	256-533-3330
West Alabama Planning and Development Council	Robert Lake	205-333-2990
<b>Alaska</b>		
Alaska Division of Investments	Greg Winegar	907-465-2510
Alaska Village Initiative	Tom Harris	907-274-5400
Kenai Peninsula Borough	Betsy Arbelovsky	907-283-3335
Tanana Chiefs Conference	Amber Whitney	907-452-8251
<b>American Samoa</b>		
American Samoa Department of Commerce	John P. Faumuina, Jr.	684-633-5155

## Chapter IV: Section: Revolving Loan Funds

**Arizona**

Northern Arizona Council of Governments	Kenneth J. Sweet	520-774-1895
PPEP Microbusiness and Housing Development Corporation	Frank Ballesteros	520-806-9513

**Arkansas**

Central Arkansas Planning and Development District	Rodney Larsen	501-374-4669
City of Malvern	Bill Scrimshire	501-332-3638
East Arkansas Planning and Development District	Richard Spelic	870-932-3957
Northwest Arkansas Economic Development District	J. Michael Norton	870-741-5404
Southeast Arkansas Economic Development District	Glenn Bell	870-536-1971
Southwest Arkansas Planning and Development District	Terry Sherwood	870-234-4030
West Central Arkansas Planning and Development District	Pat Heusel	501-525-7577
Western Arkansas Planning and Development District	John Guthrie	501-785-6361
White River Planning and Development District	Van C. Thomas	870-793-5233

**California**

Asian Pacific Revolving Loan Fund of Los Angeles	Dan Sieu	916-324-9538
California Trade and Commerce Agency	Glenn Stobler	916-322-1349
City of Baldwin Park Community Development Department	Melecio Picazo	626-960-4011
City of Coalinga	Dennis L. Watt	559-935-1533
City of Compton Business Assistance Center	Vladimir Jefferson	310-605-5580
City of El Centro Economic Development & Community Services	Oscar Rodriguez	760-337-4543
City of Fresno Redevelopment Agency	Beth Royer	559-498-4591
City of Hollister	William Avera	831-638-4386
City of Los Angeles Mayor's Office of Economic Development	Michael Banner	213-362-9113
City of Long Beach	Chet Yoshizaki	562-570-3853
City of Oakland	Bill Claggett	510-238-2271
City of Richmond	Janet Johnson	510-307-8140
City of San Diego Community and Economic Development	Jeff Kawar	619-533-4233
Community Development Comm. of the County of Los Angeles	Robert Swayze	323-890-7110
East Bay Conversion & Reinvestment Commission	David Wookey-Wilson	510-749-5951
Economic Development Collaborative-Ventura County	Tom Ruggles	805-384-1800
Economic Development Corporation of Tulare County	Lisa Hollingshead	559-688-6666
Fame Renaissance Corporation	Mark Whitlock	323-730-9194
Gateway Cities Council of Governments	Charles Ebner	562-866-9771
Hoopla Valley Tribe	Joyce Johnson	530-625-5565
Kings Economic Development Corporation	Steve Stone	559-583-3576

Los Angeles Community Financial Resource Center	Forescee Hogan-Rowles	213-233-1900
Merced County Department of Business Econ. Opportunities	Loretta Schlosser	209-385-7686
Monterey County Office of Economic Development	Mary Claypool	831-755-5065
Pacific Coast Regional Small Business Development Corp.	R.D. Lottie, Jr.	213-739-2999
Pasadena Development Corporation	Sandy Bourne	606-398-9971
Redwood Regional Economic Development Commission	Gregg Foster	707-445-9651
San Francisco Mayor's Office of Community Development	Albert Lerma	415-252-3156
San Joaquin County Employment & Economic Dev. Department	Fran Aguilera	209-468-3615
San Jose Office of Economic Development	Chris Coggins	408-277-4744
Southeastern Economic Development Corporation	Paula Scribner	619-527-7345
Stanislaus County Economic Development Commission	Charline O. Speck	209-521-9333
Superior California Economic Development District	Bob Nash	530-225-2760
Telacu	David Lizarraga	322-721-1655
Tri-Agency Economic Development Authority	Craig S. Bradford	707-464-2169
Tri-County Economic Development Corporation	Marc Nemanic	530-893-8732
Ventura County Chief Administrative Office	Del Tompkins	805-654-2229

### Colorado

City of Aurora Small Business Development Office	Jeff Siefried	303-361-0847
City and County of Denver	Vickie Groetken	303-640-7100
Region 9 Economic Development District of Southwest Colorado	Ed Morlan	970-247-9621
San Luis Valley Development Resources Group	Michael D. Wisdom	719-589-6099
Western Colorado Business Development Corporation	Dean DiDario	970-243-5242

### Connecticut

Naugatuck Valley RLF Business & Economic Dev. Directory	Diane Smith	203-805-6378
Grow Bridgeport Fund/Community Economic Dev. Fund	William C. Dorsey	203-335-1562
South Eastern Connecticut Enterprise Region	John Markowicz	860-437-4659

### Delaware

Wilmington Economic Development Corp. (WEDCO)	Constance C. McCarthy	302-571-9088
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### District of Columbia

Anacostia Economic Development Corporation	Albert R. Hopkins, Jr.	202-889-5100
District of Columbia Department of Housing & Community Dev.	Carlynn Fuller	202-442-7200

**Florida**

Apalachee Regional Planning Council	Charles D. Blume	850-674-4571
Homestead City of	Lynda Kompelien	305-247-1801
Miami Capital Development, Inc.	Juan A. Del Cerro	305-358-1025
South Florida Regional Planning Council	Carolyn A. Dekle	954-985-4416

**Georgia**

Albany, City of	Rudolph Goddard	229-430-5283
Atlanta, City of	Lonnie A. Saboor	404-880-4100
Central Savannah River Regional Development Center	Andy Crosson	706-210-2007
Coastal Area District Development Authority	Lawton Johnson	912-261-2500
Fulton County, Georgia	Joseph Johnson	404-730-8078
Georgia Mountains Regional Development Center	Ben Hulsey	770-538-2626
Lower Chattahoochee Regional Development Center	Patti Cullen	706-256-2910
Middle Flint Regional Development Center	Bobby Lowe	229-931-2909
Middle Georgia Regional Development Center	James C. Tonn	478-751-6160
North Georgia Regional Development Center	Barry Tarter	706-272-2300
Savannah, City of	Anne Roise	912-651-3653
South Georgia Regional Development Center	John L. Leonard	229-333-5277
Southeast Georgia Regional Development Center	Lace Futch	478-285-6097
Southwest Georgia Regional Development Center	Dan Bollinger	229-522-3552

**Idaho**

Bonneville County	Jeff Krantz	208-523-1026
Clearwater Economic Development Association	Ralph A. Marshall	208-746-0015
East Central Idaho Planning and Development Association	David Ogden	208-356-4524
Ida-Ore Planning and Development Association	Bob Barber	208-322-7033
Panhandle Area Council	James Deffenbaugh	208-772-0584
Region IV Development Association	Joseph Herring	208-732-5727
Southeast Idaho Council of Governments	Kathleen Lewis	208-233-4032

**Illinois**

Bi-State Regional Commission	Denise Bulat	309-793-6300
City of Olney	David Berry	618-395-7302
City of Peoria Department of Economic Development	David Dobson	309-494-8640
City of Rockford RLF c/o Rockford Local Development Corp.	Sanders Howse	815-987-8675
Community Investment Corporation of Decatur	Kevin Kehoe	217-423-0352
Greater Egypt Regional Planning and Development Comm.	A.S. Kirkikis	618-549-3306
Greater North Pulaski Development Corporation	Kaushik Shah	773-384-2262
Greater Wabash Regional Planning Comm.	Lisa A. Michels	618-445-3612
Henry County Revolving Loan Fund Department	Sherry Palmer	309-937-3574

Illinois and Michigan Canal Commission	Phyllis Ellin	815-588-6040
Industrial Council of Northwest Chicago	Joyce Shanahan	312-421-3941
Lawrence County Industrial Development Council	Terry L. Denison	618-943-5219
Shorebank Neighborhood Institute	James McRynolds	773-420-5170
South Central Illinois Regional Planning and Development Comm.	Fred Walker	618-548-4234
Southeastern Illinois Regional Planning and Development Comm.	Kimberly Watson	618-252-7463
Southern Five Regional Planning and Development Comm.	Lisa D. Thurston	618-634-2284
Two Rivers Regional Council of Public Officials	Larry Markway	217-224-8171
Village of Rantoul	Gary Adams	217-893-1661

### Indiana

Adams County Economic Development Corporation	Michael A. Ripley	219-724-2588
City of East Chicago	Janet Cypra	219-391-8205
City of Evansville Department of Metropolitan Development	Mary Widdeman	812-426-5580
City of South Bend, Dept. of Community and Economic Dev.	Jon Hunt	219-235-9371
Community Development Corporation of Fort Wayne	Karen Goldner	219-427-1127
Elkhart Planning and Development Department	Mark Brinson	219-294-5471
Indiana Department of Commerce	Tom McKenna	317-232-8802
Northwest Indiana Regional Planning Commission	James Ranfranz	219-763-6060
Pike County Loan Administration Board	Robert Fuhrman	812-354-6451
Randolph County Community & Economic Development Found.	Rick Lopez	765-584-3266
Richmond Finance Department	Tony Foster	765-983-7211
Tell City Economic Development Commission	Janice Hackbarth	812-547-5111
Town of French Lick	Cliff Mason	812-936-4737

### Iowa

Area 15 Regional Planning Commission	Ellen Foudree	641-684-6551
Black Hawk Economic Development Corporation	Steve Brustkern	319-235-9171
East Central Intergovernmental Association	Kelly Hutton Deutmeyer	563-556-4166
Mid Iowa Development Association Council of Governments	Steve Hoesel	515-576-7183
Mid Iowa Development Fund	K.C. Valsper	515-243-2000
Northwest Iowa Planning and Development Commission	Dave Horan	712-262-7225
Red Oak Industrial Foundation, Inc.	Karen Blue	712-623-2261
Region VI Planning Commission	Marty Wymore	641-752-0717
Region XII Council of Governments	Rick Hunsaker	712-792-9914
Siouxland Interstate Metropolitan Planning Council	Jim Hurm	712-279-6286
Southeast Iowa Regional Planning Commission	Brian Tapp	319-753-5107
Southern Iowa Council of Governments	Timothy Ostroski	641-782-8491
Upper Explorerland Regional Planning Commission	Tom Masey	319-864-7551

## Chapter IV: Section: Revolving Loan Funds

**Kansas**

Great Plains Development, Inc.	Patty Richardson	620-227-6406
Kansas City, Kansas United Governmental of Wyandotte...	LaVert Murray	913-573-5730
North Central Regional Planning Commission	John R. Cyr	785-738-2218
Northwest Kansas Planning and Development Commission	Randall J. Hrabe	785-421-2151
South Central Kansas Economic Development District	Bill Bolin	316-262-7035
Southeast Kansas Regional Planning Commission	Linda Weldon	620-431-0080

**Kentucky**

Barren River Area Development District	Dot Darby-Paschall	270-781-2381
Big Sandy Area Development District	Sandy Runyon	606-886-2374
Buffalo Trace Area Development District	Stephen Miller	606-564-6894
Cumberland Valley Area Development District	John L. Bruner II	606-864-7391
Fivco Area Development District	Sherry McDavid	606-739-5191
Gateway Area Development District	Gail K. Wright	606-674-6355
Green River Area Development District	Jiten Shah	270-926-4433
Kentucky, Commonwealth of	Jody A. Lassiter	502-573-2382
Kentucky River Area Development District	Paul Hall	606-436-3158
Lake Cumberland Area Development District	Stuart Carman	270-866-4200
Lincoln Trail Area Development District	Wendell Lawrence	270-769-2393
Louisville, City of	Randall S. McKenzie	502-574-1521
Northern Kentucky Area Development District	John Mays	859-283-1885
Pennyrile Area Development District	Dan Bozarth	270-886-9484
Purchase Area Development District	Henry G. Hodges	270-247-7171
Southern Kentucky Economic Development Corporation	Gregory Jones	606-677-6100

**Louisiana**

Evangeline Economic and Planning Development Commission	Layton Miller	318-233-3215
Jefferson Parish Economic Development Commission	Scott Adams	504-833-1881
New Orleans Regional Business Development Loan Corporation	William Burnell	504-524-6172
South Central Planning Development Commission	Todd Pellegrin	504-446-0514
Tri District Development Corporation	Jimmy Williams	318-487-5454

**Maine**

Androscoggin Valley Council of Governments	Robert J. Thompson	207-783-9186
Eastern Maine Development Corporation	David A. Cole	207-942-6389
Maine Department of Economic and Community Development	Steven H. Levesque	207-287-2656
Maine Department of Marine Resources	Sue Inches	207-624-6550
Northern Maine Development Commission	Robert Clark	207-498-8736

**Maryland**

Baltimore County Department of Economic Development	Robert L. Hannon	410-887-8000
Maryland Department of Business and Economic Development	David S. Iannucci	410-767-6300
Tri County Council for Western Maryland	Leanne Mazer	301-777-2158
University of Maryland Eastern Shore	Daniel Kuennen	410-651-6183

**Massachusetts**

City of Gloucester, Community Development Department	Dean Harrison	978-281-9781
Economic Development and Industrial Corporation of Lynn	Peter DeVeau	781-581-9399
Franklin County Community Development Corporation	John Waite	413-774-7204
Hampden County Business Development Fund	James Asselin	413-781-6900
Jobs for Fall River	Kenneth Fiola, Jr.	508-324-2620
Massachusetts Department of Economic Development	David Tibbetts	617-727-8380
Massachusetts Development and Finance Agency	Michael P. Hogan	617-451-2477
Massachusetts Technology Development Corporation	Frank Pinto	617-723-4920
Merrimack Valley Planning Commission	Gaylord Burke	978-374-0519
New Bedford Economic Development Council	Robert Luongo	508-991-3122
Southeastern Regional Planning & Economic Dev. District	Stephen Smith	508-823-1803

**Michigan**

Albion City Hall	E. Joe King	517-629-5535
City of Escanaba Treasurer's Office	Bob Valentine	906-789-7305
City of Flint Department of Community and Econ. Development	Alexander Thomas, Jr.	810-766-7436
City of Pontiac Economic Development Corporation	Mattie L. Lasseigne	248-857-5603
County of Berrien Economic Development Department	Charlie Johnson	616-935-0044
Detroit Economic Growth Corporation	C. Beth DunCombe	313-963-2940
Economic Development Corporation of the County of Jackson	Warren J. Cook, Jr.	517-788-4455
Marquette County Economic Development Corporation	Mike Gokey	906-226-9658
Montmorency County Economic Development Corporation	Sandy Cunningham	989-785-8000
Oceana County Economic Development Corporation	Chuck Persenaire	616-873-7141
Target Alpena 2000	Kenneth Kolasa	989-354-2666
Western Upper Peninsula Planning and Development Regional Commission	James Stingle	906-482-7205

## Chapter IV: Section: Revolving Loan Funds

**Minnesota**

Arrowhead Regional Development Commission	John R. Chell	218-722-5545
East Central Regional Development Commission	Bob Voss	320-679-4065
Fairmont Department of Community Development	Mike Humpai	507-238-9461
Headwaters Regional Development Commission	Cliff Tweedale	218-751-3108
Hennepin County Department of Training and Employment Assistance	Larry Blackstad	612-348-5859
Mid-Minnesota Development Commission	Don Winkler	320-235-8504
Northwest Regional Development Commission	Leon Heath	218-745-6733
Region 5 Development Commission	Bob Hutton	218-894-3233
Region 9 Development Commission	Reggie Edwards	507-387-5643
Southeast Minnesota Development Corporation	Terry Erickson	507-864-7557
Southwest Regional Development Commission	Jay Trusty	507-836-8547
Upper Minnesota Valley Regional Development Commission	Paul Michaelson	320-289-1981
West Central Minnesota Initiative Fund	Nancy Straw	218-739-2239

**Mississippi**

Central Mississippi Planning and Development District	F. Clarke Holmes	601-981-1511
East Central Planning and Development District	Bill Richardson	601-683-2007
Golden Triangle Planning and Development District	Rupert L. Johnson	662-324-7860
North Central Planning and Development District	Robert Williamson	662-283-2675
North Delta Planning and Development District	Glenn K. Brown	662-561-4100
Northeast Mississippi Planning and Development District	Don Elder	662-728-6248
South Delta Planning and Development District	William Haney, Jr.	662-378-3831
Southern Mississippi Planning and Development District	Leslie Newcomb	228-868-2311
Southwest Mississippi Planning and Development District	Wirt L. Peterson	601-446-6044
Three Rivers Planning and Development District	Vernon R. Kelly, III	662-489-2415

**Missouri**

Boonslick Regional Planning Commission	Steve W. Etcher	636-456-3473
Bootheel Regional Planning and Economic Development Comm.	Tyrone Thompson	573-276-2242
Green Hills Regional Planning Commission	Michael R. Johns	660-359-5636
Kansas City Economic Development Corporation	Gary Fage	816-221-0636
Lake of the Ozarks Council of Governments	Jim Dickerson	573-346-5616
Mark Twain Regional Council of Governments	Mark Fuqua	573-565-2203
Meramec Regional Planning Commission	Richard Cavender	573-265-2993
Mo-Kan Regional Council	Jean Waltemath	816-233-3144
South Central Ozarks Council of Governments	James T. Dancy	417-256-4226
Southeast Missouri Regional Planning and EDC	Thomas G. Tucker	573-547-8357
St. Louis County Economic Council	Dennis G. Coleman	314-615-7663
St. Louis Development Corporation	Patrick M. Bannister	314-622-3400

**Montana**

Bear Paw Development Corporation of Northern Montana	Paul C. Tuss	406-265-9226
Beartooth Resource Conservation and Development Area, Inc.	Tom Kaiserski	406-962-3914
Butte Local Development Corporation	Evan Barrett	406-723-4349
Headwaters Resource Conservation & Development Area, Inc.	Connie Daniels	406-782-7333
High Plains Development and Port Authority	Cheryl MacArthur	406-454-1934
Missoula Area Economic Development Corporation	Susan M. Wall	406-728-3337
Montana Department of Commerce, Economic Dev. Division	Ann Desch	406-444-0560
Native American Development Corporation	Linda Pease	406-259-3804

**Nebraska**

Nebraska Economic Development Corporation	George H. Frye	402-475-2795
Northeast Nebraska Economic Development District	Renay Robison-Scheer	402-379-1150

**Nevada**

City of Las Vegas	Sharon Segerblom	702-229-5276
Rural Nevada Development Corporation	Ferrel Hansen	775-289-8519
White Pine County Economic Diversification Council	Karen Rajala	775-289-3065

**New Hampshire**

City of Berlin City Manager's Office	Robert Theberge	603-752-7532
Pease Development Authority: Division of Ports and Harbors	Craig Wheeler	603-436-8500

**New Jersey**

Burlington County Department of Economic Development	George Fekete	609-265-5055
Cooperative Business Assistance Corporation	R. Michael Diemer	856-900-8181
Jersey City Economic Development Corporation	Sandra Maldonado	201-333-7797
New Jersey Economic Development Authority	Eugene Bukowski	609-984-0181
South Jersey Economic Development District	Gordon Dahl	856-765-9700

**New Mexico**

Carlsbad Department of Development	Lorraine Allen	505-887-6562
North Central New Mexico Economic Development District	Barbara Deaux	505-827-7313
Northwest New Mexico Council of Governments	Patricia Lundstrom	505-722-4327

### New York

Bedford Stuyvesant Restoration Corporation	Bernice McRae	718-636-6924
Brooklyn Economic Development Corporation	Joan G. Bartolomeo	718-522-4600
Central New York Regional Planning and Development Board	Gary G. Hayes	315-422-8276
Empire State Development Corporation	Gary P. Ryan	212-803-3530
Erie County Industrial Development Association	Al Culliton	716-856-6525
Genesee Finger Lakes Regional Planning Council	Paul L. Howard	716-454-0190
Greater Jamaica Development Corporation	F. Carlisle Towery	718-291-0282
Lake Champlain/Lake George Regional Planning Board & EDD	Walter Young	518-668-5773
Management Development Association	Zvi Kestenbaum	718-522-5620
Mohawk Valley Economic Development District	Michael Reese	315-866-4671
New York City Economic Development Corporation	Matt Maguire	212-312-3894
New York State Department of Economic Development	David Catalfamo	518-292-5101
Long Island Development Corporation	Roslyn D. Golomacher	518-349-7800
Niagara County Industrial Development Agency	Lawrence D. Witul	716-298-8050
Regional Economic Development and Energy Corporation	Diane Lantz	607-962-3021
Seneca County Industrial Development Agency	Glenn Cooke	315-539-1725
Southern Tier West Regional Planning and Development Board	Donald Rychnowski	716-945-5301
Tier Information and Enterprise Resources	Robert Augensterm	607-724-1327

### North Carolina

Albermarle Commission	Kay Rose	252-426-5753
Kerr-Tar Regional Council of Governments	Neil Mallory	252-436-2040
Mid-East Commission	Timothy G. Ware	252-974-1825
Neuse River Council of Governments/ DBA Eastern Carolina Council	Joe Mckinney	252-638-3185
North Carolina Department of Commerce	Stewart Dickinson	919-733-5297
Southwestern North Carolina Planning & Economic Dev. Comm.	Bill Gibson	828-488-9211
UDI Community Development Corporation	Edward Stewart	919-544-4597
Upper Coastal Plain Council of Governments	Greg T. Godard	252-446-0411

### North Dakota

Grand Forks Growth Fund	Terry Hanson	701-746-2545
Lake Agassiz Regional Development Corporation	Irvin D. Rustad	701-239-5373
Lewis and Clark Economic Development Council	Paul Rechlin	701-255-4591
North Central Planning Council	Richard Anderson	701-662-8131
Red River Regional Planning Council	Julius M. Wangler	701-352-3550
Roosevelt-Custer Regional Council for Development	Rod Landblom	701-483-1241
Souris Basin Planning Council	Greg Hagen	701-852-4988
South Central Dakota Regional Council	Eric Hoberg	701-252-8060
Tri County Regional Development Council	Mark Sovig	701-577-1358

**Ohio**

Ashtabula County 503 Corporation	Nancy Zangerle	440-576-9138
Buckeye Hills-Hocking Valley Regional Development District	C. Boyer Simcox	740-374-9436
City of Barberton Planning Department--RLF c/o Barberton Community...	Larry J. Lallo	330-753-3070
City of Cleveland Department of Economic Development	Dan Rehor	216-664-3678
City of Kent Department of Community Development	Mike Weddle	330-678-8108
City of Mansfield Community Development Department	Tim Bowersock	419-755-9793
City of Norwalk	Diane Eschen	419-663-6710
City-Wide Development Corporation	Don Reynolds	937-226-0457
Community Improvement Corporation of the Steubenville, Ohio Area	Patty Gildow	740-283-2476
Fairfield County RLF	Carol Mackey	740-653-5419
Lorain Community Development Department	Douglas Rangel	440-204-2020
Mahoning Valley Economic Development Comm.	Donald French	330-759-3668
Ohio Mid-Eastern Governments Association	Donald R. Myers	740-439-4471
Ohio Valley Regional Development Commission	Jeff Spencer	740-947-2854
Scioto County Economic Development Office	Kendra Conley	740-354-5395
City of Springfield-Economic Development Department	Tom Franzen	937-324-7300
Stark Development Board Finance Corporation	Stephen Paquett	330-453-5900

**Oklahoma**

Central Oklahoma Economic Development District	Wayne Manley	405-273-6410
Miami Area Economic Development Service	Judee Snodderly	918-542-8405
Rural Enterprises of Oklahoma, Inc.	Tom Seth Smith	580-924-5094
South Western Oklahoma Development Association	Roy Boatner	580-226-2250
Tulsa's Port of Catoosa Facilities Authority	Robert Portiss	918-266-2291

**Oregon**

CCD Business Development Corporation	Wayne Luzier	541-672-6728
Mid-Columbia Economic Development District	Lee Curtis	541-296-2266
Mid-Willamette Valley Economic Development District	Ray Teasley	503-588-6177
Northeast Oregon Economic Development District	Lisa Lang	541-426-3598
Oregon Cascades West Economic Development District	William Wagner	541-924-8470
Oregon Economic Development Department	Mark Huston	503-986-0106
Portland Development Commission	Felicia Trader	503-823-3263

**Pennsylvania**

Allegheny County Department of Economic Development	Earl F. Hord	412-350-1000
City of Scranton Office of Economic and Community Development	Paul Colarossi	570-348-4216
Northeastern Pennsylvania Alliance	Cameron Moore	570-655-5581
Franklin County Area Development Corporation	L. Michael Ross	717-263-8282
Indiana County Center for Economic Operations	Titomas Bayuzik	724-465-3870
Lehigh University Small Business Development Center	Sandra H. Holsonback	610-758-3980
Letterkenny Industrial Development Authority	Pamela Gaudiose	717-267-8289
Moshannon Valley Economic Development Partnership	Stan LaFuria	814-342-2260
North Central Pennsylvania Regional Planning and Dev. Comm.	Ronald W. Kuleck	814-773-3162
Northeastern Pennsylvania Industrial Resource Center	William J. Desciak	570-819-8966
Northwest Pennsylvania Regional Planning and Dev. Comm.	William Steiner	814-677-4800
Pennsylvania Department of Community and Economic Dev.	Sam McCullogh	717-787-3003
Philadelphia Industrial Development Corporation	William P. Hankowsky	215-496-8160
Regional Development Funding Corporation	Steve Mehaven	412-471-1030
SEDA Council of Governments	Dennis Robinson	570-524-4491
Southern Alleghenies Planning and Development Comm.	Edward Silvetti	814-949-6500
Southwestern Pennsylvania Commission	James Hassinger	412-391-5590

**Puerto Rico**

Caguas Department of Promotion and Economic Development	Jaime Morales	787-744-8833
Economic Development Bank For Puerto Rico	Vilma Pellot	787-641-4300
San Juan Development Council	Hector Velez Garcia	787-721-0350

**Rhode Island**

Cranston Economic Development	John Toic	401-461-1000
Newport Department of Planning, Zoning and Development	Michael Mallinof	401-846-9600
Providence Economic Development Corporation	John S. Palmieri	401-351-4300
Rhode Island Economic Development Corporation	James Waterman, Jr.	401-222-2601

**South Carolina**

BCD Council of Governments	Ronald E. Mitchum	843-529-0400
Catawba Regional Planning Council	Harold Shapiro	803-327-9041
Charleston, City of	Sharon A. Brennan	843-724-3704
Columbia, City of	Marshell Johnson	803-988-8053
Lake City, City of	Retha S. Brown	843-394-5421
Lowcountry Council of Governments	Chriswell Bickley	843-726-5536

Lower Savannah Council of Governments	Eric Thompson	803-649-7981
Pee Dee Regional Council of Governments	Johnny B. Brown	843-669-3138
Santee-Lynches Regional Council of Governments	James T. Darbey, Jr.	803-775-7381
South Carolina Jobs—Economic Development Authority	Elliott E. Franks, III	803-461-3801
Upper Savannah Council of Governments	Patricia Edmonds	864-941-8050
Waccamaw Regional Planning and Development Council	Kenneth Thompson	843-546-8502

### South Dakota

Black Hills Community Development Corporation	James Doolittle	605-347-5837
First District Association of Local Governments	Dick Edenstrom	605-882-5115
Lower Brule Sioux Tribe	Toni Rouillard	605-473-5566
Northeast Council of Governments	Faye Kann	605-626-2595
Planning and Development District III	Greg Henderson	605-665-4408

### Tennessee

East Tennessee Development District	Terrence J. Bobrowski	865-584-8553
First Tennessee Development District	Susan Reid	423-928-0224
Greater Nashville Regional Council	Maynard Pate	615-862-8828
Memphis Area Association of Governments	John Sicola	901-729-2871
Roane County, Tennessee	Joyce Nall	865-376-5578
South Central Tennessee Development District	Joe Max Williams	931-381-2040
Southeast Tennessee Development District	Joe Guthrie	423-266-5781
Southwest Tennessee Development District	Evelyn C. Robertson, Jr.	731-668-7112
Upper Cumberland Development District	Wendy Askins	931-432-4111

### Texas

Brazos Valley Council of Governments	Tom Wilkinson	979-775-4244
CEN-TEX Certified Development Corporation	Rosa Rios Valdez	512-469-6852
Central Texas Economic Development District	Anna Kazanas	254-799-0258
City of Beaumont Finance and Cash Management Department	Kandy Daniel	409-880-3772
City of Fort Worth	Tom Higgins	817-871-6192
City of McAllen Division of Community Development	Brent Branham	956-972-7000
City of San Antonio Economic Development Department	Ramiro Cavazos	210-207-8093
El Paso Department of Economic Development	Roberto Franco	915-533-4284
Lower Rio Grande Valley Development Council	Kenneth N. Jones, Jr.	956-682-3481
Northeast Texas Economic Development District	L. D. Williamson	903-832-8636
Panhandle Regional Planning Comm.	Gary Pitner	806-372-3381
South Plains Association of Governments	Jerry D. Casstevens	806-762-8721
South Texas Development Council	Armando Garza, Jr.	210-722-3995
Tyler Economic Development Council	Thomas G. Mullins	903-593-2004

**Utah**

Commission for Economic Development in Orem	Jason Pocock	801-226-1521
Five County Association of Governments	John Williams	435-673-3548
Six County Economic Development District	Russell Cowley	435-896-9222
Southeastern Utah Economic Development District	William D. Howell	435-637-5444
UTFC Community Development Corporation	Steve Grizzell	801-741-4200
Uintah Basin Economic Development District	Laurie Brummond	435-722-4518

**Vermont**

CT River Development Corporation	Winthrop Townsend	802-674-9202
Economic Development Council of Northern Vermont	Connie Stanley-Little	802-524-4546
EDC Fund Southwest Vermont	Joseph Giancola	802-773-6251
EDC Northern Vermont	Connie Stanley-Little	802-524-4546

**Virgin Islands**

Economic Development Authority	Lauritz Mills	340-714-1700
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**Virginia**

Crater Planning District Commission	Dennis Morris	804-861-1666
Cumberland Plateau Planning District Commission	Andrew Chafin	276-889-1778
Lynchburg Department of Economic Development	G. Edward Miller	434-847-1732
Mount Rogers Planning District Commission	Thomas G. Taylor	276-783-5103
Newport News Planning and Development Department	Tricia Wilson	757-926-8428
Norfolk Redevelopment and Housing Authority	John Kownack	757-623-1111
Richmond Industrial Development Authority	Larry Haines	804-521-4001
Southside Planning District Commission	Joyce French	434-447-7101
Southwest Virginia Community Development Fund	Stanley Hale	540-344-6244
Virginia Small Business Financing Authority	Scott E. Parsons	804-371-8254

**Washington**

Affiliated Tribes of Northwest Indians EDC	Mark L. Urkes	206-542-5115
Benton-Franklin Council of Governments	Gwen Rasmunssen	509-943-9185
City of Tacoma Planning and Development Services Department	Judi Wilkerson	253-591-5208
Development Bank Of American Samoa	Vaivao L. Etelagi	684-633-4031
Quest For Economic Development	Terry Johnson	509-663-5711
The Lending Network	Tani K. Allen-Gunn	360-748-0114
Tri-County Economic Development District	Martin E. Wold	509-684-4571
Washington Association of Minority Entrepreneurs	Luz Bazan Gutierrez	509-453-5133
Washington State Dept. of Community, Trade & Economic Dev.	Ken Spain	360-725-4044

**West Virginia**

Marshall University Revolving Loan Fund	Edna McClain	304-696-6789
Ohio Valley Industrial Business Development Corporation	Don Rigby	304-232-7722
Region I Planning and Development Council	Norman L. Kirkham	304-431-7225
Region V: Mid-Ohio Valley Regional Council	James P. Mylott	304-422-4993
Region VI: Planning and Development Council	James L. Hall	304-366-5693
Region VIII: Planning and Development Council	Kenneth W. Dyche	304-257-2448
Taylor County Development Authority	Nancy Fowler	304-265-1401
West Virginia Economic Development Authority	David Warner	304-558-3650

**Wisconsin**

City of Milwaukee Economic Development Corporation	Patrick Walsh	414-286-5810
Mississippi River Regional Planning Commission	Greg Flogstad	608-785-9396
Northwest Regional Planning Commission	Bruce Davis	715-635-2197
Oconto County Economic Development Corporation	Bruce W. Mommaerts	920-834-6969
Racine County Economic Development Corporation	Gordon Kacala	262-638-0234
Southwestern Wisconsin Regional Planning Commission	Lawrence T. Ward	608-342-1214
West Central Wisconsin Regional Planning Commission	Jerry Chasteen	715-836-2918

**Wyoming**

Lincoln-Uinta Association of Governments	Mary Crosby	307-877-3984
Yellowstone Development District	John A. Topper	307-586-0178

## UNIVERSITY CENTERS

EDA funds 69 universities under the University Center program. Institutions of higher education have numerous resources, (faculty, students, laboratories and computers) that can be used to support and foster economic development. The University Center programs assists colleges and universities in using their own and other resources to address the economic development problems and opportunities of their service areas. Activities funded under the program focus on providing technical assistance to clients outside the sponsoring institution.

University	Director	Phone
<b>Alabama</b>		
Auburn University	Henry Burdg	344-844-4659
University of Alabama	Nisa Miranda	205-348-7058
<b>Alaska</b>		
University of Alaska	Annette Johnson	907-786-1630
<b>Arizona</b>		
University of Arizona	Lay James Gibson	520-621-7899
<b>Arkansas</b>		
Arkansas State University	Jerry L. Smith	870-910-8180
University of Arkansas	Ashvin Vibhakar	501-569-8541
<b>California</b>		
California State University	Dan Ripke	530-898-4598
Fresno City College	Candy Hansen	209-323-4688
University of Southern California	Leonard Mitchell	213-740-1487
<b>Colorado</b>		
University of Colorado	Karen Eye	303-544-9493

**Florida**

Florida A&M University	Lawrence Carter	850-599-3546
University of Florida	Carol A. Dykes	352-294-7816

**Georgia**

Clark Atlanta University	Marcellus Jackson	404-880-6089
Georgia Institute of Technology	Ed Lindsey	912-634-4861

**Hawaii**

University of Hawaii at Manoa	Dr. Failautusi Avegalio	808-956-6286
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**Idaho**

Boise State University	Gary W. Thompson	208-385-3767
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**Illinois**

University of Illinois at Chicago	Nik Theodore	312-996-5587
Western Illinois University	Dr. Norman Walzer	309-298-2371

**Indiana**

Indiana University	W. Sidney Johnson	812-855-6294
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**Iowa**

Iowa State University	Ron Cox	515-294-3420
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**Kansas**

Kansas State University	Carol Peak-Gould	785-532-6868
University of Kansas	Genna M. Hurd	785-864-3701

**Kentucky**

Eastern Kentucky University	Cheryl Stone	859-622-2334
Western Kentucky University	Lynn Minton	270-745-1900

**Louisiana**

University of New Orleans	Ivan Miestchovich	504-280-6663
Xavier University	Earl Hendersen	504-483-7675

**Maine**

University of Southern Maine	Bruce H. Andrews	207-780-4187
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*Chapter IV: Section: University Centers***Maryland**

Morgan State University	Levi Lipscomb	443-885-4312
University of Maryland Eastern Shore	Daniel S. Kuennen	410-651-6183

**Massachusetts**

University of Massachusetts	John R. Mullin	413-545-6636
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**Michigan**

Michigan State University	Rex LaMore	517-353-9555
University of Michigan	Lawrence A. Molnar	734-998-6214

**Minnesota**

St. Cloud State University	Harold Lofgreen	320-255-4934
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**Mississippi**

Mississippi State University	Stephen Taylor	662-325-3817
Mississippi Valley State University	Robert Moore	662-254-3462
University of Southern Mississippi	Annett Jones	601-226-6067

**Missouri**

University of Missouri: University Outreach & Ext.	Dr. Richard (Steve) Wyatt	573-882-4321
University of Missouri: Business & Industry Program	Frank Seibert	573-882-7096

**Montana**

Montana State University	Steve Holland	406-994-3812
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**Nebraska**

University of Nebraska	Thomas Spilker	402-472-5600
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**Nevada**

University of Nevada, Reno	Thomas R. Harris	775-784-6499
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**New Hampshire**

University of New Hampshire	Janice Kitchen	603-227-0417
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**New Jersey**

Rutgers University, Newark	Eugene Slowinski	973-353-5890
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**New Mexico**

Eastern New Mexico University	Dr. Judy Armstrong	505-624-7112
New Mexico State University	Kevin Boberg	505-646-6315

**New York**

Cornell University	David J. Allee	607-255-6550
Plattsburgh State University	Wayne Glass	518-564-2214

**North Carolina**

Western Carolina University	Chester Pankowski	828-227-7492
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**North Dakota**

North Dakota State University	Wallace Eide	701-231-1001
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**Ohio**

Bowling Green State University	Beth Walter Honadle	419-372-8710
Cleveland State University	Ziona Austrian	216-687-6947

**Oklahoma**

University of Oklahoma	Francine M. Gissy	405-325-5627
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**Oregon**

Eastern Oregon University	A. Daniel Stark	541-962-3103
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**Pennsylvania**

Pennsylvania State University	Jack Gido	814-865-0427
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**Puerto Rico**

University of Puerto Rico	Jose Vega	787-834-2566
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**South Carolina**

Benedict College	Dr. Sheila Ards	803-253-5077
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**South Dakota**

South Dakota State University	Kent Rufer	605-688-4184
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**Tennessee**

The University of Memphis	Luchy Burrell	901-678-2056
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Chapter IV: Section: University Centers

**Texas**

Texas Tech University	Robert McComb	806-742-2466
University of Texas at Arlington	Sherman Wyman	817-272-3359
University of Texas at San Antonio	Ernest Gerlach	210-458-2479
University of Texas of the Permian Basin	Bob Trentham	915-552-2430
University of Texas-Pan American	Bret Mann	956-381-3361

**Utah**

Weber State University	Rick Orr	801-626-7514
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**Virginia**

Hampton University	Charles Wooding	757-727-5570
Virginia Polytechnic Institute	Douglas McAlister	540-231-5278

**Washington**

Washington State University	Jerman Rose	509-335-5051
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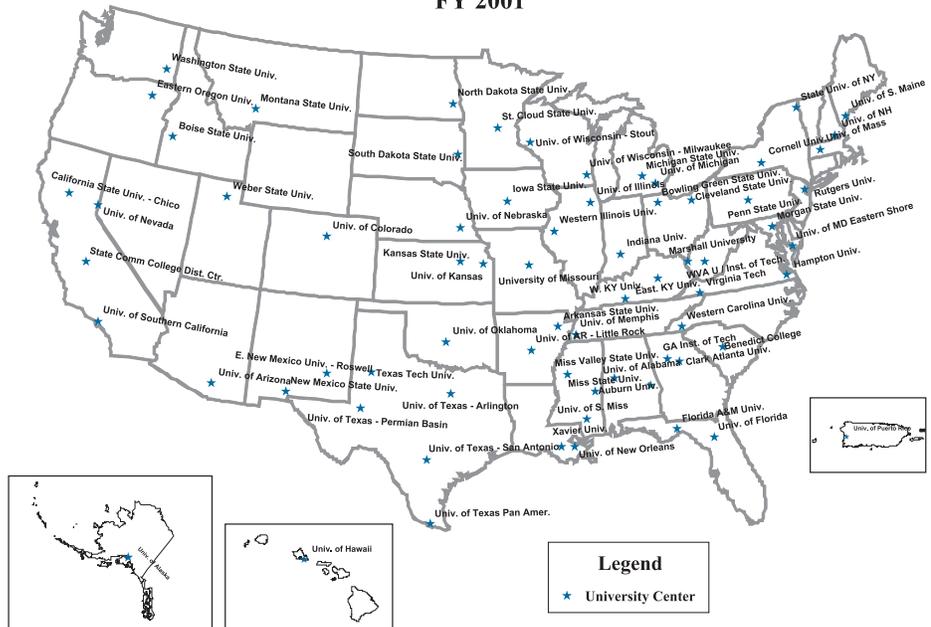
**West Virginia**

Marshall University	Edna McClain	304-696-6270
West Virginia University Institute of Technology	Dr. D. Anne Cavalier	304-442-3049

**Wisconsin**

University of Wisconsin	Marc Levine	414-229-6155
University of Wisconsin-Stout	Joe Benkowski	715-232-1105

**EDA University Centers  
FY 2001**



Prepared by the Economic Development Administration, U.S. Department of Commerce

## TRADE ADJUSTMENT ASSISTANCE CENTERS

EDA funds a network of twelve Trade Adjustment Assistance Centers (TAACs) to help firms and industries adversely affected by import competition. TAACs provide technical assistance in diagnosing problems, assessing opportunities, and implementing solutions. This assistance is designed to enable U.S. firms and industries injured by international trade agreements, such as GATT/WTO and NAFTA, to develop their ability to compete in the global marketplace.

Trade Adjustment Assistance Center	Director	Phone
Great Lakes Trade Adjustment Assistance Center <i>Indiana, Michigan, and Ohio</i>	Maureen Burns	734-998-6213
Mid-America Trade Adjustment Assistance Center <i>Arkansas, Kansas, and Missouri</i>	Paul Schmid	816-246-1555
Mid-Atlantic Trade Adjustment Assistance Center <i>Delaware, District of Columbia, Maryland, Pennsylvania, Virginia, and West Virginia</i>	William Bujalos	610-666-7800
Midwest Trade Adjustment Assistance Center <i>Illinois, Iowa, Minnesota, and Wisconsin</i>	Howard Yefsky	312-368-4600
New England Trade Adjustment Assistance Center <i>Connecticut, Maine, Massachusetts, New Hampshire, Rhode Island, and Vermont</i>	Richard McLaughlin	617-542-2395
New Jersey Trade Adjustment Assistance Center <i>New Jersey</i>	John Walsh	609-292-0360
New York State Trade Adjustment Assistance Center <i>New York</i>	John L. Lacey	607-771-0875

Chapter IV: Section: Trade Adjustment Assistance Centers

Northwest Trade Adjustment Assistance Center <i>Alaska, Idaho, Montana, Oregon, Washington</i>	Gary Kuhar	206-622-2730
Rocky Mountain Trade Adjustment Assistance Center <i>Colorado, Nebraska, New Mexico, North Dakota, South Dakota, Utah, and Wyoming</i>	Edvard M. Hag	303-499-8222
Southeastern Trade Adjustment Assistance Center <i>Alabama, Florida, Georgia, Kentucky, Mississippi, North Carolina, South Carolina, and Tennessee</i>	Paul Lewis	404-894-3858
Southwest Trade Adjustment Assistance Center <i>Louisiana, Oklahoma, Texas</i>	Robert Velasquez	210-458-2490
Western Trade Adjustment Assistance Center <i>Arizona, California, Hawaii, and Nevada</i>	David G. Holbert	213-743-2732

Trade Act Assistance Centers FY 2001



## V. State-by-State Investment Information

## Fiscal Year End September 30, 2001 Summary of EDA Approved Investments by State by Program (\$000)

State	Public Works		Technical Assistance		Planning Grants		Economic Adjustment		Defense Adjustment		Disaster Assistance		Research Grants		State Totals	
	#	Amt	#	Amt	#	Amt	#	Amt	#	Amt	#	Amt	#	Amt	#	Amt
Alabama	6	8,970	5	251	11	628	6	2,458	0	0	0	0	0	0	28	12,307
Alaska	2	3,600	2	160	7	408	4	2,135	2	7,773	21	13,691	0	0	38	27,767
American Samoa	0	0	1	25	0	0	0	0	0	0	0	0	0	0	1	25
Arizona	2	1,575	3	224	8	465	2	90	0	0	0	0	0	0	15	2,354
Arkansas	7	7,523	2	325	8	231	6	2,900	0	0	0	0	0	0	23	10,979
California	18	31,714	3	289	9	694	19	3,755	15	12,949	0	0	0	0	64	49,401
Colorado	4	3,203	2	115	6	257	3	580	1	720	0	0	0	0	16	4,875
Connecticut	2	2,800	0	0	1	100	1	47	1	2,000	0	0	0	0	5	4,947
District of Columbia	0	0	1	80	0	0	0	0	0	0	0	0	0	0	1	80
Florida	9	7,604	2	139	13	556	11	848	1	2,870	1	800	0	0	37	12,815
Georgia	6	6,605	4	283	17	1,011	4	158	0	0	0	0	0	0	31	8,057
Hawaii	6	5,555	1	215	1	123	3	200	0	0	1	200	0	0	12	6,293
Idaho	5	7,023	1	110	8	418	9	657	0	0	0	0	0	0	23	8,208
Illinois	11	12,046	3	220	9	489	3	1,038	0	0	0	0	0	0	26	13,792
Indiana	3	2,559	2	115	9	470	1	35	1	1,200	0	0	0	0	16	4,379
Iowa	3	2,466	3	134	12	595	2	215	0	0	0	0	0	0	20	3,410
Kansas	5	3,666	1	100	5	258	2	575	0	0	0	0	0	0	13	4,599
Kentucky	5	4,834	3	210	1	728	9	3,736	1	1,040	1	1,000	0	0	20	11,547
Louisiana	5	4,908	2	83	7	951	1	220	0	0	0	0	0	0	15	6,162
Maine	3	3,700	1	99	6	364	7	1,178	1	1,500	1	26	0	0	19	6,867
Maryland	3	2,785	2	182	4	270	2	240	0	25	0	0	0	0	11	3,502
Massachusetts	4	4,456	3	148	7	388	1	30	0	25	0	0	0	0	15	5,047
Michigan	12	11,605	5	315	14	826	0	0	0	0	0	0	0	0	31	12,747
Minnesota	6	6,703	2	110	12	794	6	3,810	0	0	1	300	0	0	27	11,716
Mississippi	6	7,954	4	311	10	597	0	0	0	0	0	0	0	0	20	8,862
Missouri	6	2,825	1	95	15	741	2	91	0	0	0	0	0	0	24	3,752
Montana	6	3,317	2	123	14	507	5	1,584	0	0	1	100	0	0	28	5,630
Multi Jurisdictional	0	0	23	10,125	0	0	1	333	0	149	0	0	12	517	36	11,124
Nebraska	2	987	1	95	5	239	1	100	0	0	0	0	0	0	9	1,421
Nevada	4	3,050	1	110	1	77	3	850	0	0	0	0	0	0	9	4,087
New Hampshire	1	600	2	124	1	52	2	227	0	0	0	0	0	0	6	1,003
New Jersey	4	4,000	2	722	2	140	1	140	1	1,250	16	25,300	0	0	26	31,552
New Mexico	7	7,300	2	183	11	564	4	1,020	0	0	0	0	0	0	24	9,067
New York	8	9,834	4	1,143	13	752	3	1,528	2	2,283	0	0	0	0	30	15,540
North Carolina	4	4,300	1	100	10	607	4	467	0	0	17	13,514	0	0	36	18,988
North Dakota	4	2,192	3	204	12	567	6	696	0	0	1	500	0	0	26	4,159
Northern Marianas	1	550	0	0	0	0	0	0	0	0	0	0	0	0	1	550
Ohio	8	7,819	4	224	7	420	1	220	1	1,920	0	0	0	0	21	10,603
Oklahoma	4	3,835	2	92	10	939	2	197	0	0	2	700	0	0	20	5,763
Oregon	2	1,700	2	133	11	563	13	1,556	0	0	0	0	0	0	28	3,952
Pennsylvania	14	11,303	3	211	8	422	8	2,528	0	0	0	0	0	0	33	14,464
Puerto Rico	7	6,700	1	120	1	52	3	1,120	0	0	1	900	0	0	13	8,892
Rhode Island	1	1,000	0	0	0	0	3	205	0	0	0	0	0	0	4	1,205
South Carolina	5	5,063	1	100	11	600	3	3,209	2	11,309	3	2,986	0	0	25	23,268
South Dakota	3	1,457	2	120	12	543	4	549	0	0	1	53	0	0	22	2,722
Tennessee	6	6,777	3	154	9	484	4	536	2	2,400	0	0	0	0	24	10,350
Texas	19	17,525	5	493	21	749	7	2,133	5	2,400	0	0	0	0	57	23,299
Utah	6	2,747	1	90	6	306	1	75	2	1,440	0	0	0	0	16	4,658
Vermont	1	1,000	0	0	1	52	1	25	0	0	0	0	0	0	3	1,077
Virgin Islands	1	1,500	0	0	1	44	1	360	0	0	0	0	0	0	3	1,904
Virginia	5	4,160	1	108	11	574	1	1,000	1	99	2	4,600	0	0	21	10,541
Washington	4	4,588	1	110	24	1,173	8	1,685	0	0	4	200	0	0	41	7,756
West Virginia	9	10,659	2	207	10	522	7	1,616	0	0	0	0	0	0	28	13,004
Wisconsin	6	3,851	3	210	9	538	3	563	0	0	0	0	0	0	21	5,161
Wyoming	1	795	1	7	3	193	1	25	0	0	0	0	0	0	6	1,019
<b>Totals:</b>	<b>282</b>	<b>285,286</b>	<b>132</b>	<b>19,644</b>	<b>424</b>	<b>24,039</b>	<b>205</b>	<b>49,541</b>	<b>39</b>	<b>53,352</b>	<b>74</b>	<b>64,870</b>	<b>12</b>	<b>517</b>	<b>1,168</b>	<b>497,249</b>

## Economic Development Administration

Approved Investments by State and Program - October 1, 2000 to September 30, 2001

Project #	Grantee	Location	Category	EDA \$(000)
<b>ALABAMA</b>				
04830461701	Birmingham RPC	Birmingham	Econ Dev District Planning	52
04830464401	Southeast AL RPDC	Multi City	Econ Dev District Planning	52
048304851	South Central AL Dev Com	Multi City	Econ Dev District Planning	52
04830464301	AL Tombigbee Reg Comm	Multi City	Econ Dev District Planning	82
04830467301	Top of AL Reg CoG	Multi City	Econ Dev District Planning	52
04830470201	South Alabama RPC	Multi City	Econ Dev District Planning	52
04830467401	East AL Plg & Dev Comm	Multi City	Econ Dev District Planning	52
048304918	West Alabama EDD	Multi City	Econ Dev District Planning	52
04830467801	N Central AL CoG	Multi City	Econ Dev District Planning	52
048604967	Northwest Alabama CoG	Muscle Shoals	Substate Planning	25
048704847	South Central AL Dev Com	Montgomery	Urban Planning	105
040104679	City of Winfield	Winfield	Public Works	974
040104792	Lincoln City of	Lincoln	Public Works	2,000
040104839	Calhoun Com College	Athens	Public Works	1,500
040104855	Butler County IDA	Greenville	Public Works	1,576
040104898	Addison, Town of	Addison	Public Works	1,120
040104901	Brundidge, City of	Troy	Public Works	1,800
047904890	AL Tombigbee Reg Comm	Multi City	Econ Adjust Implementation	583
047904925	S AL Reg Plng Comm	Multi City	Econ Adjust Implementation	250
047904951	Dothan/Houston County	Dothan	Econ Adjust Implementation	1,499
046904815	CDFoundation	Hamilton	Econ Adjust Strategy	66
046904846	Marion County Water Auth	Guin	Econ Adjust Strategy	30
046904969	South Alabama RPC	Mobile	Econ Adjust Strategy	30
040604814	Jacksonville State Univ	Multi City	Technical Assistance	25
040604953	Tuskegee University	Tuskegee Institute	Technical Assistance	6
040604978	South Central AL Dev Com	Montgomery	Technical Assistance	20
04660467101	Auburn University	Auburn	University Center Assistance	100
046604864	University of AL CED	Tuscaloosa	University Center Assistance	100
<b>ALASKA</b>				
078305068	Kenai Peninsula Bor EDD	Multi City	Econ Dev District Planning	59
078305077	SW Alaska Municipal Conf	Multi City	Econ Dev District Planning	59
078404948	Tanana Chiefs Conference	Fairbanks	Indian District Planning	59
078404947	Tlingit-Haida Tribes	Juneau	Indian District Planning	53
078405093	Bristol Bay Native Assn	Dillingham	Indian District Planning	59
078405066	Kawerak Inc.	Diomedede	Indian District Planning	59
078705128	Anchorage Municipality	Anchorage	Urban Planning	60
070104930	Seldovia Village Tribe	Seldovia	Public Works	2,300
070105009	Seward, City of	Seward	Public Works	1,300
074905052	Adak Reuse Corporation	Anchorage	Defense Conversion	6,775
074905148	Delta Junction	Delta Junction	Defense Conversion	998
077956069	Allaket Village Council	Allakaket	Econ Adjust Implementation	300
077956060	Alaska, State of, DOT	Igiugig	Econ Adjust Implementation	250
077956067	Kipnuk	Kipnuk	Econ Adjust Implementation	200
077904967	Haines, City of	Haines	Econ Adjust Implementation	2,000

## Economic Development Administration

Approved Investments by State and Program - October 1, 2000 to September 30, 2001

Project #	Grantee	Location	Category	EDA \$(000)
<b>ALASKA</b>				
077956064	Yukon Delta FDA	Bethel	Econ Adjust Implementation	191
077956061	False Pass	False Pass	Econ Adjust Implementation	250
077956063	Circle	Circle	Econ Adjust Implementation	725
077956062	Aleutians East Borough	Nelson Lagoon	Econ Adjust Implementation	250
077956066	Galena	Galena	Econ Adjust Implementation	1,300
077904943	Kenai, City of	Kenai	Econ Adjust Implementation	25
077956065	City of Egegik	Egegik	Econ Adjust Implementation	750
077956068	University of Alaska	Fairbanks	Econ Adjust Implementation	1,200
077956070	Pedro Bay	Pedro Bay	Econ Adjust Implementation	400
077954003	King Island	Nome	Econ Adjust Implementation	1,000
077954002	Stebbins	Stebbins	Econ Adjust Implementation	1,000
077954005	Golovin	Golovin	Econ Adjust Implementation	990
077954004	Wales	Wales	Econ Adjust Implementation	1,000
077954006	Savoonga	Savoonga	Econ Adjust Implementation	1,000
077954001	White Mountain	White Mountain	Econ Adjust Implementation	850
077954008	Elim, City of	Elim	Econ Adjust Implementation	35
077954007	Kawerak	Nome	Econ Adjust Implementation	500
077954009	Unalakleet	Unalakleet	Econ Adjust Implementation	1,100
077954010	Solomon	Nome	Econ Adjust Implementation	400
077905135	Craig, City of	Craig	Econ Adjust Implementation	75
076904961	Alaska, Univ of	Anchorage	Econ Adjust Strategy	35
070605012	AK Arts Council	Anchorage	Technical Assistance	50
076605054	Alaska, Univ of	Multi City	University Center Assistance	110
<b>AMERICAN SAMOA</b>				
070604988	American Samoa Governmen	Pago Pago	Technical Assistance	25
<b>ARIZONA</b>				
078305078	Northern Arizona CoG	Multi City	Econ Dev District Planning	57
078304994	Central AZ Assoc of Govt	Multi City	Econ Dev District Planning	57
078305072	Southeast Arizona EDD	Multi City	Econ Dev District Planning	60
078405074	Quechan Indian Tribe	Yuma	Indian District Planning	35
078404949	San Carlos Apache Tribe	San Carlos	Indian District Planning	40
078405138	Hopi Tribe	Kykotsmovi Village	Indian District Planning	56
078805146	Arizona	Multi City	State Planning	80
078705151	South Tucson, City of	Tucson	Urban Planning	80
070104805	Yavapai College	Prescott	Public Works	1,200
070104921	Hopi	Kykotsmovi Village	Public Works	375
077905058	City of Show Low	Show Low	Econ Adjust Implementation	50
077905107	Phoenix Revital. Corp.	Phoenix	Econ Adjust Implementation	40
070604887	Central Arizona COG	Superior	Technical Assistance	45
070605100	Tucson, City of	Tucson	Technical Assistance	69
076605129	Arizona, University of	Tucson	University Center Assistance	110
<b>ARKANSAS</b>				
088303635	SE AR EDD	Multi City	Econ Dev District Planning	26
088303577	W Central AR PDD	Multi City	Econ Dev District Planning	39

## Economic Development Administration

Approved Investments by State and Program - October 1, 2000 to September 30, 2001

Project #	Grantee	Location	Category	EDA \$(000)
<b>ARKANSAS</b>				
088303646	White River PDD	Multi City	Econ Dev District Planning	26
088303584	NW AR EDD	Multi City	Econ Dev District Planning	38
088303632	E AR PDD	Multi City	Econ Dev District Planning	26
088303637	SW Arkansas PDD	Multi City	Econ Dev District Planning	26
088303645	Central AR PDD	Multi City	Econ Dev District Planning	26
088303644	Western Arkansas PDD	Multi City	Econ Dev District Planning	26
080103516	Little Rock Port Auth	Little Rock	Public Works	1,280
080103518	Univ of Arkansas Med Sci	Little Rock	Public Works	1,650
080103514	UALR Board of Trustees	Little Rock	Public Works	1,800
080103594	Warren School District	Warren	Public Works	800
080103565	Phillips Comm Coll	Helena	Public Works	450
080103610	Walnut Ridge Airport Com	Walnut Ridge	Public Works	483
080103654	Texarkana Airport Auth	Texarkana	Public Works	1,060
087903620	Arkansas State Univ	Craighead	Econ Adjust Implementation	200
087903572	Camden City of	Camden	Econ Adjust Implementation	1,500
087903629	St Francis County	Forrest City	Econ Adjust Implementation	200
087903638	AR Forest Comm	Little Rock	Econ Adjust Implementation	600
087903652	SW Arkansas PDD	Magnolia	Econ Adjust Implementation	250
087903651	W Central AR PDD	Hot Springs	Econ Adjust Implementation	150
086603601	Univ AR at Little Rock	Little Rock	University Center Assistance	283
086603613	Arkansas State Univ	Statewide	University Center Assistance	42
<b>CALIFORNIA</b>				
078505095	Imperial, County of	El Centro	Area Planning	60
078304944	Superior CA Econ Dev Dis	Redding	Econ Dev District Planning	60
078305090	Central Sierra EDD	Multi City	Econ Dev District Planning	56
078305067	Tri-County Econ Dev Corp	Multi City	Econ Dev District Planning	67
078304991	Sierra EDD	Auburn	Econ Dev District Planning	76
078404946	CA Indian Assistance Prg	Sacramento	Indian District Planning	100
078605118	Yuba Sutter Econ Dev Cor	Yuba City	Substate Planning	50
078705136	Pittsburg, CA	Pittsburg	Urban Planning	50
078705053	Inglewood	Inglewood	Urban Planning	175
070104894	Homeboy	Los Angeles	Public Works	1,550
070104951	Dinuba City of	Dinuba	Public Works	3,250
070104952	Watsonville, City of	Watsonville	Public Works	2,750
070104926	County of Merced	Merced	Public Works	4,681
070104929	Assn Community Based ED	Salinas	Public Works	392
070104968	Monterey County	Greenfield	Public Works	2,200
070105022	Delano, City of	Delano	Public Works	924
070105019	Eye Institute	Los Angeles	Public Works	680
070104971	Lancaster, City of	Lancaster	Public Works	1,000
070105097	San Jacinto	San Jacinto	Public Works	1,888
070104975	Madera	Madera	Public Works	2,800
070105018	Lake County Sanitation D	Lakeport	Public Works	2,000
070105003	Baldwin Park City of	Baldwin Park	Public Works	709

## Economic Development Administration

Approved Investments by State and Program - October 1, 2000 to September 30, 2001

Project #	Grantee	Location	Category	EDA \$(000)
<b>CALIFORNIA</b>				
070105015	Coachella, City of	Coachella	Public Works	1,100
070105071	Los Angeles County Fair	Pomona	Public Works	1,100
070105080	Salinas, City of	Salinas	Public Works	2,000
070105110	McCloud Comm. Svcs. Dst.	McCloud	Public Works	1,400
070105123	EL Centro, City of	El Centro	Public Works	1,290
074902648	Los Angeles, County of	Los Angeles	Defense Conversion	124
074905043	Fort Ord Reuse Authority	Marina	Defense Conversion	3,000
074905002	Victorville	Victorville	Defense Conversion	2,000
074905122	Treasure Island DA	San Francisco	Defense Conversion	203
074904956	e-Business Dev Inc	Santa Ana	Defense Conversion	250
074905046	Long Beach, City of	Long Beach	Defense Conversion	1,000
074905127	Pico Rivera Phase II	Pico Rivera	Defense Conversion	1,896
074905075	CSU Hayward Foundation	Alameda	Defense Conversion	150
074905069	Long Beach, City of	Long Beach	Defense Conversion	250
074905039	EBCRC	Oakland	Defense Conversion	1,150
074905116	Watts Cinema	Los Angeles	Defense Conversion	650
074905106	Op Hope	Maywood	Defense Conversion	401
074905125	Rancho Santiago	Orange	Defense Conversion	1,588
074905133	Esperanza Comty Housing	Los Angeles	Defense Conversion	463
077904908	Marina, City of	Marina	Econ Adjust Implementation	271
077904941	Oakland's CEDA	Oakland	Econ Adjust Implementation	200
077905001	Marina Water District	Marina	Econ Adjust Implementation	560
077904989	South LA Econ Alliance	Los Angeles	Econ Adjust Implementation	375
077904954	ERC	Lynwood	Econ Adjust Implementation	100
077905014	Redding, City of	Redding	Econ Adjust Implementation	40
077905089	LA County	Monterey Park	Econ Adjust Implementation	225
077905057	Seaside	Seaside	Econ Adjust Implementation	200
077905050	Yurok Tribe	Eureka	Econ Adjust Implementation	117
077905059	Monterey County	Salinas	Econ Adjust Implementation	160
077905037	Redwood Valley Rancheria	Ukiah	Econ Adjust Implementation	50
077905130	Econ Dev & Finance Corp	Ukiah	Econ Adjust Implementation	20
077905073	Yurok Tribe	Eureka	Econ Adjust Implementation	65
077905086	Sacramento Financial Con	Chico	Econ Adjust Implementation	381
077905112	Hoopa Valley Tribe	Hoopa	Econ Adjust Implementation	65
076905016	Arvin	Arvin	Econ Adjust Strategy	200
076905007	Forest Commtty Research	Taylorville	Econ Adjust Strategy	50
076905056	Monterey Cnty Redevelop	Pajaro	Econ Adjust Strategy	150
076905088	Monterey County	Soledad	Econ Adjust Strategy	275
070604953	San Buenaventura	San Buenaventura	Technical Assistance	35
076605061	State Ctr Cmty Coll Dist	Clovis	University Center Assistance	110
076605034	CA State Univ Chico	Chico	University Center Assistance	110
076605035	University Southern Cal	Los Angeles	University Center Assistance	110
<b>COLORADO</b>				
05830640301	San Luis Valley DRG	Alamosa	Econ Dev District Planning	52

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<b>COLORADO</b>				
05830640201	Region 10 League EAP	Montrose	Econ Dev District Planning	51
05830640101	Region 9 EDD of SW CO	Durango	Econ Dev District Planning	51
05830640401	Southern Colorado EDD	Pueblo	Econ Dev District Planning	53
05840640501	Ute Mountain Ute Tribe	Towaoc	Indian District Planning	36
058603640	Mesa County	Grand Junction	Substate Planning	14
050103611	Crowley County	Ordway	Public Works	1,200
050103543	San Juan Cnty Hist. Soc	Silverton	Public Works	603
050103625	Cumbres & Toltec RR	Antonito	Public Works	800
050103654	Pueblo City of	Pueblo	Public Works	600
054903642	Aurora City of	Aurora	Defense Conversion	720
057903661	San Luis Valley DRG	Alamosa	Econ Adjust Implementation	494
057903497	Bent County	Las Animas	Econ Adjust Implementation	30
057903604	Dolores County	Dove Creek	Econ Adjust Implementation	56
050603578	Lamar City of	Lamar	Technical Assistance	20
05660655101	University of Colorado	Boulder	University Center Assistance	95
<b>CONNECTICUT</b>				
018807537	CT State of	Multi City	State Planning	100
010107433	Shelton City of	Shelton	Public Works	1,000
010107506	Bridgeport edc	Bridgeport	Public Works	1,800
014907396	New London City of	New London	Defense Conversion	2,000
017907533	CT DECD	Hartford	Econ Adjust Implementation	47
<b>DISTRICT OF COLUMBIA</b>				
080603621	NADO	Washington	Technical Assistance	80
<b>FLORIDA</b>				
04830464001	N Central FL Reg PL Cncl	Multi City	Econ Dev District Planning	52
04830463201	Apalachee Reg Plng Cncl	Multi City	Econ Dev District Planning	52
04830464201	Withlacoochee RPC	Multi City	Econ Dev District Planning	52
048304902	South Florida RPC	Multi City	Econ Dev District Planning	62
04830468301	West FL Reg Plng Council	Multi City	Econ Dev District Planning	52
048304841	Treasure Coast RPC	Multi City	Econ Dev District Planning	52
048304934	Central FL Reg Plng	Multi City	Econ Dev District Planning	52
04830462101	Southwest FL Reg PL Cncl	Multi City	Econ Dev District Planning	52
048404891	Miccosukee Corporation	Miami	Indian District Planning	30
048804968	Northeast Florida RPC	Multi City	State Planning	25
048604804	East Central FL. RPC	Multi City	Substate Planning	25
048604838	Jackson County	Marianna	Substate Planning	25
048604981	Tampa Bay Reg Plng Cncl	Multi City	Substate Planning	25
040104748	Palatka City of	Palatka	Public Works	637
040104752	Ocala City of	Ocala	Public Works	1,088
040104805	Hardee County	Wauchula	Public Works	932
040104801	Tampa Port Authority	Tampa	Public Works	1,000
040104819	Wildwood City of	Wildwood	Public Works	867
040104895	Okeechobee, City of	Okeechobee	Public Works	1,200
040104894	City of Chipley	Chipley	Public Works	700

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<b>FLORIDA</b>				
040104944	City of Port St. Lucie	Fort Pierce	Public Works	1,000
040104945	Bay County SBI	Lynn Haven	Public Works	180
044904892	Jacksonville City of	Jacksonville	Defense Conversion	2,844
047904751	Marianna City of	Marianna	Econ Adjust Implementation	309
047955023	City of South Miami	Miami-Dade, FL	Econ Adjust Implementation	800
047904966	Palm Beach County	Palm Beach County	Econ Adjust Implementation	100
046904764	Clearwater City of	Clearwater	Econ Adjust Strategy	35
046904765	Miami City of	Miami	Econ Adjust Strategy	100
046904885	North Central FL RPC	Multi City	Econ Adjust Strategy	50
046904882	Downtown Daytona B & P	Daytona Beach	Econ Adjust Strategy	81
046904937	North Miami City of	North Miami	Econ Adjust Strategy	25
046904943	Univ. of West Florida	Multi City	Econ Adjust Strategy	60
046904952	Apalachee RPC	Blountstown	Econ Adjust Strategy	13
046904971	West Florida RPC	Pensacola	Econ Adjust Strategy	50
046904972	Treasure Coast RPC	Stuart	Econ Adjust Strategy	25
046604848	FL A & M University	Tallahassee	University Center Assistance	75
046604929	University of Florida	Gainesville	University Center Assistance	90
<b>GEORGIA</b>				
04830459001	South Georgia RDC	Multi City	Econ Dev District Planning	52
048304766	Middle Flint RDC	Multi City	Econ Dev District Planning	52
04830460201	Southeast GA RDC	Multi City	Econ Dev District Planning	52
048304843	GA Mountains RDC	Multi City	Econ Dev District Planning	52
04830464901	Heart of Ga-Altamaha RDC	Multi City	Econ Dev District Planning	52
048304842	Northeast GA RDC	Multi City	Econ Dev District Planning	52
04830463601	Central Savannah Rvr RDC	Multi City	Econ Dev District Planning	102
04830468902	Coastal GA RDC	Multi City	Econ Dev District Planning	52
048304785	Southwest GA RDC	Multi City	Econ Dev District Planning	67
048304933	Chattahoochee-Flint RDC	Multi City	Econ Dev District Planning	52
048304763	Lower Chattahoochee RDC	Multi City	Econ Dev District Planning	52
04830463901	North GA RDC	Multi City	Econ Dev District Planning	52
048304844	Coosa Valley RDC	Multi City	Econ Dev District Planning	52
04830463001	McIntosh Trail RDC	Multi City	Econ Dev District Planning	52
04830462301	Middle GA RDC	Multi City	Econ Dev District Planning	108
04830468901	Coastal GA RDC	Multi City	Econ Dev District Planning	10
048804883	GA Tech Research Inst	Multi City	State Planning	100
040104788	Morehouse College	Atlanta	Public Works	2,000
040104816	Peach County	Fort Valley	Public Works	949
040104963	Moultrie, City of	Moultrie	Public Works	1,000
040104873	Stephens County	Toccoa	Public Works	892
040104874	Fitzgerald Commission	Fitzgerald	Public Works	450
040104965	Emanuel Co Dev Auth	Swainsboro	Public Works	1,315
047904976	Red Cross (Glynn Co.)	Multi City	Econ Adjust Implementation	83
046904935	South Georgia RDC	Multi City	Econ Adjust Strategy	50
046904907	Augusta/Richmond Cnty	Augusta	Econ Adjust Strategy	18

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<b>GEORGIA</b>				
04690469401	Coastal GA RDC	Multi City	Econ Adjust Strategy	8
040604754	Natl Conf Blk Mayors	Atlanta	Technical Assistance	20
040604860	Southern Ec Dev Council	Atlanta	Technical Assistance	35
046604870	Clark Atlanta University	Atlanta	University Center Assistance	119
046604879	Georgia Inst of Tech	Atlanta	University Center Assistance	110
<b>HAWAII</b>				
078505096	Pacific Basin Dev Cncl	Honolulu	Area Planning	123
070105041	Hawaii, State of	Lihue	Public Works	2,000
070105045	Volcano Art Center	Hawaii National Park	Public Works	650
070105033	Filipino Community Cente	Honolulu	Public Works	1,125
070105044	Lokahi Pacific	Wailuku	Public Works	375
070105063	Maui County	Wailuku	Public Works	905
07010396001	Pacific Gateway Center	Honolulu	Public Works	500
077905108	HACBED	Honolulu	Econ Adjust Implementation	60
077905087	RCAC	Lihue	Econ Adjust Implementation	40
077905137	HMNA	Keaau	Econ Adjust Implementation	100
076955004	County of Hawaii	Hilo	Econ Adjust Strategy	200
076604985	Hawaii, University of	Honolulu	University Center Assistance	215
<b>IDAHO</b>				
078304976	Ida-Ore Plan & Dev Assn	Multi City	Econ Dev District Planning	75
078304977	Clearwater Econ Dev Assn	Multi City	Econ Dev District Planning	53
078304980	Region IV Dev Assn Inc	Multi City	Econ Dev District Planning	53
078304979	Southeast Idaho CoG	Multi City	Econ Dev District Planning	56
078304978	Panhandle Area Council	Multi City	Econ Dev District Planning	60
078305006	East-Central P&D Assn.	Multi City	Econ Dev District Planning	60
078404942	Coeur D'Alene Tribe	Plummer	Indian District Planning	31
078405092	Nez Perce Tribe of Idaho	Lapwai	Indian District Planning	30
070104923	Boise State University	Nampa	Public Works	1,990
070104959	Nez Perce Tribe	Lapwai	Public Works	660
070204972	Glenns Ferry, City of	Glenns Ferry	Public Works	1,330
070105011	Salmon City of	Salmon	Public Works	1,543
070105027	Orofino	Orofino	Public Works	1,500
077904928	SICOG	Soda Springs	Econ Adjust Implementation	135
077905065	Bonner County	Sandpoint	Econ Adjust Implementation	80
077905030	Panhandle Area Council	Wallace	Econ Adjust Implementation	100
077905036	SCITRDA	Twin Falls	Econ Adjust Implementation	45
077905062	Clearwater Econ Dev Assn	Lewiston	Econ Adjust Implementation	115
077905121	Clearwater EDA	Orofino	Econ Adjust Implementation	75
077905076	Eastern Idaho State Fair	Blackfoot	Econ Adjust Implementation	30
077905103	IDA-ORE	Boise	Econ Adjust Implementation	25
076905029	Ida-Ore	Weiser	Econ Adjust Strategy	52
076605099	Boise State University	Boise	University Center Assistance	110
<b>ILLINOIS</b>				
068304575	BI State Regional Comm	Multi City	Econ Dev District Planning	52

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<b>ILLINOIS</b>				
068304536	Southwestern IL Metr RPC	Multi City	Econ Dev District Planning	53
068304587	Southeastern IL RPDC	Multi City	Econ Dev District Planning	56
068304521	Greater Wabash RPDC	Multi City	Econ Dev District Planning	52
068304515	South Central IL RPDC	Multi City	Econ Dev District Planning	56
068304483	Southern Five RPDDC	Multi City	Econ Dev District Planning	56
068304574	Two Rivers Reg Cncl PO	Multi City	Econ Dev District Planning	55
068304603	Blackhawk Hills RC&D	Multi City	Econ Dev District Planning	52
068304580	Greater Egypt RPDC	Multi City	Econ Dev District Planning	57
060104459	Thomson Village of	Thomson	Public Works	417
060104477	West Frankfort City of	West Frankfort	Public Works	921
060104529	Harrisburg City of	Harrisburg	Public Works	1,200
060104509	Eldorado City of	Eldorado	Public Works	395
060104503	Flora City of	Flora	Public Works	1,085
060104556	Sparta City of	Sparta	Public Works	717
060104542	East St Louis City of	East Saint Louis	Public Works	1,591
060104567	Hillsboro City of	Hillsboro	Public Works	1,089
060104599	Valmeyer Village of	Valmeyer	Public Works	1,894
060104581	Gilman City of	Gilman	Public Works	1,172
060104594	Marion City of	Marion	Public Works	1,565
067904583	Shorebank Enterprises	Chicago	Econ Adjust Implementation	788
066904624	Bi-State Reg Comm	Rock Island	Econ Adjust Strategy	50
066904608	Salem City of	Salem	Econ Adjust Strategy	200
060604618	Whiteside County	Morrison	Technical Assistance	20
066604579	Western Illinois Univ	Multi City	University Center Assistance	100
066604620	University of Illinois	Multi City	University Center Assistance	100
<b>INDIANA</b>				
068304487	Kankakee-Iroquois RPC	Multi City	Econ Dev District Planning	55
068304544	Southeastern IN RPC	Multi City	Econ Dev District Planning	52
068304551	Region 3A Dev RPC	Multi City	Econ Dev District Planning	52
068304488	River Hills EDD and RPC	Multi City	Econ Dev District Planning	52
068304526	West Central Indiana EDD	Multi City	Econ Dev District Planning	53
068304565	Southern IN Dev Comm	Multi City	Econ Dev District Planning	52
068304568	Indiana 15 RPC	Multi City	Econ Dev District Planning	54
068604511	Michiana Area COG	Multi City	Substate Planning	50
068604550	Whitewater Reg EC	Multi City	Substate Planning	50
060104474	Hammond City of	Hammond	Public Works	1,200
060104519	Scottsburg City of	Scottsburg	Public Works	759
060104538	Perry County Port Auth	Tell City	Public Works	600
064904554	Indianapolis City of	Indianapolis	Defense Conversion	1,200
066904585	Greene Cnty BD of Comm	Bloomfield	Econ Adjust Strategy	35
060604613	So Central IN RED Corp	Paoli	Technical Assistance	15
066604611	Indiana University	Bloomington	University Center Assistance	100
<b>IOWA</b>				
05830641301	East Central Ingotv Assn	Dubuque	Econ Dev District Planning	52

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<b>IOWA</b>				
05830641501	Mid Iowa Dev Assn COG	Fort Dodge	Econ Dev District Planning	51
05830641801	NW Iowa PDC	Spencer	Econ Dev District Planning	51
05830641101	Area XV Reg Plng Comm	Ottumwa	Econ Dev District Planning	51
05830642301	Southern Iowa COG	Creston	Econ Dev District Planning	53
05830642201	Southeast Iowa RPC	Burlington	Econ Dev District Planning	51
05830641701	North Iowa Area COG	Mason City	Econ Dev District Planning	51
05830642001	Region XII COG	Carroll	Econ Dev District Planning	51
05830641401	Iowa Northland Reg EDC	Waterloo	Econ Dev District Planning	51
05830642501	Upper Explorerland RPC	Postville	Econ Dev District Planning	51
05830642101	Siouxland Interstate MPC	Sioux City	Econ Dev District Planning	52
058603594	Siouxland Interstate MPC	Sioux City	Substate Planning	30
050103480	Wapello County	Eddyville	Public Works	600
050103554	Ottumwa City of	Ottumwa	Public Works	866
050103631	Des Moines City of	Des Moines	Public Works	1,000
057903546	Region 6 Planning Comm	Marshalltown	Econ Adjust Implementation	150
056903567	Le Mars City of	Le Mars	Econ Adjust Strategy	65
050603619	Chariton Valley RC&D	Centerville	Technical Assistance	20
050603668	Iowa State U of Sci&Tec	Ames	Technical Assistance	24
0566065201	Iowa State University	Ames	University Center Assistance	90
<b>KANSAS</b>				
05830643501	South Central Kansas EDD	Wichita	Econ Dev District Planning	53
05830643401	Northwest Kansas P&DC	Hill City	Econ Dev District Planning	52
05830643201	North Central RPC	Beloit	Econ Dev District Planning	51
05830643101	Great Plains Dev Inc	Dodge City	Econ Dev District Planning	51
05830643601	Southeast Kansas RPC	Chanute	Econ Dev District Planning	51
050103478	Hutchinson City of	Hutchinson	Public Works	800
050103521	Unified Government	Kansas City	Public Works	1,500
050103545	Elk County	Howard	Public Works	433
050103535	Arkansas City	Arkansas City	Public Works	750
050103638	North Central RPC	Beloit	Public Works	183
057903557	Lincoln Center	Lincoln Center	Econ Adjust Implementation	181
057903658	Russell, City of	Russell	Econ Adjust Implementation	394
05660655301	Univ of Kansas - KCRI	Lawrence	University Center Assistance	100
<b>KENTUCKY</b>				
048304922	KY Dept Local Govt	Multi City	Econ Dev District Planning	728
040104749	City of Somerset	Somerset	Public Works	1,500
040104818	Marion, City of	Marion	Public Works	670
040104906	Madisonville	Madisonville	Public Works	664
040104866	Grayson City of	Grayson	Public Works	1,000
040104881	Stanford-Lincoln County	Stanford	Public Works	1,000
044904948	Paducah McCracken	Paducah	Defense Conversion	1,040
047904753	Paintsville	Paintsville	Econ Adjust Implementation	500
047955021	Vanceburg	Vanceburg	Econ Adjust Implementation	1,000
047904940	Jackson Co. Water Assoc	Tyner	Econ Adjust Implementation	500

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<b>KENTUCKY</b>				
047904957	SE Kentucky Ind. Auth.	Corbin	Econ Adjust Implementation	500
047904959	Appalachian Ind Auth Inc	Hazard	Econ Adjust Implementation	640
047904954	Mountain Water District	Pikeville	Econ Adjust Implementation	1,438
046904872	Ky Communities Econ Con	Barbourville	Econ Adjust Strategy	18
046904884	Ky . Music Hall of Fame	Renfro Valley	Econ Adjust Strategy	30
046904974	Pine Mountain Reg IDA	Pineville	Econ Adjust Strategy	25
046904980	Western Kentucky Univ	Multi City	Econ Adjust Strategy	86
040604757	London-Laurel Tourism	London	Technical Assistance	20
046604928	Western Kentucky Univ	Bowling Green	University Center Assistance	90
04660469601	Eastern Kentucky Univ	Richmond	University Center Assistance	100
<b>LOUISIANA</b>				
088303550	Evangeline EDD	Multi City	Econ Dev District Planning	51
088303536	Kisatchie Delta Reg PDD	Multi City	Econ Dev District Planning	150
088303545	Coordinating & Dev Corp	Multi City	Econ Dev District Planning	150
088303548	Capital Region Plng Comm	Multi City	Econ Dev District Planning	150
088303544	N Delta Reg PDD	Multi City	Econ Dev District Planning	150
088303549	South Central PDC	Multi City	Econ Dev District Planning	150
088303537	Imperial Calcasieu RPDC	Multi City	Econ Dev District Planning	150
080103517	Grtr Lafourche Port Comm	Galliano	Public Works	1,500
080103527	Monroe City of	Monroe	Public Works	1,500
080103569	St Martin Parish Govt	St. Martinville	Public Works	1,000
080103599	West St Mary Port H&td	Franklin	Public Works	850
08010295001	Univ of New Orleans	New Orleans	Public Works	58
087903515	Grambling State Univ	Grambling	Econ Adjust Implementation	220
086603611	Univ of New Orleans	New Orleans	University Center Assistance	42
086603614	Xavier University of LA	Broadmoor	University Center Assistance	42
<b>MAINE</b>				
018307477	Eastern Maine Dev Dist	Multi City	Econ Dev District Planning	73
018307475	Northern ME Dev Comm	Multi City	Econ Dev District Planning	65
018307471	Androscoggin Valley COG	Multi City	Econ Dev District Planning	71
018307472	Kennebec Valley COG	Multi City	Econ Dev District Planning	52
018307538	Southern Maine EDD	Multi City	Econ Dev District Planning	63
018407542	Penobscot Indian Tribe	Old Town	Indian District Planning	40
010107428	Caribou City of	Caribou	Public Works	1,000
010107485	Portland City of	Portland	Public Works	1,500
010107514	University of Maine	Franklin	Public Works	1,200
014907467	Loring Dev Auth of Maine	Limestone	Defense Conversion	1,500
017907432	Orono Town of	Orono	Econ Adjust Implementation	25
017907489	University of Maine	Multi City	Econ Adjust Implementation	100
017907517	Androscoggin Valley COG	Multi City	Econ Adjust Implementation	75
01790350601	Eastern Maine Dev Corp	Bangor	Econ Adjust Implementation	149
017907565	Maine Potato Board	Presque Isle	Econ Adjust Implementation	644
017963022	Coastal Enterprises, Inc	Multi City	Econ Adjust Implementation	26
016907482	Southern Maine EDD	Sanford	Econ Adjust Strategy	150

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<b>MAINE</b>				
016907593	Midcoast Council	Brunswick	Econ Adjust Strategy	35
016607478	Center For Bus & Rsch	Portland	University Center Assistance	99
<b>MARYLAND</b>				
018307606	Tri-Cnty Cncl for W. MD	Multi City	Econ Dev District Planning	52
01830729201	Tri-Cnty Cncl for W. MD	Cumberland	Econ Dev District Planning	18
018807401	TEDCO	Multi City	State Planning	100
018707580	Baltimore City of	Baltimore	Urban Planning	100
010107352	Maryland Econ Dev Corp	Baltimore	Public Works	1,075
010107445	Allegany Cnty Commission	Cumberland	Public Works	1,000
010107534	Allegany Cnty Commission	Cumberland	Public Works	710
017907479	Mt MD Entre Devel Ctr	Multi City	Econ Adjust Implementation	90
016907566	MD Dept of Bus and ED	Multi City	Econ Adjust Strategy	150
016607541	Univ of MD Eastern Shore	Princess Anne	University Center Assistance	108
016607462	Morgan State University	Baltimore	University Center Assistance	99
<b>MASSACHUSETTS</b>				
018307539	Merrimack Valley PC	Multi City	Econ Dev District Planning	52
018307556	Metro Area Planning Cncl	Multi City	Econ Dev District Planning	60
018307550	Pioneer Valley Plg Comm	Multi City	Econ Dev District Planning	70
018307422	Southeastern RP & EDD	Taunton	Econ Dev District Planning	52
018307470	Old Colony Planning Cncl	Multi City	Econ Dev District Planning	52
018607581	Montachusett RPC	Multi City	Substate Planning	52
018607576	Wampanoag Indians	Gay Head (town of)	Substate Planning	50
010107400	Taunton City of	Taunton	Public Works	1,200
010107424	Montague Town of	Turners Falls	Public Works	585
010107543	Worcester City of	Worcester	Public Works	1,300
010107570	MA Port Authority	Boston	Public Works	1,371
016907594	Brockton City of	Brockton	Econ Adjust Strategy	30
010607413	CET	Holyoke	Technical Assistance	25
010607507	NADO	Multi City	Technical Assistance	37
016607540	Center For Econ Dev,U MA	Multi City	University Center Assistance	111
<b>MICHIGAN</b>				
068304485	Southwestern MI Comm	Benton Harbor	Econ Dev District Planning	72
068304520	NE MI Cncl of Govts	Multi City	Econ Dev District Planning	55
068304493	Western Upper Peninsula	Multi City	Econ Dev District Planning	56
068304523	Central Upper Peninsula	Multi City	Econ Dev District Planning	57
068304495	West MI Shoreline RDC	Multi City	Econ Dev District Planning	56
068304589	NW MI Council Govt	Multi City	Econ Dev District Planning	53
068304491	West Michigan RPC	Multi City	Econ Dev District Planning	52
068304517	East Central MI PDRC	Multi City	Econ Dev District Planning	53
068304572	Southcentral MI Plg Cncl	Multi City	Econ Dev District Planning	52
068304584	Eastern Upper Peninsula	Multi City	Econ Dev District Planning	55
068304588	Tri-Cnty Reg Plg Comm	Multi City	Econ Dev District Planning	53
068404528	Inter-Tribal Cncl of MI	Multi City	Indian District Planning	70
068604609	Muskegon Hgts City of	Muskegon Heights	Substate Planning	62

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<b>MICHIGAN</b>				
068604617	Upper Peninsula EDA	Multi City	Substate Planning	80
060104479	Alcona County EDC	Harrisville	Public Works	293
060104506	Keweenaw Bay Indian Cmty	Baraga	Public Works	759
060104502	Finlandia University	Hancock	Public Works	1,000
060204518	Gogebic Range Wtr Auth	Bessemer	Public Works	850
060104531	Wyoming City of	Wyoming	Public Works	540
060104504	White Cloud City of	White Cloud	Public Works	602
06010300901	Cadillac City of	Cadillac	Public Works	1,194
060104524	South Haven City of	South Haven	Public Works	1,299
060104559	Gladwin City of	Gladwin	Public Works	639
060104552	Hamtramck City of	Hamtramck	Public Works	1,770
060104591	Moran Township	St. Ignace	Public Works	1,450
060104569	Gaylord City of	Gaylord	Public Works	1,209
060604522	Western Upper Peninsula	Alpha	Technical Assistance	23
060604557	Luce County EDC	Newberry	Technical Assistance	46
060604610	Univ of Michigan	Detroit	Technical Assistance	47
06660439601	Univ of Michigan	Multi City	University Center Assistance	100
066604614	Michigan State Univ	Multi City	University Center Assistance	100
<b>MINNESOTA</b>				
068304592	Arrowhead Reg Dev Comm	Multi City	Econ Dev District Planning	62
068304573	Southwest Reg Dev Comm	Multi City	Econ Dev District Planning	55
068304496	Northwest RDC	Multi City	Econ Dev District Planning	53
068304498	Headwaters Reg Dev Comm	Multi City	Econ Dev District Planning	55
068304543	Mid-Minnesota Dev Comm	Multi City	Econ Dev District Planning	53
068304532	East Central RDC	Multi City	Econ Dev District Planning	53
068304535	Region Nine Dev Comm	Multi City	Econ Dev District Planning	58
068304563	W Central MN Initiative	Multi City	Econ Dev District Planning	55
068304570	Upper MN Valley RDC	Multi City	Econ Dev District Planning	55
068304497	Region Five Dev Comm	Multi City	Econ Dev District Planning	52
068404499	Minnesota Chippewa Tribe	Cass Lake	Indian District Planning	153
068604508	Region Five Dev Comm	Multi City	Substate Planning	90
060204480	Ely City of	Ely	Public Works	300
060104600	Cold Spring City of	Cold Spring	Public Works	1,352
060104577	Duluth City of	Duluth	Public Works	3,451
060104562	Hoyt Lakes City of	Hoyt Lakes	Public Works	250
060104597	Mahnomen City of	Mahnomen	Public Works	800
060104623	Pine Tech College	Pine City	Public Works	550
067904553	Upper MN Valley RDC	Multi City	Econ Adjust Implementation	60
067904605	Granite Falls City of	Multi City	Econ Adjust Implementation	1,855
067955001	Upper MN Valley RDC	Multi City	Econ Adjust Implementation	300
067904560	University of Minnesota	Coleraine	Econ Adjust Implementation	720
066904501	University of Minnesota	Coleraine	Econ Adjust Strategy	600
066904510	Arrowhead RDC	Eveleth	Econ Adjust Strategy	525
066904612	W Central MN Initiative	Fergus Falls	Econ Adjust Strategy	50

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<b>MINNESOTA</b>				
060604507	Minnesota Rural Partners	Multi City	Technical Assistance	10
066604492	St Cloud State Univ	St. Cloud	University Center Assistance	100
<b>MISSISSIPPI</b>				
048304773	Southern MS PDD	Multi City	Econ Dev District Planning	87
04830462801	South Delta PDD	Multi City	Econ Dev District Planning	55
04830467701	East Central PDD	Multi City	Econ Dev District Planning	55
04830465101	North Delta PDD	Multi City	Econ Dev District Planning	55
048304772	Central MS PDD	Multi City	Econ Dev District Planning	80
04830466401	North Central MS PDD	Multi City	Econ Dev District Planning	55
048304778	Southwest MS PDD	Multi City	Econ Dev District Planning	70
04830470101	Northeast MS PDD	Multi City	Econ Dev District Planning	55
048304774	Three Rivers MS PDD	Multi City	Econ Dev District Planning	55
048404926	Choctaw Indians MS Band	Philadelphia	Indian District Planning	30
040104820	Jones County	Laurel	Public Works	1,500
040104802	Jackson City of	Jackson	Public Works	1,500
040104862	Picayune, City of	Picayune	Public Works	1,684
040104877	Forrest County	Hattiesburg	Public Works	270
040104942	Coahoma County	Clarksdale	Public Works	1,500
040104878	MSU Research & Tech Corp	Mississippi State	Public Works	1,500
040604761	Univ of Southern MS	Hattiesburg	Technical Assistance	17
046604810	MS Valley St. Univ.	Itta Bena	University Center Assistance	90
046604865	MS State University	Mississippi State	University Center Assistance	85
046604896	Univ of Southern MS	Hattiesburg	University Center Assistance	119
<b>MISSOURI</b>				
05830644301	Green Hills RPC	Trenton	Econ Dev District Planning	52
05830644801	Meramec RPC	St. James	Econ Dev District Planning	55
05830645101	Northeast Missouri RPC	Memphis	Econ Dev District Planning	52
05830645601	SE Missouri RP & EDC	Perryville	Econ Dev District Planning	55
05830645501	South Central Ozarks COG	Pomona	Econ Dev District Planning	52
05830644201	Bootheel RP & EDC	Malden	Econ Dev District Planning	52
05830645301	Ozark Foothills RPC	Poplar Bluff	Econ Dev District Planning	51
05830645001	MO-KAN Regional Council	St. Joseph	Econ Dev District Planning	51
05830645201	Northwest Missouri RCOG	Maryville	Econ Dev District Planning	51
05830644701	Mark Twain RCOG	Perry	Econ Dev District Planning	51
05830644601	Lake of the Ozarks CLG	Camdenton	Econ Dev District Planning	51
05830644501	Kaysinger Basin RPC	Clinton	Econ Dev District Planning	51
058603566	Univ of Missouri	Rolla	Substate Planning	60
058603667	Boonslick Regional PC	Warrenton	Substate Planning	22
058703592	St Louis Dev Corp	St. Louis	Urban Planning	35
050103541	LCRA	St. Louis	Public Works	500
050103544	Troy City of	Troy	Public Works	817
050103623	Center for Emerging Tech	St. Louis	Public Works	520
050103609	Lebanon City of	Lebanon	Public Works	292
050103656	Marceline City of	Marceline	Public Works	486

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<b>MISSOURI</b>				
05010342301	Malden City of	Malden	Public Works	210
057903570	Boonslick Regional PC	Warren, MO	Econ Adjust Implementation	63
056903518	Nevada City of	Nevada	Econ Adjust Strategy	28
05660655401	University of Missouri	Columbia	University Center Assistance	95
<b>MONTANA</b>				
05830646301	Beartooth RC&D Area Inc	Joliet	Econ Dev District Planning	52
05830646201	Bear Paw Dev Corp	Havre	Econ Dev District Planning	53
05830646801	Great Northern Dev Corp	Wolf Point	Econ Dev District Planning	51
05830646901	Headwaters RC&D Area Inc	Butte	Econ Dev District Planning	51
05840647101	Northern Cheyenne Tribe	Lame Deer	Indian District Planning	35
05840646101	Assiniboine & Sioux Trbs	Poplar	Indian District Planning	44
05840646401	Blackfeet Trb Bus Cncl	Browning	Indian District Planning	44
05840646501	Chippewa Cree Tribe	Box Elder	Indian District Planning	32
05840647301	Salish & Kootenai Tribes	Pablo	Indian District Planning	44
05840646701	Fort Belknap Indian Cmty	Harlem	Indian District Planning	36
058803556	Beartooth RC&D Area Inc	Joliet	State Planning	5
058803662	Bitter Root RC&D Area	Hamilton	State Planning	20
058603666	Crow Tribe of Indians	Crow Agency	Substate Planning	20
058603669	Snowy Mountain Dev Corp	Lewistown	Substate Planning	20
050103527	MonTec	Missoula	Public Works	1,500
050103670	Northern Cheyenne Tribe	Busby	Public Works	450
050103537	Chester Town of	Chester	Public Works	348
050103505	Anaconda Local Dev Corp	Anaconda-Deer Lodge	Public Works	52
050103568	Assiniboine & Sioux Trbs	Poplar	Public Works	410
050103610	Great Falls Bus Imp Dist	Great Falls	Public Works	558
057903530	Flathead Cnty ED Aut	Kalispell	Econ Adjust Implementation	40
057903641	Missoula Area EDC	Missoula	Econ Adjust Implementation	600
057903632	Phillips Cnty Hosp Assn	Malta	Econ Adjust Implementation	856
056955001	Missoula Area EDC	Missoula	Econ Adjust Strategy	100
056903657	Lewis and Clark County	Helena	Econ Adjust Strategy	38
056903663	East Helena City of	East Helena	Econ Adjust Strategy	50
050603618	Univ of Great Falls	Great Falls	Technical Assistance	13
05660655501	Montana State Univ	Bozeman	University Center Assistance	110
<b>MULTI-JURISDICTIONAL</b>				
990713814	Pennsylvania State Univ	Multi City	Research	75
990713815	Univ of NC Chapel Hill	Multi City	Research	7
990713816	University of Minnesota	Multi City	Research	19
990713817	Jack Faucett Assoc, Inc.	Multi City	Research	15
990713818	Econsult Corp	Multi City	Research	16
990713819	Wayne State Univ	Multi City	Research	299
990713820	Res Fdn of St Univ of NY	Multi City	Research	17
990713821	NOAA-Sml Bus Innov Resea	Multi City	Research	12
99071379801	Rutgers The State Univ	Multi City	Research	25
99071379105	Andrew Reamer & Assoc.	Multi City	Research	20

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<b>MULTI-JURISDICTIONAL</b>				
99071380901	Wayne State Univ	Multi City	Research	5
99071381201	Rutgers The State Univ	Multi City	Research	6
057903506	Council for Hometown	Multi City	Econ Adjust Implementation	333
990607475	Cncl For Urban Econ Dev	Multi City	Technical Assistance	70
99060746701	Univ of Southern CA	Multi City	Technical Assistance	50
040604930	Southern Growth Policy BD	Multi City	Technical Assistance	15
990607476	Natl Assn/Install Develo	Multi City	Technical Assistance	35
99060744701	Racine Cnty EDC	Multi City	Technical Assistance	22
990607477	Bowling Green St Univ	Multi City	Technical Assistance	149
990607479	Nat CAPACD	Multi City	Technical Assistance	75
99060747001	SSTI	Multi City	Technical Assistance	120
99060746801	NADORF	Multi City	Technical Assistance	220
99060746901	Natl Assn Reg Cncls	Multi City	Technical Assistance	130
990607480	Nat Governors Assn	Multi City	Technical Assistance	100
990607482	The Rensselaerville Inst	Multi City	Technical Assistance	70
990607481	Western Governors' Assn	Multi City	Technical Assistance	125
99260758401	Mid-Atlantic Employers	Multi City	Trade Adjustment Assistance	718
99260758301	Regents of Univ of CO	Multi City	Trade Adjustment Assistance	888
99260758001	Applied Strategies Intl	Multi City	Trade Adjustment Assistance	1,013
99260758201	Univ of Southern CA	Multi City	Trade Adjustment Assistance	988
99260758501	New England TAAC	Multi City	Trade Adjustment Assistance	1,131
99260758701	Trade Task Group	Multi City	Trade Adjustment Assistance	903
99260758801	GA Tech Research Corp	Multi City	Trade Adjustment Assistance	1,008
99260758901	Curators of Univ of MO	Multi City	Trade Adjustment Assistance	848
99260759101	Regents of Univ of MI	Multi City	Trade Adjustment Assistance	698
99260759001	U of TX at San Antonio	Multi City	Trade Adjustment Assistance	898
<b>NEBRASKA</b>				
05830648501	W Central Nebraska EDD	Ogallala	Econ Dev District Planning	51
05830648401	River Country EDD	Lincoln	Econ Dev District Planning	51
05830648301	Panhandle Area Dev Dist	Gering	Econ Dev District Planning	51
05830648201	Northeast Nebraska EDD	Norfolk	Econ Dev District Planning	51
058803607	Univ of Nebraska/Lincoln	Lincoln	State Planning	35
050103520	Winnebago Tribe of Nebr	Winnebago	Public Works	490
050103621	Wahoo City of	Wahoo	Public Works	497
057903633	River Country EDD	Nebraska City	Econ Adjust Implementation	100
05660655601	University of Nebraska	Lincoln	University Center Assistance	95
<b>NEVADA</b>				
078305109	Western NV Dev. District	Carson City	Econ Dev District Planning	77
070104783	Caliente, City of	Caliente	Public Works	1,200
070104936	Lander County	Battle Mountain	Public Works	1,500
070105141	Ely, City of	Ely	Public Works	150
070105140	Duckwater Shoshone Tribe	Duckwater	Public Works	200
077904925	Reno-Sparks Indian Colon	Reno	Econ Adjust Implementation	250
077905117	RNDC	Ely	Econ Adjust Implementation	500

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<b>NEVADA</b>				
076905024	Urban Chamber	Las Vegas	Econ Adjust Strategy	100
076604987	Nevada, Univ of	Reno	University Center Assistance	110
<b>NEW HAMPSHIRE</b>				
018307421	North Country Council	Multi City	Econ Dev District Planning	52
010107466	Woodstock Town of	North Woodstock	Public Works	600
017907609	Berlin City of	Berlin	Econ Adjust Implementation	200
016907574	Lancaster Town of	Lancaster	Econ Adjust Strategy	27
010607420	Littleton Town of	Littleton	Technical Assistance	25
016607484	Univ of New Hampshire	Durham	University Center Assistance	99
<b>NEW JERSEY</b>				
018307474	South Jersey EDD	Multi City	Econ Dev District Planning	52
018707595	East Orange City of	East Orange	Urban Planning	88
010107453	Bridgeton City of	Bridgeton	Public Works	1,000
010107499	Buena Boro	Minotola	Public Works	1,000
010107599	Glassboro	Glassboro	Public Works	1,000
010107603	Wildwood City of	Wildwood	Public Works	1,000
014907455	Brookdale CC	Wall Township	Defense Conversion	1,250
017955003	Linden City of	Linden	Econ Adjust Implementation	1,500
017955002	Passaic County of	Paterson	Econ Adjust Implementation	1,500
017955006	Plainfield City of	Plainfield	Econ Adjust Implementation	2,000
017955007	Passaic County C C	Paterson	Econ Adjust Implementation	600
017955010	Manville Boro of	Manville	Econ Adjust Implementation	560
017955008	Paterson City of	Paterson	Econ Adjust Implementation	280
017955011	Manville Boro of	Manville	Econ Adjust Implementation	440
017955017	Somerset County	Bound Brook	Econ Adjust Implementation	6,800
017955014	Somerset Cnty Cult Arts	Bound Brook	Econ Adjust Implementation	2,400
017955012	Bound Brook Boro	Bound Brook	Econ Adjust Implementation	1,680
017955013	Cranford Township	Cranford	Econ Adjust Implementation	300
017955015	Bayonne Munic Util Auth	Bayonne	Econ Adjust Implementation	850
017955021	Union Township of	Union	Econ Adjust Implementation	1,000
017955020	Kearny Town of	Kearny	Econ Adjust Implementation	1,500
017955023	Rahway City of	Rahway	Econ Adjust Implementation	1,000
017955019	Pennsauken	Pennsauken	Econ Adjust Implementation	2,890
017907572	County of Passaic	Paterson	Econ Adjust Implementation	140
016607494	Rutgers The State Univ	Newark	University Center Assistance	99
99260758601	New Jersey Econ Dev Auth	Multi City	Trade Adjustment Assistance	623
<b>NEW MEXICO</b>				
088303576	North Central NM EDD	Multi City	Econ Dev District Planning	38
088303540	SE NM EDD	Multi City	Econ Dev District Planning	150
088303581	Middle Rio Grande Cog	Multi City	Econ Dev District Planning	38
088303633	S Central CoG	Multi City	Econ Dev District Planning	26
088303543	SW NM COG	Multi City	Econ Dev District Planning	51
088303582	Eastern Plains CoG	Multi City	Econ Dev District Planning	38
088303647	Northwest New Mexco CoG	Multi City	Econ Dev District Planning	26

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<b>NEW MEXICO</b>				
088403557	Zuni Pueblo	Black Rock	Indian District Planning	44
088403587	Eight N Ind Pueblos Cncl	San Juan Pueblo	Indian District Planning	38
088403559	Acoma Pueblo	Pueblo of Acoma	Indian District Planning	40
088603508	Enterprise Foundation	Albuquerque	Substate Planning	75
080103591	Albuquerque City of	Albuquerque	Public Works	1,000
080103522	Eight N Ind Pueblos Cncl	San Juan Pueblo	Public Works	1,300
080103523	Las Vegas, City of	Las Vegas	Public Works	1,300
080103531	Deming City of	Deming	Public Works	1,250
080103595	Carlsbad Indust Action	Carlsbad	Public Works	1,400
080103608	Roosevelt County	Portales	Public Works	800
08010329301	Santa Fe Business Incuba	Santa Fe	Public Works	250
087903521	Pecos Village of	Pecos	Econ Adjust Implementation	400
087903571	Dona Ana County	Las Cruces	Econ Adjust Implementation	175
086903562	Sandoval County	Bernalillo	Econ Adjust Strategy	75
086903607	Science & Tech Pk Dev	Albuquerque	Econ Adjust Strategy	370
086603568	Eastern NM Univ Roswell	Roswell	University Center Assistance	100
086603609	Regents of NM State Univ	Las Cruces	University Center Assistance	83
<b>NEW YORK</b>				
018307405	Mohawk Valley EDD	Multi City	Econ Dev District Planning	64
018307403	Southern Tier West	Multi City	Econ Dev District Planning	52
018307443	Southern Tier Central	Multi City	Econ Dev District Planning	52
018307412	Lks Champlain George RPB	Multi City	Econ Dev District Planning	52
018307431	Genesee Finger Lakes	Multi City	Econ Dev District Planning	56
018307408	Southern Tier East	Multi City	Econ Dev District Planning	52
018307407	Central New York RPDB	Multi City	Econ Dev District Planning	52
018307501	Hudson Valley Reg. Cncl.	Multi City	Econ Dev District Planning	52
018307529	Capital District RPC	Multi City	Econ Dev District Planning	52
018407502	Saint Regis Mohawk Tribe	Hogansburg	Indian District Planning	32
018407490	Seneca Nation of Indians	Irving	Indian District Planning	44
018707535	Queens County OEDC	Queens	Urban Planning	82
018707579	Brooklyn Econ Dev Corp	Brooklyn	Urban Planning	110
010107399	Chautauqua County IDA	Mayville	Public Works	768
010107425	Chemung County	Chemung	Public Works	454
010107464	Cornell Ag/Food Tech Pk	Geneva	Public Works	448
010107437	Ticonderoga Town	Ticonderoga	Public Works	264
010107457	Albany Port Dist Comm	Albany	Public Works	1,000
010107554	Green Island Village	Green Island	Public Works	1,400
010107552	Apollo Theater	New York	Public Works	2,500
010107608	DANC	Multi City	Public Works	3,000
014907454	Seneca County IDA	Waterloo	Defense Conversion	1,000
014907460	Griffiss Local Dev Corp	Rome	Defense Conversion	1,250
017907589	RIT	Multi City	Econ Adjust Implementation	170
017907604	125th Street BID	New York	Econ Adjust Implementation	358
016907610	Empire State Development	Multi City	Econ Adjust Strategy	1,000

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<b>NEW YORK</b>				
010607516	Southern Tier East	Multi City	Technical Assistance	50
016607493	TA Center State U of NY	Plattsburgh	University Center Assistance	93
016607549	Cornell University OSP	Ithaca	University Center Assistance	90
99260758101	Res Fdn of St Univ of NY	Multi City	Trade Adjustment Assistance	943
<b>NORTH CAROLINA</b>				
048304924	Mid East Commission	Multi City	Econ Dev District Planning	52
048304821	Albemarle Commission	Multi City	Econ Dev District Planning	52
048304784	Kerr-Tar Reg CoG	Multi City	Econ Dev District Planning	52
048304767	Region D Cncl of Govts	Multi City	Econ Dev District Planning	52
04830463801	Southwestern NC EDD	Multi City	Econ Dev District Planning	52
04830468601	Land of Sky Reg Cncl	Multi City	Econ Dev District Planning	97
04830469001	Upper Coastal Plain CoG	Multi City	Econ Dev District Planning	52
048304923	Southeastern EDC	Multi City	Econ Dev District Planning	72
04830468101	Eastern Carolina Council	Multi City	Econ Dev District Planning	82
048404808	Cherokee Indn /Eastern B	Cherokee	Indian District Planning	44
040104747	Brunswick County	Bolivia	Public Works	1,000
040104786	E. Bnd of Cherokee Indns	Cherokee	Public Works	1,000
040104886	Jefferson, Town of	Jefferson	Public Works	800
040104897	Franklin County	Louisburg	Public Works	1,500
047955001	Rocky Mount	Rocky Mount	Econ Adjust Implementation	1,500
047904811	UDI	Durham	Econ Adjust Implementation	257
047955002	Elm City	Elm City	Econ Adjust Implementation	499
047955009	Hertford Co. So. Wtr.Dis	Winton	Econ Adjust Implementation	500
047955008	Robersonville Town of	Robersonville	Econ Adjust Implementation	661
047955011	Greenville	Greenville	Econ Adjust Implementation	1,543
047955014	Pride of Kinston, Inc.	Kinston	Econ Adjust Implementation	1,050
047955013	Havelock	Havelock	Econ Adjust Implementation	906
047955017	Carteret Comm College	Morehead City	Econ Adjust Implementation	1,500
047955016	Rocky Mount, City of	Rocky Mount	Econ Adjust Implementation	921
047955020	Eastern Carolina Council	Multi City	Econ Adjust Implementation	500
047955018	Tarboro Town of	Tarboro	Econ Adjust Implementation	1,728
047955019	Washington City of	Washington	Econ Adjust Implementation	1,500
047955026	Beulaville, Town of	Beulaville	Econ Adjust Implementation	300
047904964	Eastern Carolina Council	Multi City	Econ Adjust Implementation	50
047904973	E. Band of Cherokee Ind.	Cherokee	Econ Adjust Implementation	100
047955025	NC Dept Crime/Emg Mgt	Multi City	Econ Adjust Implementation	200
046955012	Office of the Gov NC	Multi City	Econ Adjust Strategy	100
046955006	Mid East Commission	Multi City	Econ Adjust Strategy	40
046955007	Upper Coastal Plain CoG	Multi City	Econ Adjust Strategy	66
046904961	Harnett County	Lillington	Econ Adjust Strategy	60
04660465901	Western Carolina Univ	Cullowhee	University Center Assistance	100
<b>NORTH DAKOTA</b>				
05830649601	Souris Basin Plng Cncl	Minot	Econ Dev District Planning	52
05830649501	Roosevelt-Custer RC	Dickinson	Econ Dev District Planning	52

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<b>NORTH DAKOTA</b>				
05830649201	Lewis & Clark RDC	Bismarck	Econ Dev District Planning	52
05830649301	North Central Plng Cncl	Devils Lake	Econ Dev District Planning	52
05830649101	Lake Agassiz Reg Cncl	Fargo	Econ Dev District Planning	52
05830650101	Tri-County Reg Dev Cncl	Williston	Econ Dev District Planning	51
05830649701	So Ctrl Dakota Reg Cncl	Jamestown	Econ Dev District Planning	51
05830649401	Red River Regional Cncl	Grafton	Econ Dev District Planning	51
05840650201	Turtle Mtn Chippewa Indn	Belcourt	Indian District Planning	44
05840649901	Standing Rock Sioux Trb	Fort Yates	Indian District Planning	38
05840649801	Spirit Lake Tribe	Fort Totten	Indian District Planning	32
05840650001	Three Affiliated Tribes	New Town	Indian District Planning	40
050103479	United Tribes Tech Coll	Bismarck	Public Works	911
050103536	Dunseith City of	Dunseith	Public Works	496
050103624	Historical Society of ND	Williston	Public Works	203
050103630	Harvey City of	Harvey	Public Works	582
057903485	Grand Forks Growth Fund	Grand Forks	Econ Adjust Implementation	500
057955002	Benson County	Minnewaukan	Econ Adjust Implementation	500
057903582	Valley City City of	Valley City	Econ Adjust Implementation	66
056903493	Jamestown City of	Jamestown	Econ Adjust Strategy	20
056903608	Red River Regional Cncl	Pembina	Econ Adjust Strategy	60
056903620	Roosevelt-Custer RC	Dickinson	Econ Adjust Strategy	25
056903635	Souris Basin Plng Cncl	Minot	Econ Adjust Strategy	25
050603548	United Tribes Tech Coll	Bismarck	Technical Assistance	94
050603532	United Tribes Tech Coll	Bismarck	Technical Assistance	20
05660655701	North Dakota State Univ	Fargo	University Center Assistance	90
<b>NORTHERN MARIANA ISLANDS</b>				
070105124	Rota	Rota	Public Works	550
<b>OHIO</b>				
068304490	Ohio Valley Reg Dev Comm	Multi City	Econ Dev District Planning	55
068304590	Eastgate Reg Cncl of Gvt	Multi City	Econ Dev District Planning	53
068304494	OH Mid-Eastern Govt Assn	Multi City	Econ Dev District Planning	55
068304516	Northeast Four Cnty RPDO	Multi City	Econ Dev District Planning	52
068304564	Buckeye Hills RDD	Multi City	Econ Dev District Planning	55
068704478	Lorain City of	Lorain	Urban Planning	100
068704625	Mansfield-Richland Incub	Mansfield	Urban Planning	50
060104476	Monroeville Village of	Monroeville	Public Works	253
060104505	Highland County Comm	Leesburg	Public Works	573
060104525	Ohio University	Athens	Public Works	1,423
060104533	Coshocton County	Coshocton	Public Works	1,430
060104602	Cleveland City of	Cleveland	Public Works	1,250
060104596	Ottawa County	Port Clinton	Public Works	1,171
060104576	Monroe County	Woodsfield	Public Works	900
060104595	Mansfield-Richland Incub	Mansfield	Public Works	819
064904571	Ohio State University	Piketon	Defense Conversion	1,920
067904607	OH Dept Natural Resource	Multi City	Econ Adjust Implementation	220

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<b>OHIO</b>				
060604555	Crestline Village of	Crestline	Technical Assistance	18
060604582	Galion City of	Galion	Technical Assistance	25
066604606	Cleveland State Univ	Cleveland	University Center Assistance	100
066604616	Bowling Green State Univ	Bowling Green	University Center Assistance	81
<b>OKLAHOMA</b>				
088303538	Southern OK Dev Assn	Multi City	Econ Dev District Planning	150
088303555	Grand Gateway ED Assn	Multi City	Econ Dev District Planning	51
088303556	Central OK EDD	Multi City	Econ Dev District Planning	150
088303554	Kiamichi EDD of OK	Multi City	Econ Dev District Planning	150
088303541	Eastern OK Dev Dist	Multi City	Econ Dev District Planning	150
088303573	Assn of S Central OK Gvt	Multi City	Econ Dev District Planning	38
088303580	S Western OK Dev Assn	Multi City	Econ Dev District Planning	38
088303586	Northern OK Dev Auth	Multi City	Econ Dev District Planning	138
088403589	Inter Tribal Cncl	Miami	Indian District Planning	23
088403547	Chickasaw Nation of OK	Ada	Indian District Planning	50
080103526	Ponca City of	Ponca City	Public Works	830
080103596	Oklahoma City, City of	Oklahoma City	Public Works	1,255
080103564	Ardmore City of	Ardmore	Public Works	750
080103524	Guthrie, OK	Guthrie	Public Works	1,000
087955001	Moore City of	Moore	Econ Adjust Implementation	250
087955002	Chickasha, City of	Chickasha	Econ Adjust Implementation	450
086903604	Eastern OK St College	Wilburton	Econ Adjust Strategy	100
086903625	Nat Indian Monu Inst.	Tulsa	Econ Adjust Strategy	97
080603658	OK ED Authority	Beaver	Technical Assistance	25
086603603	Univ of Oklahoma	Norman	University Center Assistance	67
<b>OREGON</b>				
078304945	CCD Business Devel Corp	Roseburg	Econ Dev District Planning	55
078305070	Mid Willamette ValleyCOG	Multi City	Econ Dev District Planning	51
078304995	Grtr Eastrn OR Dev Corp	Multi City	Econ Dev District Planning	57
078305023	Oregon Cascade West COG	Multi City	Econ Dev District Planning	80
078304998	Central Oregon Intergov	Multi City	Econ Dev District Planning	51
078304996	Mid Columbia EDD	Multi City	Econ Dev District Planning	57
078305055	Southern Oregon EDD	Multi City	Econ Dev District Planning	56
078305079	NE Oregon Econ Dev Distr	Multi City	Econ Dev District Planning	56
078404997	Confed. Tribes, Umatilla	Pendleton	Indian District Planning	33
078405147	Siletz Indians, Conf Trb	Siletz	Indian District Planning	32
078405083	Warm Springs Reservation	Warm Springs	Indian District Planning	35
070104927	Sutherlin, City of	Sutherlin	Public Works	500
070105021	Pt Morrow	Boardman	Public Works	1,200
077904963	Chemeketa CC	Dallas	Econ Adjust Implementation	690
077904922	Wallowa/Lake Cnty Svc	Enterprise	Econ Adjust Implementation	30
077905060	Siletz Indians, Conf Trb	Siletz	Econ Adjust Implementation	40
077905008	GEODC	Adrian	Econ Adjust Implementation	30
077904969	Columbia Pacific EDD	St. Helens	Econ Adjust Implementation	50

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<b>OREGON</b>				
077905026	Klamath County ED Assn	Klamath Falls	Econ Adjust Implementation	50
077905051	SOREDI	Medford	Econ Adjust Implementation	316
077905081	WBNPTIC	Wallowa	Econ Adjust Implementation	20
077905042	Greater Newport CoC	Newport	Econ Adjust Implementation	35
077905102	Warm Springs Conf Tribes	Warm Springs	Econ Adjust Implementation	60
077905119	Klamath County ED Assn	Klamath Falls	Econ Adjust Implementation	110
077905120	KCEDA	Klamath Falls	Econ Adjust Implementation	66
076905032	Portland	Portland	Econ Adjust Strategy	60
070605020	Indian Art Northwest	Portland	Technical Assistance	23
076605038	Eastern Oregon Univ	Island City	University Center Assistance	110
<b>PENNSYLVANIA</b>				
018307416	Northern Tier RP&DC	Multi City	Econ Dev District Planning	52
018307409	EDC of Northeastern PA	Multi City	Econ Dev District Planning	56
018307411	SEDA-COG	Multi City	Econ Dev District Planning	52
018307458	Northwest PA RP&DC	Multi City	Econ Dev District Planning	52
018307528	S Alleghenies P&DC	Multi City	Econ Dev District Planning	52
018307547	North Central PA RP&DC	Multi City	Econ Dev District Planning	52
018307522	SW PA Corp.	Multi City	Econ Dev District Planning	52
018607561	York County EDC	Multi City	Substate Planning	54
010107436	The Washinton Cnty Cncl	Washington	Public Works	600
010107441	DuBois City of	Clearfield	Public Works	500
010107440	St. Marys	St. Marys	Public Works	500
010107442	Ch of Bus & Ind Centre	Bellefonte	Public Works	500
010107446	Middle Monongehela IDA	Bentleyville	Public Works	700
010107492	University Tech Park	Chester	Public Works	2,000
010107592	Phila Auth for Ind Dev	Philadelphia	Public Works	2,000
010107481	Crawford County Dev Corp	Meadville	Public Works	800
010107512	Coaldale Borough	Coaldale	Public Works	550
010107452	Bradford Econ Dev Corp	Bradford	Public Works	500
010107444	Mount Union Mun Auth	Mount Union	Public Works	510
010107483	Altoona-Blair CDC	Claysburg	Public Works	500
010107504	Bus & Ind Dev Corp	Pittsburgh	Public Works	1,133
010107459	Cambria Somerset Auth.	Johnstown	Public Works	510
017907410	Redevelopment Authority	Wilkes-Barre	Econ Adjust Implementation	1,300
017907548	Ben Franklin Tech Partne	Multi City	Econ Adjust Implementation	500
017907468	Pennsylvania State Univ	Multi City	Econ Adjust Implementation	348
017907569	Grtr Wilkes-Barre Indl F	Luzerne	Econ Adjust Implementation	100
017907577	Lebanon Valley EDC	Lebanon	Econ Adjust Implementation	50
017907562	Hazleton City of	Hazleton	Econ Adjust Implementation	60
017907602	SEDA-COG	Multi City	Econ Adjust Implementation	70
017907605	Montgomery County E & WD	Bridgeport	Econ Adjust Implementation	100
010607510	SEDA-COG	Multi City	Technical Assistance	50
010607508	Northwest PA RP&DC	Multi City	Technical Assistance	50
016607498	Pennsylvania State Univ	Multi City	University Center Assistance	111

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<b>PUERTO RICO</b>				
018507536	PR Commonwealth of	San Juan	Area Planning	52
010107586	Jayuya Municipality of	Jayuya	Public Works	800
010107582	Rincon	Rincon	Public Works	1,000
010107585	Guanica	Guanica	Public Works	900
010107587	Villalba Mun of	Villalba	Public Works	1,000
010107578	San Sebastian	San Sebastian	Public Works	1,000
010107597	Mayaguez	Mayaguez	Public Works	1,000
010107584	San German	San German	Public Works	1,000
017907456	PR Cmty Fdtn	Multi City	Econ Adjust Implementation	120
017955018	PRIDCO	Bayamon	Econ Adjust Implementation	900
017907553	PRIDCO	Multi City	Econ Adjust Implementation	800
017907590	Puerto Rico Univ of EDC	Multi City	Econ Adjust Implementation	200
016607544	Puerto Rico Univ of EDC	Multi City	University Center Assistance	120
<b>RHODE ISLAND</b>				
010107427	Providence City of	Providence	Public Works	1,000
017907531	Providence City of	Providence	Econ Adjust Implementation	100
017907545	RI Dept. of Admin	Providence	Econ Adjust Implementation	75
016907495	Roger Williams Univ	Bristol	Econ Adjust Strategy	30
<b>SOUTH CAROLINA</b>				
048304768	Waccamaw RPDC	Multi City	Econ Dev District Planning	52
048304771	Catawba Reg Plng Cncl	Rock Hill	Econ Dev District Planning	52
04830458901	Upper Savannah CoG	Multi City	Econ Dev District Planning	52
048304769	Pee Dee Reg CoG	Multi City	Econ Dev District Planning	52
04830459301	Lower Savannah CoG	Multi City	Econ Dev District Planning	102
048304770	Santee-Lynches Reg CoG	Multi City	Econ Dev District Planning	52
04830460801	Low Country CoG	Multi City	Econ Dev District Planning	52
048304783	B-C-D Reg Plng Council	Multi City	Econ Dev District Planning	52
04830463701	Central Midlands Reg Plg	Multi City	Econ Dev District Planning	52
04830460501	SC Appalachian Cog	Multi City	Econ Dev District Planning	52
048604936	S.C. Inst. on Poverty	Multi City	Substate Planning	30
040104759	Chester Metro District	Chester	Public Works	1,200
040104813	Grassy Pond Water Co.	Gaffney	Public Works	205
040104817	N. Eastern Tech. Coll.	Cheraw	Public Works	1,170
040104849	Fort Mill, Town of	Fort Mill	Public Works	895
040104938	Williamsburg County	Kingstree	Public Works	1,594
044904758	Trident Tech College	Charleston	Defense Conversion	1,500
04490470901	Charleston Naval Complex	North Charleston	Defense Conversion	9,479
047955005	Georgetown Cnty Wtr/Swr	Pawleys Island	Econ Adjust Implementation	1,000
047904893	Tri-County Econ Dev All	Bamberg	Econ Adjust Implementation	2,000
047904912	Alligator Rural Wtr/Swr	McBee	Econ Adjust Implementation	1,500
047955022	Conway	Conway	Econ Adjust Implementation	1,410
047955024	Georgetown County	Georgetown	Econ Adjust Implementation	577
046904946	Marion County	Marion	Econ Adjust Strategy	39
046604812	Benedict College	Columbia	University Center Assistance	100

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<b>SOUTH DAKOTA</b>				
05830651601	Northeast COG	Aberdeen	Econ Dev District Planning	52
05830651101	Black Hills CLG	Rapid City	Econ Dev District Planning	52
05830651801	PIg & Dev District III	Yankton	Econ Dev District Planning	53
05830651401	First District ALG	Watertown	Econ Dev District Planning	52
05830652101	South Eastern CoG	Sioux Falls	Econ Dev District Planning	51
05840651701	Oglala Sioux Tribe	Pine Ridge	Indian District Planning	44
05840651901	Rosebud Sioux Tribe	Rosebud	Indian District Planning	36
05840652001	Sisseton-Wahpeton Sioux	Sisseton	Indian District Planning	40
05840651301	Cheyenne River Sioux	Eagle Butte	Indian District Planning	44
05840651501	Lower Brule Sioux Tribe	Lower Brule	Indian District Planning	36
05840652201	Yankton Sioux Tribe	Marty	Indian District Planning	36
058603540	Central South Dakota EDD	Pierre	Substate Planning	47
050103538	Yankton City of	Yankton	Public Works	789
050103613	Rapid City Econ Dev Fdn	Rapid City	Public Works	615
05010336101	Cheyenne River Sioux	Eagle Butte	Public Works	53
057903547	Black Hills Cmty Dev Inc	Lead	Econ Adjust Implementation	300
056903488	Yankton City of	Yankton	Econ Adjust Strategy	10
056903579	InterTribal Bison Coop	Rapid City	Econ Adjust Strategy	215
056903628	Vermillion City of	Vermillion	Econ Adjust Strategy	24
05195904001	Watertown City of	Watertown		53
050603603	Lower Brule Sioux Tribe	Lower Brule	Technical Assistance	25
05660655801	South Dakota State Univ	Brookings	University Center Assistance	95
<b>TENNESSEE</b>				
04830466901	First TN Dev Dist	Multi City	Econ Dev District Planning	52
048304775	East TN Dev Dist	Multi City	Econ Dev District Planning	52
04830466301	Gtr Nashville Reg Cncl	Multi City	Econ Dev District Planning	68
04830470001	South Central TN Dev Dis	Multi City	Econ Dev District Planning	52
048304776	Southeast TN Dev Dist	Multi City	Econ Dev District Planning	52
04830467001	Southwest TN Dev Dist	Multi City	Econ Dev District Planning	52
048304777	Upper Cumberland Dev Dis	Multi City	Econ Dev District Planning	52
04830466501	Northwest TN Dev Dist	Multi City	Econ Dev District Planning	52
04830466801	Memphis Area Assn Govts	Multi City	Econ Dev District Planning	52
040104756	Celina Clay Co IDB	Celina	Public Works	1,000
040104868	Kingsport	Kingsport	Public Works	237
040104880	Dunlap	Dunlap	Public Works	740
040104900	Decherd	Decherd	Public Works	1,800
040104949	Morristown	Morristown	Public Works	1,500
040104962	Knoxville	Knoxville	Public Works	1,500
044904755	Depot Redev Corp/Memphis	Memphis	Defense Conversion	1,500
044904791	Millington	Millington	Defense Conversion	900
047904970	Scott County	Huntsville	Econ Adjust Implementation	437
046904762	Copper Basin EDA	Copperhill	Econ Adjust Strategy	25
046904852	Gatlinburg	Gatlinburg	Econ Adjust Strategy	38
046904939	Cumberland Gap	Cumberland Gap	Econ Adjust Strategy	36

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<b>TENNESSEE</b>				
040604850	UT Argicultural Extensio	Multi City	Technical Assistance	25
040604979	Tennessee Valley Auth	Knoxville	Technical Assistance	24
046604863	Univ of Memphis	Memphis	University Center Assistance	105
<b>TEXAS</b>				
088303551	Central TX EDD	Multi City	Econ Dev District Planning	31
088303578	Brazos Valley CoG	Multi City	Econ Dev District Planning	38
088303579	Deep East TX CoG	Multi City	Econ Dev District Planning	38
088303590	Lower Rio Grande Val DC	Multi City	Econ Dev District Planning	38
088303539	NE TX EDD	Multi City	Econ Dev District Planning	51
088303546	Middle Rio Grande DC	Multi City	Econ Dev District Planning	51
088303583	S TX Dev Cncl	Multi City	Econ Dev District Planning	38
088303574	Texoma CoG	Multi City	Econ Dev District Planning	38
088303585	Coastal Bend CoG	Multi City	Econ Dev District Planning	38
088303575	Panhandle RPC	Multi City	Econ Dev District Planning	38
088303630	Alamo Area COG	Multi City	Econ Dev District Planning	26
088303558	W TX EDD	Multi City	Econ Dev District Planning	51
088303634	S Plains Assn of Govts	Multi City	Econ Dev District Planning	26
088303643	W Central TX EDDC	Multi City	Econ Dev District Planning	26
088303624	Gulf Coast EDD	Multi City	Econ Dev District Planning	30
088303553	Capital Area EDD	Multi City	Econ Dev District Planning	51
088303588	Golden Crescent RPC	Multi City	Econ Dev District Planning	38
088303622	E TX EDD	Multi City	Econ Dev District Planning	26
088303626	Concho Valley EDD	Multi City	Econ Dev District Planning	26
088303636	SE TX EDD	Multi City	Econ Dev District Planning	26
088603662	Central Texas COG	Belton	Substate Planning	25
080103512	Rio Grande City City of	Rio Grande City	Public Works	1,500
080103532	Fort Worth City of	Fort Worth	Public Works	1,200
080103513	UTSA	San Antonio	Public Works	1,750
080103533	Eagle Pass City of	Eagle Pass	Public Works	1,400
080103530	Midland College	Midland	Public Works	900
080103563	Brownsville Navigation	Brownsville	Public Works	1,500
080103534	Laredo City of	Laredo	Public Works	1,000
080103535	Hamlin City of/Hamlin ED	Hamlin	Public Works	800
080103566	Pharr City of	Pharr	Public Works	1,300
080103659	Brownsville City of	Brownsville	Public Works	420
080103631	Brownsville City of	Brownsville	Public Works	500
080103623	Mission City of	Mission	Public Works	500
080103600	Wharton city of	Wharton	Public Works	800
080103627	Weslaco City of	Weslaco	Public Works	300
080103655	Greenville EDC	Greenville	Public Works	200
080103618	Copperas Cove, City of	Copperas Cove	Public Works	1,000
080103619	San Angelo Dev Corp	San Angelo	Public Works	600
080103648	Jasper City of	Jasper	Public Works	1,469
08010315501	Southern Dallas Dev Corp	Dallas	Public Works	386

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<b>TEXAS</b>				
084903414	Marshall City of	Marshall	Defense Conversion	900
084903605	Lubbock Reese Redev Auth	Lubbock	Defense Conversion	1,042
08490340201	Accion Texas Inc	San Antonio	Defense Conversion	100
087903489	Prairie View A&M Univ	Prairie View	Econ Adjust Implementation	180
087903567	Rio Gran Val Lvstk Shw	Mercedes	Econ Adjust Implementation	200
087903597	Univ of TX-Pan American	Edinburg	Econ Adjust Implementation	258
087903612	Solar San Antonio	San Antonio	Econ Adjust Implementation	100
087903628	UT Pan Am	Hidalgo	Econ Adjust Implementation	1,000
086903560	Waco and dntwn Waco	Waco	Econ Adjust Strategy	75
086903602	CEDEIP	Austin	Econ Adjust Strategy	320
080603519	Golden Crescent RPC	Victoria	Technical Assistance	75
080603650	Del Rio City of	Del Rio	Technical Assistance	50
080603660	Central TX EDD	Waco	Technical Assistance	18
086603570	Texas Tech University	Lubbock	University Center Assistance	100
086603593	Univ Texas-Permian Basin	Odessa	University Center Assistance	267
086603592	Univ of TX at Arlington	Arlington	University Center Assistance	83
086603598	U of TX at San Antonio	San Antonio	University Center Assistance	258
<b>UTAH</b>				
05830653301	Mountainland EDD	Orem	Econ Dev District Planning	52
05830653501	Southeastern Utah EDD	Price	Econ Dev District Planning	51
05830653401	Six County EDD	Richfield	Econ Dev District Planning	51
05830653201	Five County AOG	St. George	Econ Dev District Planning	51
05830653601	Uintah Basin EDD	Roosevelt	Econ Dev District Planning	51
058803664	Utah State of	Salt Lake City	State Planning	50
050103465	Salina City of	Salina	Public Works	735
050103481	Heber Valley RR	Heber	Public Works	250
050103486	Blanding City of	Blanding	Public Works	600
050103617	Snow College Foundation	Ephraim	Public Works	584
05010307401	Helper City	Helper	Public Works	78
050103655	Utah State of	Salt Lake City	Public Works	500
054903622	Tooele City Corp	Tooele	Defense Conversion	720
054903614	Ogden City of	Ogden	Defense Conversion	720
057903606	Emery County	Castle Dale	Econ Adjust Implementation	75
05660655901	Weber State University	Ogden	University Center Assistance	90
<b>VERMONT</b>				
018307473	EDC of Northern VT	Multi City	Econ Dev District Planning	52
010107513	NE VT Dev Association	St. Johnsbury	Public Works	1,000
017907402	NE VT Dev Association	St. Johnsbury	Econ Adjust Implementation	25
<b>VIRGIN ISLANDS</b>				
018507532	U. S. Virgin Islands	Charlotte Amalie	Area Planning	44
010107435	Virgin Islands Port Auth	Charlotte Amalie	Public Works	1,500
017907571	U. S. Virgin Islands	Multi City	Econ Adjust Implementation	360
<b>VIRGINIA</b>				
018307429	Cumberland Plateau PDC	Multi City	Econ Dev District Planning	52

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<b>VIRGINIA</b>				
018307497	Central Shenandoah PDC	Multi City	Econ Dev District Planning	52
018307434	Lenowisco PDC	Multi City	Econ Dev District Planning	52
018307430	Mount Rogers PDC	Multi City	Econ Dev District Planning	52
018307558	Southside PDC	Multi City	Econ Dev District Planning	54
018307486	West Piedmont PDC	Multi City	Econ Dev District Planning	52
018307491	Northern Neck PDC	Multi City	Econ Dev District Planning	52
018307559	New River Valley PDC	Multi City	Econ Dev District Planning	52
018307555	Piedmont PDC	Multi City	Econ Dev District Planning	52
018307557	Crater PDC	Multi City	Econ Dev District Planning	52
018607607	Accomack-Northampton PDC	Multi City	Substate Planning	52
010107379	Floyd County	Floyd	Public Works	1,000
010107419	Halifax Cnt Indl Dev Aut	South Boston	Public Works	1,000
010107448	Henry County PSA	Collinsville	Public Works	840
010107530	Rappahannock CC	Warsaw	Public Works	500
010107488	Patrick County IDA	Stuart	Public Works	820
017955001	Franklin City of	Franklin	Econ Adjust Implementation	2,000
017907469	Cumberland Plateau PDC	Lebanon	Econ Adjust Implementation	1,000
017955016	Portsmouth City of	Suffolk	Econ Adjust Implementation	2,600
016607423	VA Tech	Multi City	University Center Assistance	108
016607414	Hampton University	Multi City	University Center Assistance	99
<b>WASHINGTON</b>				
078305005	Big Bend Econ. Dev. Coun	Moses Lake	Econ Dev District Planning	51
078305091	Peninsula Dev Assn	Multi City	Econ Dev District Planning	56
078304993	Central Puget Sound EDD	Multi City	Econ Dev District Planning	100
078304983	Palouse Econ Dev Council	Multi City	Econ Dev District Planning	54
078305085	Cowlitz-Wahkiakum CoG	Multi City	Econ Dev District Planning	51
078304981	Trico Econ Dev District	Multi City	Econ Dev District Planning	53
078304982	Benton-Franklin Gov.	Multi City	Econ Dev District Planning	57
078305082	Columbia Pacific RCD	Multi City	Econ Dev District Planning	60
078404933	Tulalip Tribes	Marysville	Indian District Planning	36
078404934	Spokane Indian Tribe	Wellpinit	Indian District Planning	27
078404932	Colville Tribes	Nespelem	Indian District Planning	43
078404931	Lummi Nation	Bellingham	Indian District Planning	44
078404935	Makah Indian Tribe	Neah Bay	Indian District Planning	36
078405084	Skokomish Indian Tribe	Shelton	Indian District Planning	35
078404984	Yakama Indian Nation	Toppenish	Indian District Planning	30
078405049	Suquamish Tribe	Suquamish	Indian District Planning	30
078405094	Port Gamble S'klallam Tr	Kingston	Indian District Planning	40
078404950	Affiliated Tribes NW Ind	Shoreline	Indian District Planning	55
078404999	Quinault Indian Nation	Port Angeles	Indian District Planning	37
078405000	Swinomish Indian Tribe	La Conner	Indian District Planning	42
078404970	Quileute Indian Tribe	La Push	Indian District Planning	35
078405143	Muckleshoot Indian Tribe	Auburn	Indian District Planning	40
078705142	King, County of	Seattle	Urban Planning	80

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<b>WASHINGTON</b>				
078705150	City of Seattle	Seattle	Urban Planning	81
070104957	Port of Benton	Richland	Public Works	331
070105017	Kennewick, City of	Kennewick	Public Works	1,800
070104964	Klickitat	Dallesport	Public Works	2,200
070105139	Quileute Indian Tribe	La Push	Public Works	257
077904955	Pasco, City of	Pasco	Econ Adjust Implementation	390
077904965	Trico Econ Dev District	Colville	Econ Adjust Implementation	880
077955003	Olympia	Olympia	Econ Adjust Implementation	51
077905048	Lummi Tribe	Bellingham	Econ Adjust Implementation	75
077955002	Seattle	Seattle	Econ Adjust Implementation	98
077955005	King County	Seattle	Econ Adjust Implementation	20
077905101	Col Pac RCEDD	Aberdeen	Econ Adjust Implementation	60
076905047	Klallam Tribe	Port Angeles	Econ Adjust Strategy	30
076955001	Univ of Washington	Bothell	Econ Adjust Strategy	31
076905104	Whatcom County	Bellingham	Econ Adjust Strategy	80
076905144	Heritage College	Toppenish	Econ Adjust Strategy	100
076905149	Pierce County	Tacoma	Econ Adjust Strategy	70
076604986	Washington State Univ	Pullman	University Center Assistance	110
<b>WEST VIRGINIA</b>				
018307523	Region 8 P&DC	Multi City	Econ Dev District Planning	52
018307520	Region II P&DC	Multi City	Econ Dev District Planning	52
018307461	Mid-Ohio Valley RPDC	Multi City	Econ Dev District Planning	52
018307465	Region VII P&DC	Multi City	Econ Dev District Planning	52
018307463	Eastern Panhandle RPDC	Multi City	Econ Dev District Planning	26
018307518	Region I P&DC	Multi City	Econ Dev District Planning	52
018307500	Bel-O-Mar Reg Council	Multi City	Econ Dev District Planning	52
018307526	Region VI P&DC	Multi City	Econ Dev District Planning	52
018307524	BCKP Reg Intergovt Cncl	Multi City	Econ Dev District Planning	52
018307527	Region 4 P&DC	Multi City	Econ Dev District Planning	80
010107417	Upper Kanawha Valley EDC	Montgomery	Public Works	1,325
010107418	Midland Public Serv Dist	Elkins	Public Works	434
010107451	Vandalia Heritage Fnd	Thomas	Public Works	2,000
010107476	North Beckley PSD	Beckley	Public Works	900
010107450	Tucker Co Dev Auth	Davis	Public Works	980
010107449	Greenbrier Valley EDC	Marlinton	Public Works	1,600
010107496	Unlimited Futures Inc.	Huntington	Public Works	980
010107511	Tyler County Commission	Ben's Run	Public Works	1,600
010107509	Fairmont ICC	Fairmont	Public Works	840
017907519	West Virginia Dev Off	Multi City	Econ Adjust Implementation	150
017907598	Summersville City of	Summersville	Econ Adjust Implementation	42
017907567	Wayne County Commission	Wayne	Econ Adjust Implementation	1,138
017907601	Region II P&DC	Multi City	Econ Adjust Implementation	56
017907600	Region I P&DC	Multi City	Econ Adjust Implementation	112
017907596	Fayette County	Fayetteville	Econ Adjust Implementation	56

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Approved Investments by State and Program - October 1, 2000 to September 30, 2001

Project #	Grantee	Location	Category	EDA \$(000)
<b>WEST VIRGINIA</b>				
016907521	Brooke-Hancock RPDC	Multi City	Econ Adjust Strategy	62
016607447	Marshall Univ Research	Huntington	University Center Assistance	99
016607404	Tech Foundation, Inc.	Multi City	University Center Assistance	108
<b>WISCONSIN</b>				
068304484	West Central WI RPC	Multi City	Econ Dev District Planning	53
068304500	Northwest Reg Plan Comm	Multi City	Econ Dev District Planning	53
068304489	Bay-Lake Reg Plan Comm	Multi City	Econ Dev District Planning	52
068304534	North Central WI RPC	Wausau	Econ Dev District Planning	52
068304482	East Central WI RPC	Multi City	Econ Dev District Planning	52
068304604	Southwestern WI RPC	Multi City	Econ Dev District Planning	55
068304527	Mississippi River RPC	Multi City	Econ Dev District Planning	60
068404486	Great Lakes Inter-Tribal	Multi City	Indian District Planning	111
068604626	West Central WI RPC	Multi City	Substate Planning	50
060104514	Menominee Tribal Entrp	Neopit	Public Works	807
060104537	Ladysmith City of	Ladysmith	Public Works	947
060104566	Rice Lake City of	Rice Lake	Public Works	785
060104578	Necedah Village of	Necedah	Public Works	500
060104593	WI Bus Innovation Corp	Iron River	Public Works	752
06010295501	Ladysmith City of	Ladysmith	Public Works	60
067904541	Racine Cnty EDC	Racine	Econ Adjust Implementation	466
066904619	Mississippi River RPC	Multi City	Econ Adjust Strategy	56
066904629	Northwest Reg Plan Comm	Multi City	Econ Adjust Strategy	41
060604561	Green Bay Area CC Fnd	Green Bay	Technical Assistance	10
066604586	Univ of Wisconsin-Stout	Multi City	University Center Assistance	100
066604615	Univ of Wisconsin-Milw	Multi City	University Center Assistance	100
<b>WYOMING</b>				
05830654301	Lincoln-Uintah AOG	Kemmerer	Econ Dev District Planning	51
05840654501	Joint Business Council	Fort Washakie	Indian District Planning	42
058603558	North East Wyoming EDC	Gillette	Substate Planning	100
050103561	Riverton City of	Riverton	Public Works	795
056903533	North East Wyoming EDC	Newcastle	Econ Adjust Strategy	25
050603581	Big Horn Mtn Ctry Coltn	Cowley	Technical Assistance	7

